

## Questions & Answers

### Personal finance and investment portfolio

Updated on April 30, 2020

#### Investment portfolio

##### **1. I worry about my investment portfolio. What can I do?**

We understand that you may be concerned about the current market situation and we recommend that you contact your advisor for guidance. As a financial professional, they will be able to review your investor profile and ensure that it aligns with your investment portfolio. Since each investor's situation is unique, they will also be able to advise you on the best strategies to adopt. If they are not available, their voicemail will tell you which person, point of service or branch you can contact.

##### **2. I would like to review my investor profile and investment plan/strategy. Can I do this?**

It is normal to be concerned about your finances in these uncertain times. In fact, it is highly recommended to review your plan/strategy when your life or goals change. The best way to have a clear picture of the situation is to talk to an advisor. We have taken the necessary measures to advise you remotely. Therefore, you can review your file and make any necessary adjustments by phone without having to leave home.

##### **3. Do you think this is a good time to invest? If so, what type of investments should I choose?**

Timely investment should not be based on market volatility, but on two main criteria: having cash and financial goals to achieve. While there may be opportunities in some sectors, there may also be a high level of risk. Talk to your advisor, who will be able to direct you to the best investment options based on your goals and investor profile.

##### **4. Do you think I should borrow to invest right now?**

Borrowing to invest has many advantages, but also its share of risks. This strategy is therefore not recommended for all investor types. Talk to your advisor about it. You can benefit from your advisor's expertise and determine together whether this investment strategy suits your investor profile and investment objectives.

##### **5. I have been contributing to my mutual funds through the pre-authorized contribution plan. Should I stop temporarily?**

Periodic savings are still one of the best ways to save over the medium to long term to achieve your goals. Perhaps you should review the amount of your contributions or reduce their frequency before considering suspending your payments. If your life or goals change, contact your advisor to help you find the right solution for your current situation.

##### **6. Is the capital invested in mutual funds guaranteed?**

A mutual fund is a group of investments, such as stocks, bonds or other securities, that is managed by a professional portfolio manager. By investing in a mutual fund, your capital is therefore not guaranteed, but the return potential may be significant, depending on market fluctuations. There are a number of funds available, from the most conservative to the most volatile, to suit the various investor profiles.

Make a telephone appointment with your advisor, which will allow you to assess/determine your investor profile and obtain a portfolio strategy based on your risk tolerance and objectives.

**7. I would like to switch all my mutual funds to a risk-free product like bonds. Is this a good idea?**

A lot of people initially react that way when markets fluctuate. It is perfectly understandable to wonder about your portfolio in light of the current situation. The best thing to do is to talk about it with a financial professional. This will help you determine whether your plan still meets your objectives (or should be revised), and whether switching your funds to another investment solution is appropriate or not. Contact your advisor, and he or she will help you make the right decisions based on your circumstances.

**8. I am struggling financially and would like to cash in my mutual funds. Is that a good idea?**

We understand that this extraordinary situation is difficult and that your finances may be strained. This is why we recommend that you talk to your advisor, who will be able to present you with all the available options and help you make the right decisions. Schedule a telephone appointment with him or her.

**9. How do I limit investment-related risks?**

There are several strategies for limiting investment risk. First, portfolio diversification is one option that is available to you. It involves spreading the risk by choosing different investments to protect your savings from market fluctuations without sacrificing potential returns. Feel free to contact your advisor to assess the best options for limiting investment risk.

**10. The value of my portfolio has dropped significantly and I'm about to retire. So what would you advise that I do?**

We are currently experiencing the impact of market volatility related to COVID-19. The value of your investments fluctuates daily. A gain or loss only occurs when your mutual funds are sold. Your advisor can help you determine your current cash requirements versus your future needs. He or she will also advise you on the best strategy for meeting your needs as you approach retirement.

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