

September 3, 2009

# LAURENTIAN BANK REPORTS NET INCOME OF \$28.7 MILLION FOR THE THIRD QUARTER OF 2009

### Highlights of the third quarter 2009

- Net income of \$28.7 million
- Return on common shareholders' equity of 11.6%
- Strong recovery of net interest margin at 2.15%
- Solid levels of capital
- Continued solid growth in loan and deposit portfolios

Laurentian Bank of Canada reported net income of \$28.7 million, or \$1.08 diluted per common share, for the third quarter ended July 31, 2009, compared to net income of \$30.9 million, or \$1.17 diluted per common share, for the third quarter of 2008. Return on common shareholders' equity was 11.6% for the quarter, compared to 13.4% for the corresponding period in 2008. Results for the third quarter of 2008 included the gain on sale of Montréal Exchange shares partly offset by an increase in the general allowance for loan losses, as further detailed in the Management Discussion and Analysis on page 3. Excluding these special items net income and earnings per share increased by 13% and 15% respectively, year-over-year.

For the nine months ended July 31, 2009, net income totalled \$74.9 million, or \$2.76 diluted per common share, compared to \$75.2 million, or \$2.78 diluted per common share, in 2008. Results for the nine months ended July 31, 2008 also included certain offsetting items as detailed below.

Commenting on the Bank's financial results, Réjean Robitaille, President and Chief Executive Officer, mentioned: "We are pleased with the excellent progress achieved during the quarter. Measures taken since the beginning of the year to offset the impact of the financial and economic crisis have clearly contributed to the improvement in earnings, particularly in restoring our net interest margin and top-line growth."

Mr. Robitaille added, with regards to operations: "The economic and credit conditions remain challenging. However, our prudent approach has served us well to date and the quality of our assets remains solid. Furthermore, our strong capital and liquidity positions, should continue to provide flexibility to benefit from future opportunities. Again this quarter, the excellent loan and deposit growth experienced in our business segments provides further evidence of our business development ability."

## **Review of Business Development Initiatives**

All business segments demonstrated their ability to grow their businesses during the quarter. With a 44% year-over-year increase in profitability, the Real Estate and Commercial sector reported very strong results. Successful business development activities allowed the group to take advantage of opportunities in the market which resulted in loan and acceptances portfolios increasing by 20% over the last twelve months and more than 8% in the third quarter alone.

B2B Trust achieved solid revenue growth. While deposit growth slowed compared to the last quarter, it nonetheless remained impressive, with average deposits increasing 8% during the quarter, and 36% year-over-year. Despite the gradual reduction in the introductory promotional pricing on B2B Trust's High Interest Investment Accounts, the growth and retention of these deposits remain strong. The success of this product, as well as the continued growth in the other areas of the business line, specifically, investment loans and mortgages, testifies to the relevance of B2B Trust's strategy as well as its leadership position in the independent advisor community.

In Retail and SME Quebec, net income reached \$9.7 million. Growth in most loan categories continued as a result of effective marketing and sales efforts. The diversification of strategies to better serve clients, be it through mobile mortgage representatives or financial planners, is proving to be successful in developing stronger and deeper relationships, especially young families who are a priority clientele.

Last June, the Bank was awarded the exclusive contract to operate the automatic banking machines network in the Montreal Metro stations. Given the importance of the Bank's retail franchise, this is considered to be a significant achievement. Under this new agreement, the Bank will install 44 machines, adding to the 26 the Bank is already operating in the Metro. With exposure to the 1.2 million daily commuters who use the Montreal public transit system, this represents an excellent opportunity to increase the Bank's visibility with its target market

In July 2009, Standard & Poor's confirmed the Bank's BBB counterparty credit rating with a positive outlook, reflecting the sustainable core operating profitability, stable asset quality, good capital adequacy and strong liquidity and funding positions.

## Management's Discussion and Analysis

This Management's Discussion and Analysis (MD&A) is a narrative explanation, through the eyes of management, of the Bank's financial condition as at July 31, 2009, and of how it performed during the three- and nine-month periods then ended. This MD&A, dated September 3, 2009, should be read in conjunction with the unaudited interim consolidated financial statements for the third quarter of 2009. Supplemental information on subjects such as risk management, accounting policies and off-balance sheet arrangements is also provided in the Bank's 2008 Annual Report.

## **Performance and Financial Objectives**

The following table presents management's financial objectives for 2009 and the Bank's performance to date.

Performance indicators	2009 objectives	Nine months ended July 31, 2009 (actual)
Return on common shareholders' equity	10.0% to 12.0%	10.1%
Diluted net income per share	\$3.70 to \$4.40	\$2.76
Total revenue	+ 2% to 5% (\$645 to \$665 million)	+ 2.2% (\$488 million)
Efficiency ratio	73% to 70%	70.5%
Tier 1 capital ratio <sup>(1)</sup>	Minimum of 9.5%	10.8%

Note 1: During the third quarter, the Bank changed how it accounts for credit risk mitigation. See page 7 for further detail.

Considering the prevailing economic conditions, results for the first nine months of 2009 are quite satisfactory and the Bank is well positioned to meet the objectives which were set at the end of last year.

## Analysis of Consolidated Results

### Three months ended July 31, 2009 compared to three months ended July 31, 2008

Net income for the third quarter ended July 31, 2009 was \$28.7 million, or \$1.08 diluted per common share, compared to \$30.9 million, or \$1.17 diluted per common share, for the third quarter of 2008. Return on common shareholders' equity was 11.6% for the third quarter of 2009, compared to 13.4% for the corresponding period in 2008. Results for the third quarter of 2008 included certain specific items, as detailed in the table below.

Special items affecting results for 2008											
In millions of dollars, except per share amounts	Segment	Items, before income taxes	Items, net of income taxes Favourable (t	Diluted, per common share unfavourable)							
Three months ended January 31, 2008 Decrease in future tax assets arising from the reduction in federal income tax rates	Other	\$-	\$(5.6)	\$(0.23)							
Three months ended July 31, 2008 Gain on sale of Montréal Exchange shares Increase in the general allowance for Ioan	Other	12.9	11.1	0.46							
losses	Other	(8.0) 4.9	<u>(5.5)</u> 5.6	<u>(0.23)</u> 0.23							
Nine months ended July 31, 2008		\$4.9	\$(0.0)	\$(0.00)							

Excluding these special items, net income and diluted earnings per share for the three months ended July 31, 2009 would have improved by \$3.4 million and \$0.14 respectively, when compared to the third quarter of 2008.

Total revenue increased 3% to \$176.7 million in the third quarter of 2009, from \$171.1 million in the third quarter of 2008, mainly as a result of a strong increase in net interest income, as detailed below.

The Bank's net interest income increased \$9.4 million to \$112.8 million for the third quarter of 2009, from \$103.4 million in the third quarter of 2008, essentially as a result of higher loan and deposit volumes. After reaching a low of 1.92% in the second quarter of 2009, margins improved to 2.15% for the third quarter of 2009, a level still slightly lower than the level of 2.20% reached for the same period a year ago. Loan repricing measures introduced earlier this year and the gradual reduction in the introductory promotional pricing on B2B Trust's High Interest Investment Account contributed to this sharp recovery. Sustained competition for retail customers and the lower interest rate environment have however continued to put some pressure on margins.

Other income totalled \$63.9 million during the third guarter of 2009, compared to \$67.7 million in the third guarter of 2008. Income from brokerage operations improved markedly by \$6.4 million for the third guarter of 2009, compared to the third guarter of 2008, as a result of continued strong performance from the Institutional Fixed Income division and recovering equity markets. Fees and commissions on loans and deposits also improved \$3.1 million, as a result of the overall increase in business activity. These increases were partially offset by the \$12.3 million decrease in income from treasury and financial market operations, which essentially results from the \$12.9 million gain on sale of Montreal Exchange shares recorded a year ago. In the third guarter of 2009, income from treasury and financial market operations was also affected by a \$4.7 million charge related to the write-down of certain available-for-sale equity investments which continued to suffer from a prolonged decline in their fair value despite recent stronger equity markets. Income from treasury and financial market operations for the third quarter of 2008 also included \$5.3 million in losses on sales of certain securities. Revenues from securitization activities stood at \$9.8 million for the third guarter of 2009, including a \$5.2 million net gain on sale of \$253 million of residential mortgages, compared to securitization revenues of \$10.8 million for the third guarter of 2008. Note 3 to the interim financial statements provides further details on securitization activities. Other activities yielded generally comparable year-over-year results.

The provision for loan losses amounted to \$16.0 million in the third guarter of 2009, compared to \$18.5 million in the third quarter of 2008. The provision for loan losses in the third quarter of 2008 included an \$8.0 million increase in general provisions to improve the overall provision level. The year-over-year increase in specific provisions resulted mainly from a deterioration in consumer loan portfolios (particularly point-of-sale financing), and increased provisioning in SME Quebec lending, as well as in commercial lending. The deterioration in consumer loan portfolios is mainly attributable to the current economic cycle and ensuing higher unemployment and bankruptcy levels. Gross impaired loans, which had increased at the beginning of the year, remained relatively unchanged since the end of the first quarter and stood at \$123.1 million as at July 31, 2009. Net impaired loans amounted to \$8.4 million at July 31, 2009 (representing 0.05% of total loans, bankers' acceptances and assets purchased under reverse repurchase agreements), compared to \$12.5 million at April 30, 2009 and -\$10.6 million at October 31, 2008. Compared to April 2009, the improvement reflects the increased provisioning, mainly in commercial loans. Overall, and in light of the current economic conditions, the loan portfolio performance remains nonetheless satisfying. See Note 2 to the interim consolidated financial statements for more details.

Non-interest expenses totalled \$119.1 million for the third quarter of 2009, compared to \$113.5 million for the third quarter of 2008; a 4.9% year-over-year increase. Salaries and

employee benefits increased \$2.2 million, essentially as a result of higher salaries and continued hiring in support of growth in selected priority areas, partially offset by lower pension expenses. Premises and technology costs remained relatively unchanged year-over-year. Other expenses increased \$3.0 million mainly as a result of higher professional fees and a one-time adjustment to capital taxes. The efficiency ratio (non-interest expenses divided by total revenue) was 67.4% in the third quarter of 2009, compared with 66.4% in the third quarter of 2008.

For the quarter ended July 31, 2009, income tax expense was \$12.9 million and the effective tax rate was 31.0%. Income taxes for the third quarter of 2009 included a \$1.5 million charge resulting from adjustments to future income tax assets. For the quarter ended July 31, 2008, income tax expense was \$8.1 million and the effective tax rate was 20.8%. This lower effective income tax rate essentially resulted from the lower income taxes on the gain on sale of the Montréal Exchange securities.

### Nine months ended July 31, 2009 compared to nine months ended July 31, 2008

For the nine-month period ended July 31, 2009, net income totalled \$74.9 million, or \$2.76 diluted per common share, compared to \$75.2 million, or \$2.78 diluted per common share, in 2008.

