

### Press release

FOR IMMEDIATE RELEASE

#### MONTREAL, SEPTEMBER 5, 2008

# LAURENTIAN BANK OF CANADA REPORTS STRONG NET INCOME OF \$30.9 MILLION FOR THE THIRD QUARTER OF 2008 AND ANNOUNCES A 6% DIVIDEND INCREASE

Laurentian Bank of Canada today reported net income of \$30.9 million, or \$1.17 diluted per common share, for the third quarter ended July 31, 2008, compared to \$23.2 million, or \$0.85 diluted per common share, for the same period in 2007. Return on common shareholders' equity was 13.4% for the guarter, up from 10.5% for the same period in 2007.

Results for the third quarter of 2008 include a net gain on sale of securities of \$7.6 million (\$7.4 million net of income taxes; \$0.31 diluted per common share), stemming from a \$12.9 million gain on the sale of Montreal Exchange shares, partially offset by losses of \$5.3 million on the sale of other securities. The provision for credit losses includes an \$8.0 million increase in the general allowance for loan losses (\$5.5 million net of income taxes; \$0.23 diluted per common share), as explained further on page 4. Excluding the significant items above, net income for the third quarter of 2008 improved \$5.8 million, or 25%, and diluted net income per common share rose by \$0.24, or 28%, compared to results achieved in the third quarter of 2007, which included no significant items.

For the nine-month period ended July 31, 2008, net income totalled \$75.2 million, or \$2.78 diluted per common share, compared to \$64.4 million, or \$2.34 diluted per common share, in 2007. Return on common shareholders' equity was 10.9% over nine months, compared to 9.9% for the same period in 2007.

Results for the nine-month period of 2008 include the items mentioned above as well as an unfavorable tax adjustment of \$5.6 million (\$0.23 diluted per common share) recorded during the first quarter. Results for the nine-month period in 2007 included the favorable effect of certain tax adjustments of \$2.5 million (\$0.10 diluted per common share) recorded during the first six months of the fiscal year. Excluding the significant items above, net income for the nine-month period of 2008 improved by \$17.0 million, or 27%, and diluted net income per common share rose by \$0.70, or 31%, compared to the corresponding nine-month period of 2007.

Réjean Robitaille, President and Chief Executive Officer, commented on the results of operations: "We are pleased with the strong results for this quarter which benefited from excellent loan and deposit growth and a relatively high mortgage securitization gain. Furthermore, all our business segments improved their performance year-over-year and contributed to our growth. However, the recent slowdown of the Canadian economy combined with our strong loan growth have led us to prudently increase our general provision for loan losses."

"In view of our solid financial condition, added Mr. Robitaille, and of our confidence in our ability to pursue the Bank's development, the Board of Directors decided to increase our dividend on common shares by \$0.02 per quarter."

#### **OVERVIEW OF BUSINESS AND CORPORATE DEVELOPMENT ACTIVITIES**

The Bank's profitability improvement priority is focused primarily on accelerating growth in its business volumes. In keeping with this priority, the Bank took additional steps to further its business development initiatives during the quarter in order to continue to increase its presence in its chosen markets and develop their full potential.

Indeed, given today's uncertain economic context, the Bank is favouring highly targeted development within familiar markets that do not pose a level of risk beyond its comfort zone. It is important to note that the Bank is benefiting from increasingly efficient tools, such as customer relationship management systems, to optimize customer service. Loan growth reached 12% or \$1.7 billion (excluding securitization) over the last twelve months, with mortgage loans up 11%, or \$830 million, personal loans up 10%, or \$476 million and commercial loans up 17%, or \$389 million.

On a segmented basis, compared to last year, the Real Estate & Commercial segment continues to perform well with an improvement of 42% in its net income, while Retail & SME Quebec improved its profitability by 11%, B2B Trust by 14% and Laurentian Bank Securities by 91%.

The SME Quebec business has been doing well since the beginning of the year, by focusing on well-known sectors while maintaining rigorous underwriting criteria. This growth particularly results from initiatives taken to free account directors from administrative duties so that they can focus on their portfolios.

