# **Executive officers**

# Members of the Management Committee

#### Raymond McManus

President and Chief Executive Officer Chairman of the Board, B2B Trust

#### **Robert Cardinal**

Senior Executive Vice-President Finance, Administration and Strategic Development and Chief Financial Officer

#### André Dubuc

Senior Executive Vice-President and Treasurer, Treasury, Capital Markets, Wealth Management and Brokerage

#### Bernard Piché

President and Chief Executive Officer, B2B Trust Executive Vice-President

# Lorraine Pilon

Executive Vice-President, Corporate Affairs and Secretary Secretary, B2B Trust

## Réjean Robitaille

Executive Vice-President, Retail Financial Services

# André Scott

Executive Vice-President, Commercial Financial Services

# Members of the Planning Committee

# Marcel Beaulieu

Vice-President, Product Management

### Chantal Bélanger

Ombudsman, Laurentian Bank and subsidiaries

#### Luc Bernard

Senior Vice-President, Marketing

# André Bolduc (guest)

Chief Operating Officer and Chief Financial Officer, BLC-Edmond de Rothschild Asset Management Inc.

#### Louise Bourassa

Senior Vice-President, Administrative Services

#### Denise Brisebois

Vice-President, Human Resources

#### Jacques Daoust (guest)

President and Chief Executive Officer, BLC-Edmond de Rothschild Asset Management Inc.

#### François Desjardins

Vice-President, Direct Financial Services

## Jean-François Doyon

Vice-President, Internal Audit

# Philippe Duby

Vice-President, Real Estate Management and Chief Information Officer

### Richard Fabre

Vice-President, Retail Financial Services and Private Banking, North Shore, Downtown Montréal and Western Quebec

## France Gagné

Vice-President, Compensation and Benefits

# Mario Galella

Vice-President, Retail Financial Services North and West Montréal

#### Michel Gendron

Vice-President, Corporate Banking, Québec Region

#### Luc Gingras

Vice-President, Retail Financial Services, Indirect Sales Network

#### Michael Greer (guest)

Senior Vice-President, National Sales, BLC-Edmond de Rothschild Asset Management Inc.

## Ronald Hodges (guest)

Vice-President, Product Management and Client Services, B2B Trust

#### Paul Hurtubise

Senior Vice-President, Real Estate Financing

### Michel Lafontaine

Vice-President, Capital Markets

## Rick C. Lane

Vice-President, Real Estate Financing, Ontario

# André Lopresti

Vice-President and Chief Accountant

## Jacques Lussier

Vice-President, Retail Financial Services Quebec, Eastern Quebec and Mauricie

### Yves Magnan

Senior Vice-President, Taxation

## Louis Marquis

Senior Vice-President, Credit

## Alan McCandless

Vice-President, Commercial Banking

#### Pierre Minville

Vice-President, Mergers and Acquisitions

#### Marlène Otis

Vice-President, Commercial Financing

#### Marc Paradis

Senior Vice-President, Strategic Planning and Control

## Nathalie Roberge

Vice-President, Public Affairs and Communications

#### Yves Ruest (guest)

Vice-President, Finance & Administration and Chief Financial Officer, Laurentian Bank Securities Inc.

#### Claude Sasseville

Vice-President, Retail Financial Services, East Montréal and South Shore

# Marie-Josée Sigouin

Senior Vice-President, Human Resources

## Al Spadaro (guest)

Vice-President, Business Development, B2B Trust

## Michel C. Trudeau (guest)

President and Chief Executive Officer, Laurentian Bank Securities Inc.

## Alicia Zemanek

Vice-President, Investor Relations and Integrated Risk Management

# Offices

**Agricultural Financing** 

Drummondville

1240, boul. Saint-Joseph

Granby

40, rue Évangéline

Lachute

470, rue Principale

Saint-Hyacinthe

5915, rue Martineau

Saint-Jean-sur-Richelieu

605, boul. Pierre-Caisse

Sainte-Marie

16, rue Notre-Dame

Victoriaville

403, boul. Jutras Est

**B2B Trust** 

Toronto - Head office

130 Adelaide Street West

2nd Floor

BLC-Edmond de Rothschild Asset Management Inc.

Montréal

1981, avenue McGill College Mezzanine 255

Québec (Sainte-Foy)

2600, boul. Laurier Bureau 2200

Toronto

130 Adelaide Street West

Suite 300

Brome Financial Corporation Inc.

Montréal

500, rue Sherbrooke Ouest Bureau 400 Builders Mortgage Centre – Residential

Montréa

1981, avenue McGill College Bureau 1400

**Commercial Financing** 

Chicoutimi

1611, boul. Talbot

Bureau 100

Drummondville

1240, boul. Saint-Joseph

Hull

770, boul. Saint-Joseph

Kitchener

10 Duke Street West

Markham

11 Allstate Parkway

Suite 430

Mississauga

989 Derry Road East

Suite 303

Montréal

255, boul. Crémazie Est

Bureau 1100

Québec (Sainte-Foy)

2700, boul. Laurier Bureau 2287

Sherbrooke

2637, rue King Ouest

**Corporate Banking** 

Montréal

1981, avenue McGill College

Bureau 1980

**International Services** 

Montréal

1981, avenue McGill College

Bureau 1750

Toronto

130 Adelaide Street West

Laurentian Bank Securities Inc.

Drummondville

645, boul. Saint-Joseph

Bureau 100

Granby

20, Place du Lac

Laval

2525, boul. Daniel-Johnson

Bureau 500

Longueuil
370, chemin Chambly

Montréal

1981, avenue McGill College

Bureau 100

Québec (Sainte-Foy)

2600, boul. Laurier Bureau 2280

Saint-Jean-sur-Richelieu

100, rue Richelieu

Bureau 150

Toronto

130 Adelaide Street West

Laurentian Trust of Canada Inc.