Total revenue improved to \$488.0 million for the nine months ended July 31, 2009, compared to \$477.7 million for the nine months ended July 31, 2008. The increase results in part from higher net interest income, which essentially stemmed from loan and deposit volume growth, while the repricing measures undertaken since the beginning of the year effectively offset the negative impact of generally lower interest rates. Increases in fees and commissions on loans and deposits, as well as significant growth in brokerage revenues and higher securitization income more than offset the decrease in income from treasury and financial market operations resulting from the gain on sale of the Montréal Exchange shares in 2008.

The provision for loan losses amounted to \$40.0 million for the nine months ended July 31, 2009, compared to \$38.0 million for the nine months ended July 31, 2008, which included an \$8.0 million increase in general provisions. The increase reflects the ongoing challenging credit environment and higher loan volumes.

Non-interest expenses totalled \$343.8 million for the nine months ended July 31, 2009, compared to \$333.0 million for the nine months ended July 31, 2008. The increase is principally attributable to higher salaries in retail banking and technology, as well as to higher advertising expenses, partially offset by lower pension costs. For the nine months ended July 31, 2009, the efficiency ratio stood at 70.5%, compared to 69.7% for the nine months ended July 31, 2008.

For the nine months ended July 31, 2009, the income tax expense was \$29.2 million and the effective income tax rate was 28.1%, compared to \$31.5 million and 29.5% for the nine months ended July 31, 2008. Results for the nine months ended July 31, 2008, included the effect of a \$5.6 million unfavourable tax adjustment resulting from federal income tax rate reductions recorded in the first quarter and the lower income taxes on certain capital gains in the third quarter.

### Three months ended July 31, 2009 compared to three months ended April 30, 2009

Net income was \$28.7 million, or \$1.08 diluted per common share, for the third quarter ended July 31, 2009, compared to net income of \$21.2 million, or \$0.76 diluted per common share, for the second quarter of 2009. The increase in profitability mainly results from the sharp increase in net interest income, as average assets were \$678 million higher guarter-over-guarter and net interest income as a percentage of average assets rose 23 basis points, as well as from the effect of the longer quarter. These items were partially offset by higher loan losses and other expenses.

### **Analysis of Financial Condition**

Balance sheet assets stood at \$21.3 billion at July 31, 2009, compared to \$19.6 billion at October 31, 2008.

Liquid assets, including cash, deposits with other banks, securities and assets purchased under reverse repurchase agreements, increased \$525 million, mainly as a result of continued strong deposit growth, as detailed below. This higher level of liquid assets provides additional flexibility in meeting funding requirements and preserves the Bank's ability to capitalize on growth opportunities as they arise.

The portfolio of loans and bankers' acceptances stood at \$15.6 billion at July 31, 2009. up \$1.2 billion from October 31, 2008. Residential mortgages, including securitized loans, increased \$1.0 billion over the last nine months, as detailed below, benefitting from a very strong level of activity during the recent mortgage renewal period in Quebec.

Residential Mortgage Portfolio			
(in millions of dollars)	July 31, 2009	April 30, 2009	October 31, 2008
Residential mortgage loans, as reported			
on the balance sheet	\$6,978	\$6,335	\$6,183
Securitized loans	2,610	2,615	2,399
Total residential mortgage loans,			
including securitized loans	\$9,588	\$8,950	\$8,582

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Commercial mortgages and commercial loans increased more than \$215 million and \$155 million, respectively, since the beginning of the year. Personal loans decreased slightly as a result of management's decision to reduce the Bank's exposure to point-ofsale financing.

Total personal deposits increased a further \$0.3 billion during the third quarter and \$2.3 billion cumulatively since the beginning of the year, to reach \$14.8 billion as at July 31, 2009. B2B Trust's new High Interest Investment Account (HIIA) continued to generate significant growth during the quarter and accounted for \$2.0 billion of this total growth since the beginning of the year. Personal deposits sourced through the retail branch operations improved as well, up \$533 million since the beginning of the year. Business and other deposits increased \$421 million during the third quarter, benefitting from the new HIIA account and various other initiatives. These increases enabled a reduction in commercial and institutional funding since the beginning of the year. As at July 31, 2009, personal deposits accounted for 82% of total deposits of \$18.0 billion.

Shareholders' equity stood at \$1,143.5 million as at July 31, 2009, compared with \$1,083.4 million as at October 31, 2008. The increase in shareholders' equity results from accumulated retained earnings since the beginning of the year and from an increase in other comprehensive income.

The Bank's book value per common share, excluding accumulated other comprehensive income, was \$37.57 as at July 31, 2009, compared to \$35.84 as at October 31, 2008. There were 23,855,926 common shares and 119,112 share purchase options outstanding as at August 26, 2009.

During the quarter, the Bank opted to use the Comprehensive approach to account for credit risk mitigation under the Standardized Basel II Framework, instead of the Simple approach. The Comprehensive approach allows fuller offset of collateral against exposures. In addition, the risk weight associated with certain credit commitments was also reviewed. These changes led to a net reduction in risk-weighted assets of approximately \$869 million as at July 31, 2009 and generated increases in BIS Tier 1 and total capital ratios of 91 basis points and 108 basis points, respectively. As at July 31, 2009, the BIS Tier 1 and total capital ratios now stood at 10.8% and 12.8%, respectively. The Bank's regulatory Tier I capital reached \$1,015 million as at July 31, 2009, as compared to \$965.4 million as at October 31, 2008. These ratios fully reflect the Bank's strong capital and its ability to further develop its business. The tangible common equity ratio, one of the highest in the industry, at 8.8%, also testifies to the high quality of the Bank's capital.

During the quarter, Standard & Poor's confirmed the Bank's Deposits & Senior Debt counterparty credit rating at BBB with a positive outlook and the Short-Term Instruments rating at A-2, reflecting sustainable core operating profitability, stable asset quality, good capital adequacy and strong liquidity and funding position.

At its August 26, 2009 meeting, the Board of Directors declared regular dividends on the various series of preferred shares to shareholders of record on September 8, 2009. Also, at its September 3, 2009 meeting, the Board of Directors declared a dividend of \$0.34 per common share, payable on November 1, 2009, to shareholders of record on October 1, 2009.

Assets under administration stood at \$14.2 billion as at July 31, 2009, compared to \$14.4 billion at October 31, 2008. Recoveries in market values during the last six months helped partly offset decreases in assets under administration recorded earlier this year, as well as a reduction in institutional assets under administration.

### **Segmented Information**

The table below presents the net income contribution of each business segment of the Bank. Compared to the second quarter of 2009, results for the third quarter of 2009 generally benefited from the three additional days in the quarter.

(in millions of \$)	Retail & SME Quebec	Real Estate & Commercial	B2B Trust	Laurentian Bank Securities	Other	Total
Q3-2009	9.7 30%	11.1 34%	8.7 26%	3.2 10%	(4.0) n/a	[note 1] 28.7 100%
Q2-2009	9.8	7.5	7.8	1.9	(5.8)	21.2
	36%	28%	29%	7%	n/a	100%
Q3-2008	11.6	7.7	9.2	1.1	1.3	30.9
	39%	26%	31%	4%	n/a	100%

### Net income contribution

Note 1: Percentage of net income contribution from the four business segments, excluding the Other segment.

### Retail & SME Quebec

The Retail & SME Quebec business segment's contribution to net income declined to \$9.7 million for the third quarter of 2009, compared with \$11.6 million for the third quarter of 2008.

Total revenue increased \$1.6 million, from \$107.5 million in the third quarter of 2008 to \$109.1 million in the third quarter of 2009, as a result of continued growth in Ioan and deposit volumes. Loan losses were higher, at \$12.4 million in the third quarter of 2009, compared to \$9.3 million in the third quarter of 2008, reflecting ongoing weaker credit conditions in point of sale financing and SME lending. Non-interest expenses increased 2.3% or \$1.9 million, from \$82.8 million in the third quarter of 2008 to \$84.7 million in the third quarter of 2009, due mainly to increases in salaries and advertising expenses.

### Real Estate & Commercial

The Real Estate & Commercial business segment's contribution to net income improved \$3.4 million, or 44%, to \$11.1 million for the third quarter of 2009, compared to \$7.7 million for the third quarter of 2008.

Total revenue increased 37%, or \$6.7 million, from \$18.3 million in the third quarter of 2008 to \$25.0 million in the third quarter of 2009, as a result of higher net interest income due to growth in both loan volumes and margins, as well as higher fees. Loan losses, essentially in Commercial lending increased to \$2.1 million in the third quarter of 2009, compared to \$1.0 million in the third quarter of 2008. Given current economic conditions, loan losses in these portfolios remained well under control during the quarter. Non-interest expenses increased \$1.0 million to \$6.8 million in the third quarter of 2009, from \$5.8 million in the third quarter of 2008.

### B2B Trust

The B2B Trust business segment's contribution to net income declined by \$0.6 million, to \$8.7 million in the third quarter of 2009, compared with \$9.2 million in the third quarter of 2008.

Total revenue increased \$1.7 million, from \$24.7 million in the third quarter of 2008 to \$26.4 million in the third quarter of 2009. Net interest income increased \$2.0 million yearover-year, mainly as a result of higher loan and deposit volumes. The recent easing of funding conditions and the gradual reduction in the introductory promotional pricing on B2B Trust's HIIA also partly restored net interest margins compared with prior quarters.

Deposits reached \$8.7 billion as at July 31, 2009, up \$2.7 billion since the beginning of the year and \$334 million since April 30, 2009. The sharp increase resulted mainly from the new HIIA, which provided the Bank with additional flexibility in meeting funding requirements and supporting growth initiatives. Loans also continued their progression, with the quarterly average level increasing by \$298 million over the last nine months.

Loan losses increased to \$1.5 million in the third quarter of 2009, compared with \$0.2 million in the third quarter of 2008. While these losses reflect a deterioration in credit conditions, their level remains low given the size of the underlying portfolios. Non-interest expenses increased to \$12.3 million in the third quarter of 2009, compared with \$10.6 million in the third quarter of 2008.

### Laurentian Bank Securities

The Laurentian Bank Securities (LBS) business segment's contribution to net income improved noticeably to \$3.2 million in the third quarter of 2009, compared with \$1.1 million in the third quarter of 2008. The strong performance of the Institutional Fixed Income division and improved results in other activities resulting from recovering equity markets contributed to the excellent quarter. Non-interest expenses increased to \$11.5 million in the third quarter of 2009, from \$8.3 million in the third quarter of 2008, primarily due to higher variable compensation costs.

### Other Segment

The Other segment posted a negative contribution to net income of \$4.0 million in the third quarter of 2009, compared with a positive contribution of \$1.3 million in the corresponding quarter of 2008.

Net interest income improved to -\$7.9 million for the third quarter of 2009, compared to -\$10.6 million for the third quarter of 2008. The negative income is mainly attributable to the offsetting adjustment to net interest income resulting from securitization activities in this segment, to the lower margins from liquid assets, and the lower overall interest rate environment. Other income stood at \$7.9 million for the third quarter of 2009, consisting primarily of securitization income. The contribution to other income from treasury and financial market operations was negligible, as revenues earned during the quarter were offset by a \$4.7 million charge related to the write-down of certain available-for-sale equity investments. Results for the third quarter of 2008 included the \$12.9 million gain on the sale of Montréal Exchange shares, partly offset by losses of \$5.3 million on the sale of other securities.