B2B Trust continued to show good volume growth in deposits, mortgages and investment loans in spite of the slowdown in the mutual fund market that impeded investment lending growth. B2B Trust added business development personnel to increase its presence among the 15,000 independent financial advisors and brokers who sell its financial products. Moreover, it increased its marketing complement to further product development.

Finally, Laurentian Bank Securities (LBS) continued to strengthen its positioning in each of its divisions, powered mainly by the fixed-income division. The institutional equity group, launched just two years ago and leveraging on the long-standing reputation of LBS' fixed-income services among institutional clients, has moved ahead quickly and is progressing according to plan. Again, the decision to focus on a very specific market, small-cap companies, is proving to be sound.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis (MD&A) is a narrative explanation, through the eyes of management, of the Bank's financial condition as at July 31, 2008, and of how it performed during the three-month and nine-month periods then ended. This MD&A should be read in conjunction with the unaudited interim consolidated financial statements for the third quarter of 2008. This MD&A is dated September 4, 2008.

Supplemental information on subjects such as risk management, accounting policies and off-balance sheet arrangements is also provided in the Bank's 2007 Annual Report.

#### PERFORMANCE AND FINANCIAL OBJECTIVES

Laurentian Bank publishes its financial objectives at the beginning of each fiscal year and then reports actual results quarterly. The Bank's practice is not to provide interim guidance. The following table presents a comparison of the Bank's actual performance with the objectives set by management for 2008 and is strictly for information purposes.

#### Performance indicators

	2008 Objectives	Nine-month period ended July 31, 2008 (Actual)
Return on common shareholders' equity	9.5% to 10.5%	10.9%
Diluted net income per share	\$3.30 to \$3.60	\$2.78
Total revenue	+ 5% (\$615 million)	+ 9% (\$477.7 million)
Efficiency ratio	74% to 72%	69.7%
Tier 1 Capital ratio	Minimum of 9.5%	10.1%

#### HIGHLIGHTS OF THE THIRD QUARTER

- Net income improved 33% and stood at \$30.9 million (\$1.17 diluted per common share) for the third quarter of 2008, compared to \$23.2 million (\$0.85 diluted per common share) for the third quarter of 2007.
- Results include a net gain on sale of securities of \$7.6 million (\$7.4 million net of income taxes; \$0.31 diluted per common share) stemming from a \$12.9 million gain on the sale of Montreal Exchange shares, partially offset by losses of \$5.3 million on the sale of other securities.
- The provision for credit losses stood at \$18.5 million, including an \$8.0 million increase in the general allowance for loan losses (\$5.5 million net of income taxes; \$0.23 diluted per common share).
- Loan growth during the third quarter, including securitized mortgage loans, reached \$570 million, compared to \$814 million for the corresponding quarter of 2007. Personal deposit growth reached \$198 million over the same period, compared to \$229 million for the corresponding quarter of 2007.
- Total revenue stood at \$171.1 million for the third quarter of 2008, compared to \$151.0 million for the third quarter of 2007. The 13% increase results mainly from the net gain on sale of securities, as noted above, and higher securitization revenues. Excluding the impact of the net gain on sale of securities, total revenue increased by 8% year-over-year. Net interest margin decreased to 2.20% in the third quarter of 2008, compared to 2.39% for the corresponding quarter of 2007.
- Non-interest expenses increased by 5% to \$113.5 million for the third quarter of 2008, from \$108.4 million for the third quarter of 2007, mainly as a result of higher salaries, employee benefits and technology costs.

#### **ANALYSIS OF CONSOLIDATED RESULTS**

#### Summary results

Net income was \$30.9 million or \$1.17 diluted per common share for the third quarter ended July 31, 2008, compared to \$23.2 million, or \$0.85 diluted per common share, for the corresponding period in 2007. Results for the third quarter of 2008 include a net gain on sale of securities of \$7.6 million (\$7.4 million net of income taxes; \$0.31 diluted per common share) comprising a \$12.9 million gain on the sale of Montreal Exchange shares, partially offset by losses of \$5.3 million on the sale of other securities. The provisions for credit losses include an \$8.0 million increase in the general allowance for loan losses (\$5.5 million net of income taxes; \$0.23 diluted per common share), as further explained on page 4.