Montréal

425, boul. de Maisonneuve

Ouest

LBC Capital II Inc.

Montréal

1981, avenue McGill College

20e étage

LBC Financial Services Inc.

Montréal

425, boul. de Maisonneuve

Ouest Bureau 105

LBC Trust

Montréal

1981, avenue McGill College

20e étage

Micro-business

Δlma

500, rue Sacré-Coeur Ouest

Montréal

425, boul. de Maisonneuve

Ouest Bureau 105

Québec (Sainte-Foy)

2600, boul. Laurier

Bureau 25

Mortgage Broker Centre

Montréal

1981, avenue McGill College

Bureau 1400

Toronto

130 Adelaide Street West

Suite 200

Point-of-sale Financing

Montréal

1981, avenue McGill College

Bureau 1400

**Private Banking** 

Montréal

1981, avenue McGill College

Mezzanine 255

Real Estate Financing

Calgary

301 6th Avenue S. West

Kitchener

10 Duke Street West

Suite 100

Montréal

1401, avenue McGill College

2e étage

Ottawa

255 Albert Street

Toronto

130 Adelaide Street West

2nd Floor

Vancouver 800 West Pender Street

Suite 300

# Subsidiaries and affiliated companies As at October 31, 2003

In thousands of dollars, unless otherwise indicated.

Name	Principal office address	Carrying value of voting shares owned by the Bank <sup>(1)</sup>	Percentage of voting shares owned by the Bank
B2B Trust (2)	Toronto, Canada	\$142,310	77.3%
Laurentian Trust of Canada Inc.	Montréal, Canada	\$119,712	100%
LBC Trust	Toronto, Canada	\$ 48,032	100%
Laurentian Bank Securities Inc.	Montréal, Canada	\$ 19,330	100%
LBC Financial Services Inc.	Montréal, Canada	\$ 1,693	100%
LBC Capital II Inc.	Montréal, Canada	\$ 8,870	100%
BLC-Edmond de Rothschild Asset Management Inc. (3)	Montréal, Canada	\$ 14,569	50.1%
Brome Financial Corporation Inc.	Montréal, Canada	\$ 7,310	51%

<sup>(1)</sup> The carrying value of voting shares is stated at the Bank's net equity in these investments.(2) B2B Trust has been a public company since June 27, 2001.(3) BLC-Edmond de Rothschild Asset Management Inc. is a joint venture.

# Shareholder information

#### Head office

Tour Banque Laurentienne 1981, avenue McGill College Montréal (Québec) H3A 3K3 Telephone: (514) 284-4500 ext. 5996 Fax: (514) 284-3396

Telebanking Centre, Automated Banking and customer service: (514) LBC-1846 (Montréal region) Toll free:

1-800-LBC-1846 Internet address:

www.laurentianbank.com Telex: 145069

Swift Code: BLCM CA MM

#### **Annual meeting**

The Annual Meeting of the Shareholders of the Bank will be held Wednesday, March 17, 2004, at 9:00 a.m., at the Mont-Royal Centre, 2200, rue Mansfield, Montréal (Québec) H3A 3R8.

#### Valuation day price

For capital gains purposes, the market value of Laurentian Bank common shares on Valuation day, December 22, 1971, adjusted for the stock splits of July 1983 and January 1987, was \$3.72.

## Transfer Agent and Registrar

Computershare Trust Company of Canada 1500, rue University Bureau 700 Montréal (Québec) H3A 3S8

#### Ombudsman's office

Laurentian Bank of Canada Tour Banque Laurentienne 1981, avenue McGill College 14<sup>e</sup> étage Montréal (Québec) H3A 3K3 (514) 284-7192 1-800-473-4782

## Change of address and inquiries

Shareholders should notify the Transfer Agent of a change of address. Inquiries or requests may be directed to the Secretary's Office at Head Office or by calling (514) 284-4500 ext. 7545.

#### Investors and analysts

Investors and analysts may contact the Investors Relations Department at Head Office by calling (514) 284-4500 ext. 5916.

#### Media

Journalists may contact the Public Affairs and Communications Department at Head Office by calling (514) 284-4500 ext. 7511.

## Direct deposit service

Shareholders of the Bank may, by advising the Transfer Agent in writing, have their dividends deposited directly into an account held at any financial institution member of the Canadian Payments Association.

This Annual Report was produced by the Public Affairs and Communications Department of Laurentian Bank.

Vous pouvez recevoir un exemplaire français de ce rapport annuel en faisant parvenir votre demande par écrit à : Banque Laurentienne Tour Banque Laurentienne 1981, avenue McGill College, 20e étage, bureau 2085 Montréal (Québec) H3A 3K3

# Stock symbol and dividend payment

The common and preferred shares indicated below are listed on the Toronto Stock Exchange.	Stock Symbol Code CUSIP	Dividend Record Date*	Dividend Payment Date*
Common shares	51925D 10 6 LB	First business day of: January April July October	First business day of: February May August November
Preferred shares		3 313 33.	
Series 7	51925D 70 0 LB.PR.B	**	March 15
Series 8	51925D 80 9 LB.PR.C	**	June 15
Series 9	51925D 87 4 LB.PR.D	***	September 15 December 15

Subject to the approval of the Board of Directors.

On such day (which shall not be more than 50 days preceding the date fixed for payment of such dividend) as may be determined from time to time by the Board of Directors of the Bank.

\*\*\* On such day (which shall not be more than 30 days preceding the date fixed for payment of such dividend)

as may be determined from time to time by the Board of Directors of the Bank