Results for the third quarter of 2008 also included the additional general provision for loan losses of \$8.0 million.

### Additional Disclosures – Investment in Asset-Backed Securities

As detailed below, the Bank holds investments in asset-backed securities in its investment and trading portfolios.

As at July 31, 2009		Term I	Notes	
(at market value, in millions of dollars)	ABCP	CMBS	Other ABS <sup>(1)</sup>	Total
Securities issued by conduits previously				
covered by the Montréal Accord <sup>(2)</sup>	-	-	13	13
Other securities	-	15	6	21
Total - Asset-backed securities	-	15	19	34

(1) Excluding mortgage-backed securities that are fully guaranteed by the Canada Mortgage and Housing Corporation under the *National Housing Act* (NHA).

(2) During the first quarter of 2009, all ABCP issued by conduits covered by the Montréal Accord were converted into term notes. The new securities have not traded actively to date. As a result, valuation techniques were used to estimate fair values. Compared to previous carrying amounts, the cumulative reductions in the value of these securities amount to \$5.6 million, or approximately 30%.

ABCP - Asset-backed commercial paper

CMBS - Commercial mortgage-backed securities

ABS - Asset-backed securities

### **Additional Financial Information – Quarterly Results**

(in millions of dollars, except per share amounts (unaudited))	2009 Q3	Q2	Q1	2008 Q4	Q3	Q2	Q1	2007 Q4
				- •	- • -	- •		
Total revenue	\$176.7	\$154.8	\$156.5	\$152.8	\$171.1	\$155.5	\$151.1	\$145.6
Income from continuing	00.7	04.0	05.0	00.0	20.0	05.4	10.4	05.7
operations	28.7	21.2	25.0	22.9	30.9	25.1	19.1	25.7
Net income	28.7	21.2	25.0	27.3	30.9	25.1	19.1	30.2
Income per common share from continuing operations								
Basic	1.08	0.76	0.92	0.84	1.17	0.93	0.68	0.96
Diluted	1.08	0.76	0.91	0.84	1.17	0.93	0.68	0.95
Net income per common								
share								
Basic	1.08	0.76	0.92	1.02	1.17	0.93	0.68	1.14
Diluted	1.08	0.76	0.91	1.02	1.17	0.93	0.68	1.14
Return on common								
shareholders' equity	11.6%	8.5%	10.0%	11.5%	13.4%	11.2%	8.1%	13.8%
Balance sheet assets	\$21,295	\$20,382	\$19,847	\$19,559	\$19,301	\$18,383	\$18,270	\$17,787

## **Accounting Policies**

A summary of the Bank's significant accounting policies is presented in notes 2 and 3 of the 2008 audited consolidated financial statements. Pages 54 to 56 of the 2008 Annual Report also contain a discussion of certain significant critical accounting policies which refer to material amounts reported in the consolidated financial statements or require management's judgment. The interim consolidated financial statements for the third quarter of 2009 have been prepared in accordance with these accounting policies, except as noted below.

### New accounting standards adopted during fiscal 2009

Earlier in 2009, the Bank adopted Section 3064, *Goodwill and Intangible Assets*, and Abstract EIC-173, *Credit Risk and the Fair Value of Financial Assets and Financial Liabilities*. These changes, detailed in note 1 to the interim consolidated financial statements, had no significant effect on the interim consolidated financial statements.

### Future changes in accounting policies

### Impairment of financial assets

On July 29, 2009, the Canadian Accounting Standards Board (AcSB) posted the typescript related to the amendments that will be incorporated to Section 3025, *Impaired Loans* and Section 3855, *Financial Instruments* — *Recognition and Measurement*. Details of the amendments are presented in note 1 to the interim consolidated financial statements. The amendments apply to annual financial statements relating to fiscal years beginning on or after November 1, 2008, but are not required for interim financial statements relating to periods within the fiscal year of adoption. The Bank has opted to defer the adoption to October 31, 2009 and does not anticipate that the new requirements will have a significant effect on the Bank's financial statements upon adoption.

### Financial instruments disclosures

In June 2009, the AcSB issued amendments to Section 3862 – *Financial instruments disclosures* to improve disclosure requirements on fair value measurement and liquidity risk. The amendments are effective for the Bank's October 31, 2009 annual financial statements. As the amendments only concern disclosure requirements, they will not have a significant impact on results or financial position.

### International Financial Reporting Standards

In January 2006, the AcSB released its new Strategic Plan, which includes the decision to converge financial reporting for Canadian public entities with International Financial Reporting Standards (IFRS). Under the AcSB's plan, this new framework will be effective for fiscal years beginning on or after January 1, 2011, that is, for the Bank's fiscal year ending October 31, 2012.

In light of the recent economic turmoil, the International Accounting Standards Board has proposed significant changes to accounting principles with respect to the accounting for financial instruments, including securitization activities, hedging transactions and loan losses. Analysis of accounting consequences related to these matters, as well as to the overall conversion to IFRS is in progress. A timetable has been prepared to assess the impact on financial disclosures, information systems and internal controls. The Bank is also closely monitoring potential implications of changes on capital requirements.

# Corporate Governance and Changes in Internal Control over Financial Reporting

The Board of Directors and the Audit Committee of the Bank reviewed this press release prior to its release today. The disclosure controls and procedures support the ability of the President and Chief Executive Officer and the Executive Vice-President and Chief Financial Officer in assuring that Laurentian Bank's interim consolidated financial statements are fairly presented.

During the last quarter ended July 31, 2009, there have been no changes in the Bank's policies or procedures and other processes that comprise its internal control over financial reporting which have materially affected, or are reasonably likely to materially affect, the Bank's internal control over financial reporting.

## About Laurentian Bank

Laurentian Bank of Canada is a banking institution operating across Canada and offering its clients diversified financial services. Differentiating itself through excellence in service, as well as through its simplicity and proximity, the Bank serves individual consumers and small and medium-sized businesses. The Bank also offers its products to a wide network of independent financial intermediaries through B2B Trust, as well as full-service brokerage solutions through Laurentian Bank Securities.

Laurentian Bank is well established in the Province of Quebec, operating the thirdlargest retail branch network. Elsewhere throughout Canada, it operates in specific market segments where it holds an enviable position. Laurentian Bank of Canada has more than \$21 billion in balance sheet assets and more than \$14 billion in assets under administration. Founded in 1846, the Bank employs more than 3,500 people.

## **Non-GAAP Financial Measures**

The Bank uses both generally accepted accounting principles ("GAAP") and certain non-GAAP measures to assess performance, such as return on common shareholders' equity, net interest margin, book value per common share and efficiency ratios. In addition, net income excluding significant items has been presented at certain points in this document. Non-GAAP measures do not have any standardized meaning prescribed by GAAP and are unlikely to be comparable to any similar measures presented by other companies. The Bank believes that these non-GAAP financial measures provide investors and analysts with useful information so that they can better understand financial results and analyze the Bank's growth and profitability potential more effectively.

## **Caution Regarding Forward-looking Statements**

In this document and in other documents filed with Canadian regulatory authorities or in other communications, Laurentian Bank of Canada may from time to time make written or oral forward-looking statements within the meaning of applicable securities legislation, including statements regarding the Bank's business plan and financial objectives. These statements typically use the conditional, as well as words such as prospects, believe, estimate, forecast, project, expect, anticipate, plan, may, should, could and would, or the negative of these terms, variations thereof or similar terminology.

By their very nature, forward-looking statements are based on assumptions and involve inherent risks and uncertainties, both general and specific in nature. It is therefore possible that the forecasts, projections and other forward-looking statements will not be achieved or will prove inaccurate. Although the Bank believes that the expectations reflected in these forward-looking statements are reasonable, it provides no assurance that these expectations will prove to have been correct.

The Bank cautions readers against placing undue reliance on forward-looking statements when making decisions, as the actual results could differ considerably from the opinions, plans, objectives, expectations, forecasts, estimates and intentions expressed in such forward-looking statements due to various material factors. Among other things, these factors include capital market activity, changes in government monetary, fiscal and economic policies, changes in interest rates, inflation levels and general economic conditions, legislative and regulatory developments, competition, credit ratings, scarcity of human resources and technological environment. The Bank further cautions that the foregoing list of factors is not exhaustive. For more information on the risks, uncertainties and assumptions that would cause the Bank's actual results to differ from current expectations, please also refer to the Bank's public filings available at www.sedar.com.

The Bank does not undertake to update any forward-looking statements, whether oral or written, made by itself or on its behalf, except to the extent required by securities regulations.

### Conference Call

Laurentian Bank invites media representatives and the public to listen to the conference call with financial analysts to be held at 2 p.m. Eastern Time on Thursday, September 3, 2009. The live, listen-only, toll-free call-in number is 1-866-231-8192.

You can listen to the call on a delayed basis at any time from 6:00 p.m. on Thursday, September 3, 2009, until midnight on September 25, 2009, by dialling the following playback number: 1-800-374-6971 Code 24703041. The conference call can also be heard through the Investor Relations section of the Bank's Web site at www.laurentianbank.ca. The Bank's Website also offers additional financial information.