Total revenue increased by \$20.1 million, or 13%, to \$171.1 million for the third quarter of 2008, compared to \$151.0 million for the third quarter of 2007, mainly as a result of higher other income, as detailed below.

Net interest income improved by \$1.6 million year-over-year mainly as a result of higher loan volumes. Net interest margins stood at 2.20% in the third quarter of 2008, compared to 2.39% in the third quarter of 2007. During the quarter, margin pressure on the personal term deposit portfolio, caused by strong competition and general market conditions, higher levels of liquid assets, and, to a lesser extent, changes in our loan portfolio mix, have reduced net interest margins and growth in net interest income.

Other income improved by \$18.4 million during the third quarter of 2008, compared to the third quarter of 2007. Securitization revenues stood at \$9.9 million for the third quarter of 2008, up \$8.7 million from a year earlier. During the quarter, the Bank securitized \$264 million of residential mortgages and recorded gains on sale of \$8.2 million, reflecting prevailing market conditions for mortgage lending in Canada. Moreover, servicing revenues increased to \$1.7 million for the third quarter of 2008, compared to \$0.9 million for the third quarter of 2007, as a result of the higher volume of mortgage loans under management. Treasury and financial market revenues improved by \$6.6 million to reach \$13.2 million for the third quarter of 2008, essentially as a result of the net gain on sale of securities of \$7.6 million noted above. To a lesser extent, insurance income and income from brokerage operations also contributed to the strong quarter.

Compared to the second quarter of 2008, net interest income increased by \$4.4 million. This quarter-over-quarter improvement is mainly attributable to the two additional days in the quarter and to growth in loan and deposit volumes. Other income increased by \$11.2 million over the second quarter of 2008, mainly as a result of the net gain on sale of securities, as noted above, and higher revenues from brokerage operations.

For the nine-month period ended July 31, 2008, total revenue was \$477.7 million, up \$39.4 million, or 9%, from the same period in 2007. Net interest income improved by \$9.5 million mainly as a result of increases in loans and deposits. Other income also improved by \$29.9 million, as a result of higher securitization revenues and a better performance from Treasury and financial operations, including the net gain on sale of securities.

The provision for credit losses stood at \$18.5 million for the third quarter of 2008, including an \$8.0 million increase in the general allowance for loan losses. The provision for loan losses stood at \$10.0 million for the third quarter of 2007. Over the last nine months, lower loan losses resulting from the sale of a B2B Trust line of credit portfolio have offset increases in loan losses of other retail portfolios, thus enabling the Bank to maintain its loan losses approximately unchanged from a year

ago. However, the increase in loan portfolios, combined with the recent deterioration in employment data and the economic slowdown, particularly in Quebec and Ontario, led the Bank to record an additional general provision for loan losses of \$8.0 million during the third quarter of 2008.

For the nine-month period ended July 31, 2008, the provision for credit losses was \$38.0 million, compared to \$30.0 million for the corresponding period in 2007. The higher losses result essentially from the increase in the general allowance for loan losses, as noted above.

Net impaired loans improved to -\$12.8 million (representing -0.09% of total loans, bankers' acceptances and assets purchased under reverse repurchase agreements), whereas they stood at -\$2.3 million (-0.02%) as at April 30, 2008 and -\$11.4 million (-0.08%) as at October 31, 2007. Gross impaired loans stood at \$102.7 million as at July 31, 2008, compared to \$103.9 million as at October 31, 2007.

Non-interest expenses increased 5% to \$113.5 million for the third quarter of 2008, up from \$108.4 million for the third quarter of 2007. Salaries and employee benefits stood at \$60.7 million during the third quarter of 2008, up \$2.1 million compared to the corresponding quarter a year ago. Salary increases, higher performance-based compensation, and an increase in the number of employees, particularly in the Retail & SME Quebec business segment, account for most of the variation. Premises and technology costs were \$29.9 million for the third quarter of 2008, compared to \$27.8 million for the third quarter of 2007. The increase essentially results from higher technology costs. Other expenses for the third quarter of 2008 remained relatively unchanged from those of the third quarter of 2007.

The Bank continued to limit its overall level of expenses while specifically devoting additional resources to increase revenues, mainly within business lines and in communication and business development activities. The efficiency ratio improved to 66.4% for the third quarter of 2008 (69.4% excluding the net gain on sale of securities), from 71.8% for the third quarter of 2007, partly as a result of stringent cost control and the higher level of other income.

For the nine-month period ended July 31, 2008, non-interest expenses increased by \$11.3 million, mainly as a result of higher salaries and higher technology costs.

The income tax expense was \$8.1 million (20.8% effective tax rate) for the third quarter of 2008, compared to \$9.5 million (29.1% effective tax rate) for the third quarter of 2007. The lower tax rate for 2008 mainly resulted from the lower taxation of the gain on sale of Montreal Exchange shares. The favorable effect of holding investments in Canadian securities that generate non-taxable income and the lower taxation level on revenues from credit insurance operations have also contributed to lowering the effective tax rate for both periods.

For the nine-month period ended July 31, 2008, the income tax expense was \$31.5 million (29.5% effective tax rate), compared to \$22.3 million (25.7% effective tax rate) for the corresponding period in 2007. The lower tax rate for 2008, compared to the statutory tax rate, resulted from the items discussed above, partially offset by the \$5.7 million decrease in the Bank's future income tax assets related to further reductions in the federal income tax rates recorded during the first quarter. For the rine-month period ended July 31, 2007, the lower effective tax rate resulted from the items discussed above, as well as from other favorable adjustments during the first and second quarters amounting to \$2.5 million.

#### **ANALYSIS OF FINANCIAL CONDITION**

Balance sheet assets stood at \$19.3 billion at July 31, 2008, compared to \$17.8 billion at October 31, 2007.

As at July 31, 2008, liquid assets, including cash resources, securities and assets purchased under reverse repurchase agreements, were \$0.9 billion higher than as at October 31, 2007, as cash generated by securitization activities and growth in deposit portfolios exceeded net loan disbursements and other net cash flows. This higher level of liquid assets has slightly affected net interest margins over the last nine months; however, it has also improved the Bank's flexibility, which has contributed to stimulating loan growth.

The loans and bankers' acceptances portfolio increased by \$553 million or 4% since the beginning of the year to \$14.1 billion at July 31, 2008 compared to \$13.5 billion as at October 31, 2007. Personal loans increased by \$307 million for the nine-month period ended July 31, 2008. The increase is mainly attributable to growth in home equity lines of credit and B2B Trust's investment loan portfolio.

The \$123 million decrease in the residential mortgage portfolio for the nine-month period ended July 31, 2008 essentially results from securitization activities. Overall, considering both on- and off-balance sheet loans, the residential mortgage portfolio has increased by \$621 million over the last nine months, as detailed in the following table.

Residential	mortgage	portfolio
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(millions of \$)	July 31, 2008	October 31, 2007	Net growth
On-balance sheet mortgage loans	\$6,110	\$6,233	\$(123)
Securitized loans (off-balance sheet)	2,306	1,562	744
	\$8,416	\$7,795	\$621

Commercial mortgages increased by \$199 million during the nine-month period ended July 31, 2008, while commercial loans, including bankers' acceptances, increased by \$170 million.

Personal deposits increased by \$901 million for the nine-month period ended July 31, 2008, to \$12.5 billion. At July 31, 2008, personal deposits accounted for 82% of total deposits of \$15.2 billion. These deposits constitute the preferred funding source of the Bank because of their relative stability, as well as their lower marginal cost compared to wholesale deposits, despite the strong market rate competition. Business and other deposits increased by \$374 million during the nine-month period ended July 31, 2008.

Shareholders' equity stood at \$1,060.8 million as at July 31, 2008, compared to \$1,004.7 million at October 31, 2007. The increase in shareholders' equity results mainly from net income accumulated over the last nine months, net of dividends paid, and from the increase in the value of derivatives designated as cash flow hedges recorded in other comprehensive income. The Bank's book value per common share, excluding accumulated other comprehensive income, was \$35.15 as at July 31, 2008, compared to \$33.34 as at October 31, 2007. There were 23,844,050 common shares and 130,990 share purchase options outstanding as at July 31, 2008 and August 26, 2008.