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Chief Financial Officer: Michel C. Lauzon, 514-284-4500, extension 7997 Media and Investor Relations contact: Gladys Caron, 514-284-4500, extension 7511; cell 514-893-3963

# FINANCIAL HIGHLIGHTS

_ F	OR T	HE THRE	EM	ONT	HS END	ED		FOF	R THE NIN	ЕM	ONT	HS ENDE	D	
IN MILLIONS OF DOLLARS,		JULY 31			JULY 31				JULY 3			JULY 31		
UNLESS OTHERWISE INDICATED (UNAUDITED)		2009			2008	3	VARIATION		2009	)		2008		VARIATION
Earnings														
Net income	\$	28.7		\$	30.9		(7) %	\$	74.9		\$	75.2		- %
Net income available to common shareholders	\$	25.9		\$	28.0		(8) %	\$			\$	66.3		(1) %
Return on common shareholders' equity <sup>(1)</sup>		11.6	%		13.4	%			10.1	%		10.9	%	( )
Per common share			70			,,,				,,,			/0	
Diluted net income	\$	1.08		\$	1.17		(8) %	\$	2.76		\$	2.78		(1) %
Dividends declared	Š	0.34		\$	0.32		6 %	\$	-		\$	0.96		6 %
Book value <sup>(1)</sup>	•			Ŷ	0.02		0 /0	\$			\$	35.15		7 %
Share price - close								\$			\$	42.00		(15) %
Financial position								Ψ	55.75		Ψ	42.00		(13) /0
Balance sheet assets								¢	21,295		¢	19,301		10 %
Assets under administration									14,156			15,490		(9) %
Loans, bankers' acceptances and assets								φ	14,130		ψ	13,490		(9) 70
purchased under reverse repurchase														
								¢	15,853		¢	14,825		7%
agreements, net												,		18 %
Personal deposits									14,766			12,466		7 %
Shareholders' equity and debentures	-)							Ф	1,293		Ф	1,211		
Number of common shares - end of period (in thousand	S)								23,856			23,844		- %
Net impaired loans as a % of loans, bankers'														
acceptances and assets purchased														
under reverse repurchase agreements									0.05	%		(0.09)	%	
Risk-weighted assets								\$	9,410		\$	9,505		(1) %
Capital ratios														
Tier I BIS capital ratio									10.8			10.1		
Total BIS capital ratio									12.8			12.1		
Assets to capital multiple									17.8	х		16.9	х	
Tangible common equity as a percentage														
of risk-weighted assets <sup>(2)</sup>									8.8	%		8.1	%	
FINANCIAL RATIOS														
Per common share												40 -		
Price / earnings ratio (trailing four quarters)									9.5			10.7		
Market to book value			•		0.05	~			95			119		
Dividend yield		3.80			3.05				3.80			3.05		
Dividend payout ratio		31.4	%		27.3	%			37.0	%		34.5	%	
As a percentage of average assets		- · -												
Net interest income		2.15			2.20				2.03			2.23		
Provision for credit losses		0.31	%		0.39	%			0.27	%		0.28	%	
Profitability														
Efficiency ratio (non-interest expenses			_		_				_				_	
as a % of total revenue)		67.4	%		66.4	%			70.5	%		69.7	%	
OTHER INFORMATION														
Number of full-time equivalent employees									3,571			3,521		
Number of branches									156			156		
Number of automated banking machines									362			340		
												0+0		

(1) With regard to the calculation of the Return on common shareholders' equity ratio, the Bank considers that net income is the best measure of profitability and that common shareholders' equity, excluding accumulated other comprehensive income, would be used as a capital measure. The calculation of the Bank's book value is also based on common shareholders' equity, excluding accumulated other comprehensive income.

(2) Tangible common equity is defined as common shareholders' equity, excluding accumulated other comprehensive income, less goodwill and other intangible assets.

# CONSOLIDATED BALANCE SHEET

		AS AT JULY 31	AS AT OCTOBER 31	AS AT JULY 31
IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES	2009	2008	2008
ASSETS				
Cash and non-interest-bearing deposits with other banks		\$ 56,240	\$ 54,410	\$ 63,756
Interest-bearing deposits with other banks		475,986	94,291	292,085
Securities accounts				
Available-for-sale		1,061,666	1,327,504	1,111,747
Held-for-trading		1,277,764	1,069,197	1,129,552
Designated as held-for-trading		1,574,909	1,118,838	1,018,698
		3,914,339	3,515,539	3,259,997
Assets purchased under reverse repurchase agreements		403,961	661,391	843,068
Loans	2 and 3			
Personal		5,214,906	5,302,046	5,265,562
Residential mortgage		6,978,469	6,182,871	6,109,648
Commercial mortgage		1,148,071	932,688	883,401
Commercial and other		2,003,217	1,847,327	1,727,105
		15,344,663	14,264,932	13,985,716
Allowance for loan losses		(114,672)	(112,434)	(115,504)
		15,229,991	14,152,498	13,870,212
Other				
Customers' liabilities under acceptances		219,533	110,342	111,966
Tangible capital assets and software		142,494	143,489	138,000
Derivative financial instruments		241,239	237,704	110,370
Goodwill		53,790	53,790	53,790
Other intangible assets		11,982	12,896	13,201
Other assets		545,925	522,202	544,539
		1,214,963	1,080,423	971,866
		\$ 21,295,480	\$ 19,558,552	\$ 19,300,984
LIABILITIES AND SHAREHOLDERS' EQUITY				
Deposits			• • • • • • • • • •	<b>•</b> • • • • • • • • •
Personal		\$ 14,765,581	\$ 12,430,038	\$ 12,465,740
Business, banks and other		3,192,277	2,903,774	2,688,225
		17,957,858	15,333,812	15,153,965
Other		700.050	040.000	000 000
Obligations related to assets sold short		700,058	819,236	933,839
Obligations related to assets sold under repurchase agreements		251,749	1,136,096	1,013,995
Acceptances		219,533	110,342	111,966
Derivative financial instruments		139,348	147,469	70,981
Other liabilities		733,444	778,162	805,422
Subardinated depentures		2,044,132	2,991,305	2,936,203
Subordinated debentures		150,000	150,000	150,000
Shareholders' equity Preferred shares	4	210,000	210,000	210 000
Common shares	4 4	257,641	257,462	210,000 257,360
Contributed surplus	4	257,641	257,462 173	257,360 158
Retained earnings		638,480	596,974	580,703
Accumulated other comprehensive income	8	638,480 37,168	18,826	12,595
	ð	1,143,490	1,083,435	1,060,816
		\$ 21,295,480	\$ 19,558,552	\$ 19,300,984
		÷ 1,200,400	ψ 10,000,002	Ψ 10,000,00 <del>1</del>

# CONSOLIDATED STATEMENT OF INCOME

			FOR TH	IE THF	REE MONTHS	ENDED	)	FC	OR THE NINE M	/ONT	HS ENDED
IN THOUSANDS OF DOLLARS,			JULY 31		APRIL 30		JULY 31		JULY 31		JULY 31
EXCEPT PER SHARE AMOUNTS (UNAUDITED)	NOTES		2009		2009		2008		2009		2008
Interest income											
Loans		\$	178,002	\$	171,158	\$ 2	204,237	\$	539,808	\$	631,375
Securities		•	18,031	+	16,723	•	16,161	•	53,219	+	44,398
Deposits with other banks			278		509		6,815		3,801		21,187
Other, including derivative financial instruments			40,979		34,257		13,148		97,511		17,539
			237,290		222,647	2	240,361		694,339		714,499
Interest expense					,				,		
Deposits			122,119		125,571	1	28,264		376,764		380,233
Other, including derivative financial instruments			455		1,116		6,739		6,249		26,500
Subordinated debentures			1,950		1,887		1,945		5,784		5,796
			124,524		128,574	1	36,948		388,797		412,529
Net interest income			112,766		94,073	1	03,413		305,542		301,970
Other income											
Fees and commissions on loans and deposits			26,768		24,665		23,660		75,042		67,775
Income from brokerage operations			15,417		10,754		8,973		34,862		23,330
Income from treasury and financial market operation	s		17		5,979		12,328		10,571		25,753
Income from sales of mutual funds			3,225		2,985		3,943		9,046		10,841
Credit insurance income			4,767		3,768		3,957		12,595		10,230
Income from registered self-directed plans			2,056		2,038		2,249		6,073		6,797
Securitization income	3		9,771		8,594		10,764		28,890		25,619
Other			1,870		1,912		1,808		5,341		5,355
			63,891		60,695		67,682		182,420		175,700
Total revenue			176,657		154,768	1	171,095		487,962		477,670
Provision for loan losses	2		16,000		12,000		18,500		40,000		38,000
Non-interest expenses											
Salaries and employee benefits			62,828		60,414		60,668		183,631		177,733
Premises and technology			30,331		29,790		29,937		88,106		88,321
Other			25,922		23,830		22,942		72,110		66,897
			119,081		114,034	1	13,547		343,847		332,951
Income before income taxes			41,576		28,734		39,048		104,115		106,719
Income taxes			12,893		7,579		8,111		29,230		31,521
Net income		\$	28,683	\$	21,155	\$	30,937	\$	74,885	\$	75,198
Preferred share dividends, including											
applicable taxes			2,824		3,004		2,967		9,050		8,864
Net income available to common shareholders		\$	25,859	\$	18,151	\$	27,970	\$	65,835	\$	66,334
Average number of common shares											
outstanding (in thousands)											
Basic			23,854		23,849		23,842		23,851		23,834
Diluted			23,872		23,855		23,888		23,866		23,877
Net income per common share											
Basic		\$	1.08	\$	0.76	\$	1.17	\$	2.76	\$	2.78
Diluted		\$	1.08	\$	0.76	\$	1.17	\$	2.76	\$	2.78

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	-	FOR	THE THREE	MONT	HS ENDED	FC	OR THE NINE I	MONTHS ENDED		
IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES		JULY 31 2009		JULY 31 2008		JULY 31 2009		JULY 31 2008	
Net income	-	\$	28,683	\$	30,937	\$	74,885	\$	75,198	
Other comprehensive income (loss),										
net of income taxes	8									
Net change in unrealized gains (losses)										
on available-for-sale securities			8,674		(2,851)		9,529		(5,583)	
Reclassification of realized (gains) and losses on										
available-for-sale securities to net income			3,123		(7,938)		3,795		(10,068)	
Net gains (losses) on derivative instruments designated										
as cash flow hedges			(17,786)		(641)		5,018		27,369	
	-		(5,989)		(11,430)		18,342		11,718	
Comprehensive income	-	\$	22,694	\$	19,507	\$	93,227	\$	86,916	

The accompanying notes are an integral part of the interim consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

		FOR THE NINE M	IONTHS ENDED
		JULY 31	JULY 31
IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES	2009	2008
Preferred shares			
Balance at beginning and end of period		\$ 210,000	\$ 210,000
Common shares	4		
Balance at beginning of period		257,462	256,445
Issued during the period under share purchase option plan	5	179	915
Balance at end of period		257,641	257,360
Contributed surplus			
Balance at beginning of period		173	105
Stock-based compensation	5	28	53
Balance at end of period		201	158
Retained earnings			
Balance at beginning of period		596,974	537,254
Net income		74,885	75,198
Dividends			
Preferred shares, including applicable taxes		(9,050)	(8,864)
Common shares		(24,329)	(22,885)
Balance at end of period		638,480	580,703
Accumulated other comprehensive income	8		
Balance at beginning of period		18,826	877
Other comprehensive income, net of income taxes		18,342	11,718
Balance at end of period		37,168	12,595
Shareholders' equity		\$ 1,143,490	\$ 1,060,816