The regulatory Tier I capital of the Bank, as detailed in Note 5 to the unaudited interim consolidated financial statements, reached \$956.7 million at July 31, 2008 [based on the Basel II framework] compared to \$950.0 million at October 31, 2007 [based on the Basel I framework]. The BIS Tier 1 and Total capital ratios stood at 10.1% and 12.1%, respectively, at July 31, 2008 [based on the Basel II framework], compared to 9.8% and 11.6% at October 31, 2007 [based on the Basel I framework]. As

of November 1, 2007, the Bank adopted the new Basel II regulatory framework. In this regard, the Bank has decided to use the Standard Approach for credit risk and the Basic Indicator Approach for operational risk.

At its meeting on September 5, 2008, the Board of Directors approved a \$0.02, or 6%, increase in the quarterly dividend to \$0.34 per common share. This increase reflects the continued improvement in earnings as well as Management and Board confidence in the Bank's future performance. The dividend will be payable on November 1, 2008, to shareholders of record on October 1, 2008. As well, at its meeting on August 27, 2008, the Board of Directors declared regular dividends on the various series of preferred shares to shareholders of record on September 9, 2008.

**Assets under administration** stood at \$15.5 billion at July 31, 2008, compared to \$15.6 billion at October 31, 2007, and \$15.3 billion at July 31, 2007. Over the last twelve months, decreases in assets under administration, mainly attributable to market revaluation, were offset by the higher level of mortgage loans under management resulting from securitization activities.

#### SEGMENTED INFORMATION

Since November 1, 2007, activities related to commercial lending to small and medium enterprises in Quebec have been grouped with retail financial services activities in the new Retail & SME Quebec segment. These commercial loan activities were previously included in the Commercial Financial Services segment. This segment, now known as Real Estate & Commercial, includes real estate financing throughout Canada, commercial financing in Ontario and national accounts.

Compared to the third quarter of 2007, all business segments improved their contribution to net income, benefiting mainly from increases in total revenue. Results for the Other segment include gains from securitization, a net gain on the sale of securities, and the effect of additional general provision for loan losses as discussed above.

Compared to the second quarter of 2008, the contribution of the business segments also improved, mainly due to higher loan and deposit volumes and to the two additional days in the third quarter.

#### Net income contributions

(in millions of \$)	Retail & SME Quebec	Real Estate & Commercial	B2B Trust	Laurentian Bank Securities	Other	Total
Q3-2008 Net income	11.6 39%	7.7 26%	9.2 31%	1.1 4%	1.3 n/a	[note 1] 30.9 100%
Q2-2008 Net income	8.6	7.4	9.2	0.4	(0.4)	25.1
	34%	29%	36%	2%	n/a	100%
Q3-2007 Net income	10.4	5.4	8.1	0.6	(1.4)	23.2
	42%	22%	33%	3%	n/a	100%

Note 1: Percentage of net income contribution from the four business segments, excluding the Other segment.

#### Retail & SME Quebec

The *Retail & SME Quebec* business segment's contribution to net income improved by 11%, reaching \$11.6 million for the third guarter of 2008, compared to \$10.4 million for the third guarter of 2007.

Revenues increased by \$6.9 million, from \$100.6 million for the third quarter of 2007 to \$107.5 million for the third quarter of 2008, mainly as a result of higher revenues stemming from the growth in loans and deposits. Credit insurance revenues also increased by \$1.5 million, from the combined result of higher business volumes and fewer claims. Loan losses were \$9.3 million, up \$2.2 million compared to the third quarter of 2007, reflecting slight deteriorations in point-of-sale financing, as well as overall increases in portfolios. Non-interest expenses increased by \$3.8 million, from \$78.9 million for the third quarter of 2007 to \$82.8 million for the third quarter of 2008. The increase is due mainly to higher salary charges resulting from the expansion in retail banking operations, combined with regular salary increases and higher technology costs.

#### Real Estate & Commercial

The *Real Estate & Commercial* business segment's contribution to net income improved 42% to reach \$7.7 million for the third quarter of 2008, compared to \$5.4 million for the third quarter of 2007.