# CONSOLIDATED STATEMENT OF CASH FLOWS

	FOR TH	E THREE MONTHS	ENDED	FOR THE NINE MONTHS ENDED			
	JULY 31	APRIL 30	JULY 31	JULY 31	JULY 31		
IN THOUSANDS OF DOLLARS (UNAUDITED)	2009	2009	2008	2009	2008		
Cash flows relating to operating activities							
Net income	\$ 28,683	\$ 21,155	\$ 30,937	\$ 74,885	\$ 75,198		
Adjustments to determine net cash flows							
relating to operating activities:							
Provision for loan losses	16,000	12,000	18,500	40,000	38,000		
Gains on securitization operations	(5,234)	(9,229)	(8,208)	(31,135)	(23,393)		
Net loss (gain) on disposal of							
non-trading securities	404	725	(11,637)	3,814	(15,340)		
Future income taxes	5,007	4,294	6,505	16,620	26,655		
Depreciation and amortization	8,411	8,193	7,708	24,649	23,048		
Net change in held-for-trading securities	(421,073)	196,179	1,597	(208,567)	(42,594)		
Change in accrued interest receivable	<b>13</b> ,120	(14,919)	8,592	7,577	1,830		
Change in assets relating to	-, -	( ))	- ,	,-	,		
derivative financial instruments	42,351	(5,299)	14,987	(3,535)	(47,625)		
Change in accrued interest payable	(42,979)	4,480	(8,783)	(50,148)	(14,289)		
Change in liabilities relating to	(12,010)	1,100	(0,100)	(00,110)	(11,200)		
derivative financial instruments	(8,582)	13,901	(10,886)	(8,121)	130		
Other, net	19,353	(12,209)	5,574	(18,513)	45,035		
Other, net	(344,539)	219,271	54,886	(152,474)	66,655		
Cash flows relating to financing activities	(344,333)	213,271	54,000	(132,474)	00,000		
Net change in deposits	697,095	1,687,893	712,043	2,624,046	1,275,257		
Change in obligations related to assets sold short	128,876		(11,916)	(119,178)	65,164		
Change in obligations related to assets	120,070	(334,147)	(11,910)	(119,170)	05,104		
sold under repurchase agreements	60 225	(069,424)	106 070	(004 247)	95 009		
	68,325	(968,424)	126,272	(884,347)	85,008		
Issuance of common shares	145	-	82	179	915		
Dividends, including applicable income taxes	(10,935)	(11,113)	(10,599)	(33,379)	(31,750)		
Cook flows relating to investing activities	883,506	374,209	815,882	1,587,321	1,394,594		
Cash flows relating to investing activities							
Change in securities available-for-sale							
and designated as held-for-trading	(1 00 10)	(1.0.10.05.1)	(4, 4, 4, 6, 4, 5)	(	(0.000 = (0)		
Acquisitions	(1,235,710)	(1,810,651)	(1,113,345)	(4,048,972)	(2,326,740)		
Proceeds on sale and at maturities	1,547,606	1,497,435	1,058,878	3,880,890	1,789,738		
Change in loans	(1,000,405)	(467,955)	(722,644)	(1,855,403)	(1,690,453)		
Change in assets purchased under							
reverse repurchase agreements	135,898	35,480	(363,748)	257,430	(302,764)		
Proceeds from mortgage loan securitizations	253,234	171,816	262,707	737,166	1,068,956		
Additions to tangible capital assets and software	(9,311)	(8,356)	(8,725)	(22,437)	(22,380)		
Proceeds from disposal of tangible							
capital assets and software	-	-	-	4	103		
Net change in interest-bearing							
deposits with other banks	(234,422)	(596)	14,567	(381,695)	(8,830)		
Net cash flows from sale of asset	-	-	-	-	29,632		
	(543,110)	(582,827)	(872,310)	(1,433,017)	(1,462,738)		
Net change in cash and non-interest-bearing					( )		
deposits with other banks during the period	(4,143)	10,653	(1,542)	1,830	(1,489)		
Cash and non-interest-bearing deposits with	(1,110)	. 0,000	(.,•.=)	.,	(1,100)		
other banks at beginning of period	60,383	49,730	65,298	54,410	65,245		
Cash and non-interest-bearing deposits		40,100	00,200	04,410	00,240		
with other banks at end of period	\$ 56,240	\$ 60,383	\$ 63,756	\$ 56,240	\$ 63,756		
	ψ 30,240	ψ 00,303	ψ 03,730	\$ 56,240	ψ 05,750		
Supplemental disclosure relating to cash flows:							
Interest paid during the period	\$ 172,336	\$ 112,728	\$ 140,480	\$ 434,405	\$ 428,133		
Income taxes paid (recovered) during the period	\$ 3,303	\$ 1,709	\$ (4,568)	\$ 13,301	\$ (3,470)		
moome taxes paid (recovered) during the period	φ 3,303	φ 1,709	$\psi$ (4,000)	φ 13,301	$\psi$ (3,470)		

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

ALL TABULAR AMOUNTS ARE IN THOUSANDS OF DOLLARS, UNLESS OTHERWISE INDICATED (UNAUDITED)

# ACCOUNTING POLICIES

The unaudited interim consolidated financial statements of Laurentian Bank of Canada (the "Bank") have been prepared by management who is responsible for the integrity and fairness of the financial information presented. These interim consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles ("GAAP") for interim financial statements. The significant accounting policies used in the preparation of these interim consolidated financial statements, except for changes to accounting policies stated below, are the same as those in the Bank's audited annual consolidated financial statements as at October 31, 2008. These accounting policies conform to GAAP. However, these interim consolidated financial statements do not reflect all of the information and disclosures required by GAAP for complete financial statements. Accordingly, these interim consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements as at October 31, 2008. These interim consolidated financial statements reflect annual consolidated financial statements should be read in conjunction with the audited annual consolidated financial statements as at October 31, 2008. These interim consolidated financial statements reflect amounts which are based on the best estimates and judgment of management. Actual results may differ from these estimates. Certain comparative figures have been reclassified to conform to the current period presentation.

### Changes to accounting policies

### Goodwill and other intangible assets

In November 2007, the Canadian Accounting Standards Board (AcSB) approved new Section 3064, *Goodwill and Intangible Assets*, which supersedes Section 3062, *Goodwill and Other Intangible Assets*, and Section 3450, *Research and Development Costs*. New Section 3064 reinforces a principle-based approach to the recognition of costs as assets in accordance with the definition of an asset and the criteria for asset recognition in Section 1000. It also specifically addresses the recognition of internally developed intangible assets. In addition, EIC-27, *Revenues and Expenditures during the Pre-operating Period*, will no longer apply following the adoption of Section 3064. These changes, effective for the Bank as of November 1, 2008, had no significant effect on the interim consolidated financial statements.

### Credit risk and the fair value of financial assets and financial liabilities

On January 20, 2009, the Emerging Issue Committee of the Canadian Institute of Chartered Accountants issued Abstract EIC-173, *Credit Risk and the Fair Value of Financial Assets and Financial Liabilities*, applicable for the Bank retroactively as of November 1, 2008. The Abstract confirms that an entity's own credit risk and the credit risk of the counterparty should be taken into account in determining the fair value of financial assets and liabilities, including derivative instruments. This Abstract had no significant effect on the interim consolidated financial statements.

### Financial instruments disclosures

In June 2009, the AcSB issued amendments to Section 3862 – Financial instruments disclosures to improve disclosure requirements on fair value measurement and liquidity risk. The amendments are effective for the Bank's October 31, 2009 annual financial statements. As the amendments only concern disclosure requirements, they will not have a significant impact on results or financial position.

### Impairment of financial assets

On July 29, 2009, the AcSB posted the typescript related to the amendments that will be incorporated to Section 3025, *Impaired loans*, and Section 3855, *Financial Instruments* — *Recognition and Measurement*.

The amendments will mainly: (i) eliminate the distinction between debt securities and other debt instruments, a distinction based more on legal form than economic substance; as a result, it will be possible to classify debt instruments not quoted in an active market as loans and receivables, and to assess impairment using the incurred credit loss model of Section 3025; (ii) change the impairment model for held-to-maturity financial assets to the incurred credit loss model of Section 3025; (iii) require the reversal of an impairment loss relating to an available-for-sale debt instrument when, in a subsequent period, the fair value of the instrument increases and the increase can be objectively related to an event occurring after the loss was recognized.

The amendments apply to annual financial statements relating to fiscal years beginning on or after November 1, 2008, but are not required for interim financial statements relating to periods within the fiscal year of adoption. The Bank has opted to defer the adoption to October 31, 2009 and does not anticipate that it will then have a significant effect.

## **2** LOANS Loans and impaired loans

AS AT JULY 31, 2009

	GROSS AMOUNT OF LOANS	GROSS AMOUNT OF IMPAIRED LOANS	SPECIFIC ALLOWANCES	GENERAL ALLOWANCES	TOTAL ALLOWANCES
Personal loans	\$ 5,214,906	\$ 21,102	\$7,333	\$28,949	\$   36,282
Residential mortgages	6,978,469	24,633	1,643	4,091	5,734
Commercial mortgages	1,148,071	9,316	2,503	5,879	8,382
Commercial and other loans	<u>2,003,217</u>	68,058	29,943	34,331	64,274
	\$ 15,344,663	\$ 123,109	\$ 41,422	\$ 73,250	\$ 114,672

AS AT OCTOBER 31, 2008

	GROSS AMOUNT OF LOANS	GROSS AMOUNT OF IMPAIRED LOANS	SPECIFIC ALLOWANCES	GENERAL ALLOWANCES	TOTAL ALLOWANCES
Personal loans Residential mortgages Commercial mortgages Commercial and other loans	\$ 5,302,046 6,182,871 932,688 1,847,327 \$ 14,264,932	\$ 19,250 16,579 6,275 59,769 \$ 101,873	\$ 6,634 1,405 1,883 29,262 \$ 39,184	\$ 33,052 4,211 4,760 <u>31,227</u> \$ 73,250	\$ 39,686 5,616 6,643 60,489 \$ 112,434

#### AS AT JULY 31, 2008

	GROSS AMOUNT OF LOANS	GROSS AMOUNT OF IMPAIRED LOANS	SPECIFIC ALLOWANCES	GENERAL ALLOWANCES	TOTAL ALLOWANCES
Personal loans Residential mortgages Commercial mortgages Commercial and other loans	\$ 5,265,562 6,109,648 883,401 <u>1,727,105</u> \$ 13,985,716	\$ 18,973 21,033 4,029 58,639 \$ 102,674	\$ 6,431 1,625 1,657 <u>32,541</u> \$ 42,254	\$ 32,289 4,433 4,716 31,812 \$ 73,250	\$ 38,720 6,058 6,373 64,353 \$ 115,504

### Specific allowances for loan losses

						FOR THE NII ENDED		
						2009		2008
	PERSONAL LOANS	 SIDENTIAL	 MMERCIAL DRTGAGES	 OMMERCIAL AND OTHER LOANS	AL	TOTAL SPECIFIC LOWANCES	AL	TOTAL SPECIFIC LOWANCES
Balance at beginning of period Provision for loan losses recorded in	\$ 6,634	\$ 1,405	\$ 1,883	\$ 29,262	\$	39,184	\$	50,072
the consolidated statement of income	27,363	1,003	620	11,014		40,000		30,000
Write-offs	(32,731)	(1,120)	-	(10,409)		(44,260)		(41,942)
Recoveries	6,067	355	-	76		6,498		4,124
Balance at end of period	\$ 7,333	\$ 1,643	\$ 2,503	\$ 29,943	\$	41,422	\$	42,254

### General allowance for loans losses

Loan losses for the nine months period ended July 31, 2008 include an \$8,000,000 charge resulting from an increase in the general allowance for loan losses.

### Loans past due but not impaired

Personal and residential mortgage loans shown in the table below are not classified as impaired because either they are less than 90 days past due or they are secured in order to reasonably expect full repayment. Commercial loans past due but not impaired are not significant.

			AS A	AT JULY 31, 2009
	1 TO	32 TO	OVER	
	31 DAYS	90 DAYS	90 DAYS	TOTAL
Personal loans	\$ 88,364	\$ 27,345	\$ 5,912	\$ 121,621
Residential mortgages	164,405	47,809	28,067	240,281
	\$ 252,769	\$ 75,154	\$ 33,979	\$ 361,902

			AS AT OC	CTOBER 31, 2008
	1 TO	32 TO	OVER	
	31 DAYS	90 DAYS	90 DAYS	TOTAL
Personal loans	\$ 86,850	\$ 26,298	\$ 3,665	\$ 116,813
Residential mortgages	151,524	27,861	16,368	195,753
	\$ 238,374	\$ 54,159	\$ 20,033	\$ 312,566

# **3** LOAN SECURITIZATION

The Bank securitizes residential mortgage loans insured by the Canadian Mortgage and Housing Corporation, under the Canada Mortgage Back Program and the Government of Canada NHA MBS auction process. As well, the Bank has securitized conventional mortgages prior to 2008. The gains before income taxes, net of transaction-related costs, are recognized in securitization income.

The following table summarizes the residential mortgage loan securitization transactions carried out by the Bank.

	 FOR THE THREE MONTHS ENDED					FOR THE NINE MONTHS ENDED				
	JULY 31 <b>2009</b>		APRIL 30 2009		JULY 31 2008		JULY 31 2009		JULY 31 2008	
Cash proceeds, net of transaction costs	\$ 253,234	\$	171,816	\$	262,707	\$	737,166	\$	1,068,956	
Rights to future excess spreads	9,366		15,180		14,353		52,853		48,978	
Servicing liability	(2,317)		(1,301)		(2,225)		(6,416)		(8,875)	
Other	61		(2,735)		(220)		(7,732)		(8,468)	
	 260,344		182,960		274,615		775,871		1,100,591	
Residential mortgages securitized and sold	(253,469)		(172,039)		(263,588)		(737,910)		(1,069,271)	
Write-off of loan origination costs	(1,641)		(1,692)		(2,819)		(6,826)		(7,927)	
Securitization gains	\$ 5,234	\$	9,229	\$	8,208	\$	31,135	\$	23,393	

With regard to the transfer of residential mortgages, the key assumptions used to determine the initial fair value of retained interests at the securitization date for transactions carried out during the third quarter of 2009 are summarized as follows.

Weighted average term (months)	38
Rate of prepayment	22.1 %
Discount rate	1.7 %

No loss is expected on insured residential mortgages.

The following table details securitization income as reported in the consolidated statement of income.

	FOR THE THREE MONTHS ENDED				FOR THE NINE MONTHS ENDED				
		JULY 31 2009		APRIL 30 2009	JULY 31 2008		JULY 31 2009		JULY 31 2008
Securitization gains Changes in fair value of retained interests, seller swaps	\$	5,234	\$	9,229	\$ 8,208	\$	31,135	\$	23,393
and financial instruments held as economic hedges		4,879		(2,042)	1,709		(4,472)		1,315
Servicing income		1,938		1,820	1,716		5,593		4,697
Other		(2,280)		(413)	(869)		(3,366)		(3,786)
	\$	9,771	\$	8,594	\$ 10,764	\$	28,890	\$	25,619

As at July 31, 2009, the Bank held rights to future excess spreads of \$85,557,000 (of which \$81,921,000 related to insured mortgages) and cash reserve accounts of \$13,304,000.

The total principal amount of securitized residential mortgages outstanding amounted to \$2,610,188,000 as at July 31, 2009 (\$2,398,564,000 as at October 31, 2008).

# **4** CAPITAL STOCK

### Issuance of common shares

During the quarter, 6,613 common shares were issued to management under the Bank's employee share purchase option plan for a cash consideration of \$145,000 (8,226 common shares for a cash consideration of \$179,000 during the nine-month period ended July 31, 2009).

ISSUED AND OUTSTANDING	AS	AT JULY 31, 2009	AS AT OC	CTOBER 31, 2008
IN THOUSANDS OF DOLLARS, EXCEPT NUMBER OF SHARES	NUMBER OF SHARES	AMOUNT	NUMBER OF SHARES	AMOUNT
Class A Preferred Shares <sup>(1)</sup>				
Series 9	4,000,000	\$ 100,000	4,000,000	\$ 100,000
Series 10	4,400,000	110,000	4,400,000	110,000
Total preferred shares	8,400,000	\$ 210,000	8,400,000	\$ 210,000
Common shares	23,855,926	\$ 257,641	23,847,700	\$ 257,462

(1) The preferred shares are convertible into common shares at the Bank's option. However, the number of shares issuable on conversion is not determinable until the date of conversion.

### **Capital management**

The Bank's objective is to maintain an optimal level of capital to support activities while generating an acceptable return for its shareholders, considering the Bank's specific risk profile. Capital must be sufficient to demonstrate the Bank's solvency and its ability to deal with all of its operating risks, as well as to offer depositors and creditors the requisite safety. Capital must also meet minimum regulatory requirements, as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI), internal capital adequacy objectives and be aligned with targeted credit ratings.

Regulatory guidelines issued by OSFI require banks to maintain a minimum Tier 1 capital ratio of at least 7% and a total capital ratio of at least 10%. The Bank is monitoring its regulatory capital based on the Standard Approach for credit risk and on the Basic Indicator Approach for operational risk, as proposed by the Bank for International Settlements regulatory risk-based capital framework (Basel II). The Bank has complied with these requirements throughout the nine-month period ended July 31, 2009.

### Regulatory capital

	AS AT JULY 31 2009	AS AT OCTOBER 31 2008	AS AT JULY 31 2008
Tier 1 capital			
Common shares	\$ 257,641	\$ 257,462	\$ 257,360
Contributed surplus	201	173	158
Retained earnings	638,480	596,974	580,703
Non-cumulative preferred shares	210,000	210,000	210,000
Less : goodwill, securitization and other	(91,071)	(99,239)	(91,498)
Total - Tier 1 capital	1,015,251	965,370	956,723
Tier 2 capital	<u></u>		
Subordinated debentures	150,000	150,000	150,000
General allowances	72,476	73,250	73,250
Less : securitization and other	(32,007)	(31,738)	(31,447)
Total - Tier 2 capital	190,469	191,512	191,803
Total capital	\$ 1,205,720	\$ 1,156,882	\$ 1,148,526

# 5. STOCK-BASED COMPENSATION

### Share purchase option plan

There were no new grants during the first nine months of 2009. Information on the outstanding number of options is as follows.

	AS AT JULY 31, 2009	AS AT OCTOBER 31, 2008
	NUMBER	NUMBER
Share purchase options		
Outstanding at end of period	119,112	127,338
Exercisable at end of period	94,112	89,838

### Restricted share unit plan

During the first quarter of 2009, under the restricted share unit plan, annual bonuses for certain employees amounting to \$1,528,000 were converted into 42,537 entirely vested restricted share units. The Bank also granted 25,522 additional restricted share units that will vest in December 2011.

### Performance-based share unit plan

During the first quarter of 2009, under the performance-based share unit plan, the Bank granted 42,724 performance-based share units valued at \$35.93 each. Rights to 37.5% of these units will vest after three years. The rights to the remaining units will vest after three years, upon meeting certain financial objectives.

### Stock appreciation rights plan

There were no new grants during the third quarter of 2009 under the stock appreciation rights plan (the Bank granted 27,000 stock appreciation rights during the nine-month period ended July 31, 2009).

### Stock-based compensation plan expense

The following table presents the expense related to all stock-based compensation plans, net of the effect of related hedging transactions.

	FOR THE	FOR THE NINE MO	ONTHS ENDED		
	JULY 31	APRIL 30	JULY 31	JULY 31	JULY 31
	<b>2009</b>	2009	2008	2009	2008
Stock-based compensation plan expense	\$ 4,024	\$ 238	\$    595	\$ (1,653)	\$801
Effect of hedges	(4,979)	(16)	121	3,034	1,374
Total	\$ (955)	\$ 222	\$716	\$ 1,381	\$ 2,175

# **6** EMPLOYEE FUTURE BENEFITS

	FOR THE THREE MONTHS ENDED							FOR THE NINE MONTHS ENDER			
		JULY 31 2009		APRIL 30 2009		JULY 31 2008		JULY 31 2009		JULY 31 2008	
Defined benefit pension plan expense Defined contribution pension plan expense Other plan expense	\$	1,194 1,077 832	\$	1,140 1,031 804	\$	2,659 1,000 830	\$	3,805 3,101 2,468	\$	7,882 2,745 2,472	
Total	\$	3,103	\$	2,975	\$	4,489	\$	9,374	\$	13,099	

# **7** WEIGHTED AVERAGE NUMBER OF OUTSTANDING COMMON SHARES

	FOR T	THE THREE MONTHS E	NDED	FOR THE NINE MONTHS ENDED			
	JULY 31 <b>2009</b>	APRIL 30 2009	JULY 31 2008	JULY 31 <b>2009</b>	JULY 31 2008		
Average number of outstanding common shares Dilutive share purchase options	23,853,725 18,488	23,849,313 5,289	23,841,767 46,261	23,850,522 15,849	23,834,150 43,106		
Weighted average number of outstanding common shares	23,872,213	23,854,602	23,888,028	23,866,371	23,877,256		
Average number of share purchase options not taken into account in the calculation of diluted net income per common share <sup>(1)</sup>	-	105,400	-	34,361	-		

(1) The average number of share purchase options was not taken into account in the calculation of diluted net income per common share since the average exercise price of these options exceeded the average market price of the Bank's shares during these periods.