Revenues increased by \$2.9 million, from \$15.4 million for the third quarter of 2007 to \$18.3 million for the third quarter of 2008, mainly as a result of higher net interest income, due to higher loan volumes. Loan losses improved to \$1.0 million for the third quarter of 2008, compared with \$1.7 million for the third quarter of 2007. Non-interest expenses increased slightly by \$0.3 million to \$5.8 million for the third quarter of 2008, from \$5.5 million for the third quarter of 2007.

#### **B2B Trust**

The B2B Trust business segment's contribution to net income improved 14%, reaching \$9.2 million for the third guarter of 2008, compared with \$8.1 million for the third guarter of 2007.

Revenues increased by \$0.9 million, from \$23.9 million for the third quarter of 2007 to \$24.7 million for the third quarter of 2008. Higher net interest income continued to be the key driver during the quarter, influenced positively by volume growth and dampened by margin reductions. On this note, B2B Trust was particularly hit by the higher funding costs of personal term deposits. Loan losses were lower, at \$0.2 million for the third quarter of 2008, compared with \$1.2 million for the third quarter of 2007, mainly as a result of the sale of a line-of-credit portfolio during the first quarter of 2008. Non-interest expenses remained relatively unchanged at \$10.6 million for the third quarter of 2008, compared with \$10.5 million for the third quarter of 2007.

#### Laurentian Bank Securities

The Laurentian Bank Securities (LBS) business segment's contribution to net income improved 91%, reaching \$1.1 million for the third quarter of 2008, compared with \$0.6 million for the third quarter of 2007. Results for the third quarter of 2008 were significantly better as a result of a very strong performance of the institutional fixed income division. Results for the third quarter include a further \$1.5 million reduction in value of securities issued by conduits covered by the Montréal Accord, reflecting concerns regarding the time required to implement the Accord and the deterioration in market conditions of certain underlying assets.

Non-interest expenses increased to \$8.3 million for the third quarter of 2008, from \$7.8 million for the corresponding quarter of 2007, mainly as a result of higher variable compensation costs.

#### Other sector

The Other sector contribution to net income was \$1.3 million for the third quarter of 2008, compared with a negative contribution of \$1.4 million for the third quarter of 2007.

The increase in earnings for the third quarter of 2008 is partly attributable to higher overall securitization revenues which stood at \$5.6 million, compared to -\$0.5 million for the third quarter of 2007. For the third quarter of 2008, the Other segment's results include gain on sales of \$8.2 million and other revenues related to the securitization operations of \$2.6 million, including servicing revenues, as well as net offsetting entries to net interest income of -\$5.2 million related to the securitized mortgage loan portfolio. Results for the third quarter of 2007 included other revenues related to the securitization operations of \$1.2 million and net offsetting entries to net interest income of -\$1.7 million. Based on the Bank's management reporting framework, securitized residential mortgages normally remain assets of the business segment that initially originated the loans (*Retail & SME Quebec* or *B2B Trust* segments) as if they had never been securitized. Consequently, offsetting adjustments are recorded in the Other segment to derecognize the mortgage loans, to recognize assets received and liabilities assumed at the time of sale, and to adjust net interest income and other income accounts.

The decrease in net interest income in the third quarter of 2008, compared with the third quarter of 2007, is due to the higher level of securitized loans, as noted above, as well as to higher funding costs associated with asset-liability management.

Other income also improved as a result of a strong performance by the Treasury and Financial Market group, including a net gain on sale of securities of \$7.6 million (\$7.4 million net of income taxes) resulting from the \$12.9 million gain on the sale of Montreal Exchange shares, partially offset by losses of \$5.3 million on the sale of other securities.

The additional general provision for loan losses of \$8.0 million was also recorded in the Other segment as this corresponds to internal management reporting.

#### ADDITIONAL DISCLOSURE - FINANCIAL STABILITY FORUM

In April 2008, the Financial Stability Forum (FSF), comprised of senior representatives of international financial authorities, including central banks and supervisory authorities and international financial institutions, issued recommendations to enhance transparency regarding certain exposures in the wake of recent events affecting global markets. This section provides information for the Bank, as applicable.