# 8. SUPPLEMENTAL INFORMATION ON OTHER COMPREHENSIVE INCOME

### Other comprehensive income (loss)

		FOR	THE THREE	MONT	HS ENDED		FOR	THE THREE	MONT	THS ENDED
					JULY 31 2009					JULY 31 2008
	BEFORE INCOME TAXES		INCOME TAXES		NET OF INCOME TAXES	BEFORE INCOME TAXES		INCOME TAXES		NET OF INCOME TAXES
Unrealized gains (losses) on available-for-sale securities Net unrealized gains (losses) during the period	\$ 12,276	\$	(3,602)	\$	8,674	\$ (4,202)	\$	1,351	\$	(2,851)
Less : reclassification of realized (gains) and losses to net income during the period	4,523		(1,400)		3,123	(8,325)		387		(7,938)
Net (loss) on derivatives designated	 16,799		(5,002)		11,797	(12,527)		1,738		(10,789)
as cash flow hedges Other comprehensive income (loss)	\$ (26,214) (9,415)	\$	8,428 3,426	\$	(17,786) (5,989)	(894) \$ (13,421)	\$	253 1,991	\$	(641) (11,430)

		FO	R THE NINE	MONT	<u>HS ENDED</u> JULY 31 <b>2009</b>		FO	R THE NINE	MONT	<u>HS ENDED</u> JULY 31 2008
	BEFORE INCOME TAXES		INCOME TAXES		NET OF INCOME TAXES	BEFORE INCOME TAXES		INCOME TAXES		NET OF INCOME TAXES
Unrealized gains (losses) on available-for-sale securities Net unrealized gains (losses) during the period	\$ 13,412	\$	(3,883)	\$	9,529	\$ (8,117)	\$	2,534	\$	(5,583)
Less : reclassification of realized (gains) and losses to net income during the period	5,500		(1,705)		3,795	(10.850)		782		(10.068)
Net gains on derivatives designated as cash flow hedges	 18,912 7,949		(5,588)		13,324 5,018	(18,967) 40,518		3,316 (13,149)		(15,651)
Other comprehensive income	\$ 26,861	\$	(8,519)	\$	18,342	\$ 21,551	\$	(9,833)	\$	11,718

#### 8. SUPPLEMENTAL INFORMATION ON OTHER COMPREHENSIVE INCOME (CONTINUED) Accumulated other comprehensive income (net of income taxes)

ACCUMULATED AVAILABLE-CASH OTHER COMPREHENSIVE FLOW FOR-SALE HEDGING SECURITIES INCOME Balance at October 31, 2008 \$ (16,591) 35,417 18,826 \$ \$ Change during the three months ended January 31, 2009 15,041 (6,797)8,244 Change during the three months ended April 30, 2009 7,763 8,324 16,087 Change during the three months ended July 31, 2009 (17,786) 11,797 (5,989)Balance at July 31, 2009 37,168 40.435 \$ (3, 267)\$

	CASH FLOW HEDGING	AVAILABLE- FOR-SALE SECURITIES	ACCUMULATED OTHER COMPREHENSIVE INCOME
Balance at October 31, 2007	\$ (10,255)	\$ 11,132	\$ 877
Change during the three months ended January 31, 2008	22,732	(3,931)	18,801
Change during the three months ended April 30, 2008	5,278	(931)	4,347
Change during the three months ended July 31, 2008	(641)	(10,789)	(11,430)
Balance at July 31, 2008	17,114	(4,519)	12,595
Change during the three months ended October 31, 2008	18,303	(12,072)	6,231
Balance at October 31, 2008	\$ 35,417	\$ (16,591)	\$ 18,826

## 9. RISK MANAGEMENT

The Bank is exposed to various types of risks owing to the nature of the business activities it carries on, including those related to the use of financial instruments. In order to manage the risks associated with using financial instruments, including loan and deposit, security and derivative financial instrument portfolios, controls such as risk management policies and various risk limits have been implemented. These measures aim to optimize the return/risk ratio in all operating segments. A corporate governance structure was also designed to ensure global risk tolerance is consistent with the Bank's strategies and objectives. The main risks to which the Bank is exposed are set out below.

### Market risk

Market risk corresponds to the financial losses that the Bank could incur because of unfavourable fluctuations in the value of financial instruments following variations in the parameters underlying their valuation, such as interest rates, exchange rates or quoted stock market prices.

As at July 31, 2009 the effect on the economic value of common shareholders' equity and on net interest income before taxes of a sudden and sustained 1% increase in interest rates is as follows.

	AS AT JULY 31, 2009	AS AT OCTOBER 31, 2008
Increase in net interest income before taxes over the next 12 months	\$ 2,475	\$ 8,901
Change in the economic value of common shareholders' equity	\$ (15,436)	\$ (27,060)

### Credit risk

The use of financial instruments, including derivatives, can result in credit risk exposures representing the risk of financial loss arising from counterparties' inability or refusal to fully honour their contractual obligations.

Note 2 to these interim consolidated financial statements provides detailed information on the Bank's loan portfolios and related credit exposures.

With respect to derivative financial instruments, the majority of the Bank's credit concentration is with financial institutions, primarily Canadian banks.

The amount that best represents the maximum exposure to credit risk of the Bank as at July 31, 2009, without taking account of any collateral held or other credit enhancements, is essentially the sum of financial assets on the consolidated financial statement, plus credit-related commitments, as set-out below.

IN MILLIONS OF DOLLARS	AS AT JULY 31, 2009	AS AT OCTOBER 31, 2008
Financial assets, as reported on balance sheet	\$ 20,926	\$ 19,255
Credit commitments and other off-balance sheet items <sup>(1)</sup>	4,626	4,153
Total	\$ 25,552	\$ 23,408

(1) Including \$2,244,000,000 as at July 31, 2009 (\$2,083,000,000 as at October 31, 2008) related to personal credit facilities and credit card lines.

### 9. RISK MANAGEMENT (CONTINUED)

### Liquidity risk

Liquidity risk represents the possibility that the Bank may not be able to gather sufficient cash resources, when required and under reasonable conditions, to meet its financial obligations. Liquidity management pays particular attention to deposit and loan maturities, as well as to funding availability and demand when planning financing.

### Contractual maturities of financial liabilities

The following table presents the principal obligations related to financial liabilities by contractual maturity.

				A	S AT JULY 31, 2009
	DEMAND		TERM		
	AND NOTICE	WITHIN 1 YEAR	1 TO 5 YEARS	OVER 5 YEARS	TOTAL
Deposits	\$ 6,059,281	\$ 5,003,797	\$ 6,884,429	\$ 10,351	\$ 17,957,858
Dbligations related to assets sold short Dbligations related to assets sold	-	645,523	54,535	-	700,058
under repurchase agreements	-	251,749	-	-	251,749
Subordinated debentures	-	-	150,000	-	150,000
	\$ 6,059,281	\$ 5,901,069	\$ 7,088,964	\$ 10,351	\$ 19,059,665

# **10.** SUPPLEMENTAL INFORMATION ON FINANCIAL INSTRUMENTS

### Fair value of financial instruments

The fair value of a financial instrument is defined as the amount of consideration for a financial instrument that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. Quoted market prices are not available for a significant portion of the Bank's financial instruments. As a result, for these instruments, the fair values presented are estimates derived using present value or other valuation techniques and may not be indicative of the net realizable value.

When fair value is determined using valuation models, it may be necessary to use assumptions as to the amount and timing of estimated future cash flows and discount rates. These assumptions reflect the risks inherent in financial instruments.

As at July 31, 2009, the fair value of financial assets and liabilities approximate their carrying amount, except for the assets and liabilities presented below.

	Y 31, 2009	009 AS AT OCTOBER 37								
IN MILLIONS OF DOLLARS	CARRYING AMOUNT	FAIR VALUE	(UNFAV	OURABLE OURABLE) VARIANCE		CARRYING AMOUNT		FAIR VALUE	(UNFAVO	DURABLE PURABLE) ARIANCE
Assets Loans	\$ 15,230	\$ 15,463	\$	233	\$	14,153	\$	14,272	\$	119
Liabilities Deposits Subordinated debentures	\$ 17,958 150	\$ 18,182 156	\$	(224) (6)	\$	15,334 150	\$	15,418 155	\$	(84) (5)

### Methods and assumptions used in estimating the fair value of financial instruments

Loans

The fair value of loans is estimated by discounting cash flows adjusted to reflect prepayments, if any, at the prevailing interest rates in the marketplace for new loans with substantially similar terms. For certain variable rate loans subject to frequent rate resets and loans with indeterminate maturities, the fair value is deemed to represent the carrying amount.

### Deposits

The fair value of fixed rate deposits is estimated using discounted cash flows based on current market interest rates for deposits with substantially similar terms. The fair value of deposits without stated maturities or variable rate deposits is deemed to represent their carrying amount.

### Subordinated debentures

The fair value of subordinated debentures is estimated using discounted cash flows based on current market interest rates for similar issues or rates currently offered for debt securities with the same term to maturity.

### 10. SUPPLEMENTAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

### Fair value of financial instruments (continued)

### Gains and losses on the portfolio of available-for-sale securities

The following gains and losses were recognized in net income with regard to the available-for-sale securities.

	FOR TH	E THREE MONTHS	FOR THE NINE M	IONTHS ENDED	
	JULY 31	APRIL 30	JULY 31	JULY 31	JULY 31
	<b>2009</b>	2009	2008	<b>2009</b>	2008
Realized net gains	\$ 211	\$ 64	\$ 8,325 <sup>(1</sup>	<sup>1)</sup> \$ (766)	\$ 11,374 <sup>(1)</sup>
Writedowns for impairment recognized in net income	(4,734)	-	(436)	(4,734)	(436)
Total	\$ (4,523)	\$ 64	\$ 7,889	\$ (5,500)	\$ 10,938

(1) Includes a \$12.9 million gain on the sale of shares of the Montreal Exchange.

### Unrealized gains and losses on the portfolio of available-for-sale securities

The following table presents the gross unrealized gains and unrealized losses on available-for-sale securities, recognized in other comprehensive income.

				A	SAT	JULY 31, 2009
		AMORTIZED COST	UNREALIZED GAINS	UNREALIZED LOSSES		FAIR VALUE
Securities issued or guaranteed						
by Canada	\$	267,314	\$ 38	\$ -	\$	267,352
by provinces		540,955	4,869	259		545,565
Other debt securities		115,921	5,035	468		120,488
Asset-backed securities		20,183	-	2,560		17,623
Preferred shares		74,751	440	1,524		73,667
Common shares and other securities		41,270	215	4,514		36,971
	\$ 1	,060,394	\$ 10,597	\$ 9,325	\$	1,061,666

				AS AT	остс	BER 31, 2008
		AMORTIZED COST	UNREALIZED GAINS	UNREALIZED LOSSES		FAIR VALUE
Securities issued or guaranteed						
by Canada	\$	977,724	\$ 575	\$ 31	\$	978,268
by provinces		26,604	-	303		26,301
Other debt securities		200,342	287	3,650		196,979
Asset-backed securities		20,323	1	1,036		19,288
Preferred shares		75,329	6	6,263		69,072
Common shares and other securities		46,966	29	9,399		37,596
	\$ 1	,347,288	\$ 898	\$ 20,682	\$	1,327,504

As at July 31, 2009, unrealized losses mainly related to publicly traded securities of Canadian financial institutions and energy sector trusts. The market values of these securities have generally declined earlier in 2008 and 2009 due to market conditions. However, these companies have maintained good financial conditions and their business plans remain sound. As a result, management has determined that these declines in fair value were temporary in nature and that it had the ability and the intent to hold these securities until their fair value recovers. These declines in value are included in accumulated other comprehensive income.

### 10. SUPPLEMENTAL INFORMATION ON FINANCIAL INSTRUMENTS (CONTINUED)

### Financial instruments designated as held-for-trading

Management can elect to designate financial instruments as held-for-trading instruments, with changes in fair value recorded in income, provided that such designations meet specific criteria. Certain securities, retained interests related to securitization activities and retail deposits were designated as held-for-trading in order to significantly reduce a recognition inconsistency that would otherwise have arisen from recognizing gains and losses on different bases. These financial instruments are used as part of the Bank's overall asset-liability management and provide an economic hedge for other financial instruments that are measured at fair value. Gains and losses on these instruments are therefore generally offset by changes in value of other financial instruments. The following table presents the effect on net income of fair valuing these instruments:

	FOR TH	E THREE MONTHS	ENDED	FOR THE NINE M	IONTHS ENDED
	JULY 31 2009	APRIL 30 2009	JULY 31 2008	JULY 31 2009	JULY 31 2008
Included in securitization income Included in income from treasury	\$ (26,498)	\$ 3,455	\$ (4,540)	\$ (1,797)	\$ 19,318
and financial market operations	137	139	193	231	(233)
Total	\$ (26,361)	\$ 3,594	\$ (4,347)	\$ (1,566)	\$ 19,085

The nominal amount of deposits designated as held-for-trading was \$6,000,000 as at July 31, 2009 (\$68,560,000 as at July 31, 2008). The difference between the amount the Bank would be contractually required to pay at maturity to the holders of these deposits and their carrying amount of \$6,023,000 as at July 31, 2009 (\$68,704,000, as at July 31, 2008), is \$23,000 (\$144,000, as at July 31, 2008).

### **Derivative financial instruments**

### Ineffectiveness related to hedging relationships

The following table presents the ineffective portion of accumulated changes in the fair value of hedging instruments recognized in the consolidated statement of income.

		FOR THE	E THRE	E MONTHS	ENDED		FOR 1	HE NINE M	ONTHS	ENDED
		_Y 31 2009	A	PRIL 30 2009		JULY 31 2008		JULY 31 2009		JULY 31 2008
Favourable (unfavourable) ineffectiveness on cash flow hedging on fair value hedging	•	87 242	\$	89 (227)	\$	12 (317)	\$	211 (755)	\$	275 (569)
	\$ 3	329	\$	(138)	\$	(305)	\$	(544)	\$	(294)

### Breakdown of swap contracts designated as hedging instruments, by category

The following table presents the Bank's swap contracts between those designated as cash flow hedging instruments and those designated as fair value hedging instruments.

The swap contracts designated as hedging instruments are used by the Bank primarily for balance sheet matching purposes and to mitigate net interest income volatility. The fair value of such swap contracts may vary considerably. Accordingly, changes in the fair value of the swap contracts designated as cash flow hedging instruments could result in significant changes in accumulated other comprehensive income and in shareholders' equity.

	AS	AT JU	ILY 31, 2009	AS AT (	ER 31, 2008	
	NOMINAL AMOUNT		FAIR VALUE ET AMOUNT	NOMINAL AMOUNT		FAIR VALUE IET AMOUNT
Interest rate swap contracts designated as hedging instruments Swaps used for cash flow hedging Swaps used for fair value hedging	\$ 3,968,000 2,585,000 6,553,000	\$	42,922 68,930 111,852	2,557,000 3,021,750 5,578,750	\$	46,118 68,148 114,266

### Other information on hedging relationships

Net deferred gains of \$33,287,000, included in accumulated other comprehensive income as at July 31, 2009, are expected to be transferred into net income over the next twelve months.

The maximum term of cash flow hedging relationships was five years as at July 31, 2009.

# **11**. CONTINGENCIES

### Class action Marcotte v. Banks

On June 11, 2009, the Superior Court of the Province of Quebec granted a class action against ten Canadian financial institutions, including Laurentian Bank, with regards to mark-ups charged by banks to credit-cardholders upon conversion in Canadian dollars of foreign currency transactions. The judgment condemned the Bank to pay mark-ups earned, with interest and additional indemnity. Along with the other Canadian financial institutions sued, the Bank submits that the judgment contains many errors of fact and in law which are significant to the point of invalidating the judgment, and therefore elected to appeal the decision rendered. Given the current situation, the Bank is not in a position to determine the outcome of this litigation and consequently, no provision was set to date.

# **12.** SEGMENTED INFORMATION

						FOR THE THRE		NTHS ENDED ULY 31, 2009
	R &	SME QUEBEC	RE&C	B2B	LBS	OTHER		TOTAL
Net interest income	\$	77,844	\$ 18,355	\$ 23,945	\$ 492	\$ (7,870)	\$	112,766
Other income		31,237	6,645	2,485	15,647	7,877		63,891
Total revenue		109,081	25,000	26,430	16,139	7		176,657
Provision for loan losses		12,408	2,105	1,487	-	-		16,000
Non-interest expenses		84,734	6,792	12,293	11,530	3,732		119,081
ncome (loss) before								
income taxes		11,939	16,103	12,650	4,609	(3,725)		41,576
ncome taxes (recovered)		2,265	5,040	3,985	1,366	237		12,893
Net income	\$	9,674	\$ 11,063	\$ 8,665	\$ 3,243	\$ (3,962)	\$	28,683
Average assets <sup>(1)</sup>	\$ 1	1,210,055	\$ 2,476,318	\$ 4,326,084	\$ 1,511,343	\$ 1,265,222	\$ 2	0,789,022

							A	PRIL 30, 2009
	R & SN	IE QUEBEC	RE&C	B2B	LBS	OTHER		TOTAL
Net interest income	\$	74,489	\$ 15,342	\$ 21,496	\$ 526	\$ (17,780)	\$	94,073
Other income		29,281	5,033	2,417	10,833	13,131		60,695
Total revenue		103,770	20,375	23,913	11,359	(4,649)		154,768
Provision for loan losses		8,129	3,161	710	-	-		12,000
Non-interest expenses		83,105	6,346	11,740	8,721	4,122		114,034
Income (loss) before								
income taxes		12,536	10,868	11,463	2,638	(8,771)		28,734
Income taxes (recovered)		2,780	3,401	3,630	772	(3,004)		7,579
Net income	\$	9,756	\$ 7,467	\$ 7,833	\$ 1,866	\$ (5,767)	\$	21,155
Average assets (1)	\$ 1	0,849,661	\$ 2,274,033	\$ 4,231,056	\$ 1,315,395	\$ 1,440,895	\$ 2	0,111,040

						FOR THE THRE		NTHS ENDED JULY 31, 2008
	R & SN	IE QUEBEC	RE&C	B2B	LBS	OTHER		TOTAL
Net interest income	\$	77,033	\$ 14,256	\$ 21,992	\$ 709	\$ (10,577)	\$	103,413
Other income <sup>(2)</sup>		30,467	4,044	2,740	9,203	21,228		67,682
Total revenue		107,500	18,300	24,732	9,912	10,651		171,095
Provision for loan losses <sup>(3)</sup>		9,343	1,003	154	-	8,000		18,500
Non-interest expenses		82,789	5,786	10,628	8,346	5,998		113,547
Income (loss) before income taxes		15,368	11.511	13,950	1,566	(3,347)		39,048
Income taxes (recovered)	_	3,812	3,808	4,710	458	(4,677)		8,111
Net income	\$	11,556	\$ 7,703	\$ 9,240	\$ 1,108	\$ 1,330	\$	30,937
Average assets (1)	\$ 1	0,250,590	\$ 2,117,407	\$ 3,966,095	\$ 1,587,308	\$ 802,582	\$ 1	8,723,982

FOR THE THREE MONTHS ENDED

### 12. SEGMENTED INFORMATION (CONTINUED)

(3)

FOR THE NINE MONTHS ENDED JULY 31, 2009

	R &	SME QUEBEC	RE&C	B2B	LBS	OTHER		TOTAL
Net interest income	\$	228,587	\$ 47,976	\$ 66,556	\$ 1,768	\$ (39,345)	\$	305,542
Other income		89,063	16,543	7,288	35,303	34,223		182,420
Total revenue		317,650	64,519	73,844	37,071	(5,122)		487,962
Provision for loan losses		30,072	6,920	3,008	-	-		40,000
Non-interest expenses		250,072	19,070	34,809	28,442	11,454		343,847
ncome (loss) before								
income taxes		37,506	38,529	36,027	8,629	(16,576)		104,115
ncome taxes (recovered)		7,896	12,058	11,403	2,529	(4,656)		29,230
Net income	\$	29,610	\$ 26,471	\$ 24,624	\$ 6,100	\$ (11,920)	\$	74,885
Average assets (1)	\$ 1	0,934,428	\$ 2,319,217	\$ 4,240,737	\$ 1,369,452	\$ 1,306,667	\$ 2	0,170,501

FOR THE NINE MONTHS ENDED JULY 31, 2008

	R 8	SME QUEBEC	RE&C	B2B	LBS	OTHER		TOTAL
Net interest income	\$	222,707	\$ 41,581	\$ 66,293	\$ 2,146	\$ (30,757)	\$	301,970
Other income (4)		86,177	11,447	8,138	23,894	46,044		175,700
Total revenue		308,884	53,028	74,431	26,040	15,287		477,670
Provision for loan losses <sup>(3)</sup>		25,726	3,497	777	-	8,000		38,000
Non-interest expenses		244,362	16,850	31,623	23,286	16,830		332,951
Income (loss) before								
income taxes		38,796	32,681	42,031	2,754	(9,543)		106,719
Income taxes <sup>(5)</sup>		9,596	10,815	14,182	797	(3,869)		31,521
Net income	\$	29,200	\$ 21,866	\$ 27,849	\$ 1,957	\$ (5,674)	\$	75,198
Average assets (1)	\$	9,985,127	\$ 2,107,511	\$ 3,817,668	\$ 1,481,166	\$ 702,311	\$ 1	8,093,783

R & SME Quebec - The Retail & SME Quebec segment covers the full range of savings, investment, financing and transactional products and services offered through its direct distribution network, which includes branches, the electronic network and the call centre, as well as Point-of-Sale financing across Canada. This business segment also offers Visa credit card services, insurance products and trust services. As well, it offers all commercial financial services to the small and medium enterprises in Quebec.

RE&C - The Real Estate & Commercial segment handles real estate financing throughout Canada, commercial financing in Ontario and National accounts.

B2B - The B2B Trust business segment supplies generic and complementary banking and financial products to financial advisors and nonbank financial institutions across Canada. This business segment also encompasses deposit brokerage operations.

LBS - LBS segment consists of the activities of the Laurentian Bank Securities Inc. subsidiary.

Other - The Other segment includes treasury and securitization activities and other activities of the Bank, including revenues and expenses that are not attributable to the above-mentioned segments.

(1) Assets are disclosed on an average basis as this measure is most relevant to a financial institution.

(2) Other income in the Other segment includes a \$12.9 million gain (\$11.1 million net of income taxes) on the sale of shares of the Montreal Exchange as a result of the business combination of the Montreal Exchange with the TSX Group.

The provision for credit losses in the Other segment includes an \$8.0 million charge (\$5.5 million net of income taxes) resulting from an increase in the general allowance for loan losses.

(4) Other income in the Other segment includes a \$0.4 million loss (\$0.3 million net of income taxes) on the sale of a \$30.1 million personal line of credit portfolio. The Bank has not retained any rights or obligations in respect of these loans.

(5) The Other segment's income taxes include a \$5.6 million tax adjustment reflecting the decrease in the Bank's future income tax assets as a result of reductions in federal income tax rates.