#### Special purpose entities

The Bank uses multi-seller conduits, which are special purpose entities, to securitize mortgage loans. The Bank's involvement with such entities is detailed on pages 41 and 76 of the Bank's 2007 Annual Report, as well as in Note 4 to the unaudited Interim Consolidated Financial Statements. The Bank does not act as an agent for clients in this type of activity and has no significant involvement, such as liquidity and credit enhancement facilities, with any securitization conduit.

#### Investments in asset-backed securities

The Bank holds investments in asset-backed securities in its investment and trading portfolios, as detailed below.

As at July 31, 2008				
(at market value, in thousands of dollars)	ABCP	CMBS	Other ABS <sup>(1)</sup>	Total
Securities issued by conduits covered by the Montreal Accord	6,987	0	7,946	14,933
Other securities	91	2,245	25,776	28,112
Total - Asset-backed securities	7.078	2.245	33.722	43.045

<sup>(1)</sup> Excluding mortgage-backed securities, which are fully guaranteed by the Canada Mortgage and Housing Corporation under the National Housing Act (NHA).

ABCP - Asset-backed commercial paper

CMBS - Commercial mortgage-backed securities

ABS - Asset-backed securities

Cumulatively, reductions in values of securities issued by conduits covered by the Montreal Accord amount to \$4.3 million, or 22%.

#### Subprime and Alt-A exposure

The Bank does not market any specific financing products to subprime clients. Subprime loans are generally defined as loans granted to borrowers with a higher credit risk profile than prime borrowers, and the Bank does not grant this type of loan. The Bank occasionally markets Alt-A loans, which are generally defined as loans granted to borrowers who provide limited or no income information. The Bank's Alt-A loan volume was \$109 million as at July 31, 2008. Approximately \$60 million of these loans are insured by the Canada Mortgage and Housing Corporation.

#### Other

As at July 31, 2008, the Bank's exposure to highly leveraged loans, to collateralized debt obligations (CDO) or to monoline insurers was nominal.

#### Additional financial information – Quarterly results

in millions of dollars, except per share amounts (unaudited)	2008 Q3	Q2_	Q1	2007 Q4	Q3	Q2	Q1	2006 Q4
Total revenue	\$171.1	\$155.5	\$151.1	\$145.6	\$151.0	\$145.7	\$141.6	\$137.1
Income from continuing operations	30.9	25.1	19.1	25.7	23.2	20.7	20.6	18.1
Net income	30.9	25.1	19.1	30.2	23.2	20.7	20.6	22.6
Income per common share from continuing operations								
Basic	1.17	0.93	0.68	0.96	0.85	0.75	0.74	0.65
Diluted	1.17	0.93	0.68	0.95	0.85	0.75	0.74	0.65
Net income per common share								
Basic	1.17	0.93	0.68	1.14	0.85	0.75	0.74	0.84
Diluted	1.17	0.93	0.68	1.14	0.85	0.75	0.74	0.84
Return on common								
shareholders' equity	13.4%	11.2%	8.1%	13.8%	10.5%	9.7%	9.4%	10.8%
Balance sheet assets	19,301	18,383	18,270	17,787	18,011	17,809	17,177	17,296

#### **N**EW ACCOUNTING STANDARDS

On December 1, 2006, the Canadian Institute of Chartered Accountants (CICA) issued three new accounting standards: Section 1535, Capital Disclosures, Section 3862, Financial Instruments – Disclosures, and Section 3863, Financial Instruments – Presentation. The Bank adopted these reporting standards on November 1, 2007. These new accounting standards had no impact on accounting or measurement of financial instruments or capital. The new disclosure requirements were initially included in the Bank's unaudited interim consolidated financial statements for the first quarter of 2008. Certain relevant items of information related to these new requirements are also included in the annual consolidated financial statements as at October 31, 2007, which are available on the Bank's website, at www.laurentianbank.ca or on SEDAR, at www.sedar.com.

#### CORPORATE GOVERNANCE AND CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

The Board of Directors and the Audit Committee of Laurentian Bank reviewed this press release prior to its release today. The disclosure controls and procedures support the ability of the President and Chief Executive Officer and the Senior Executive Vice-President and Chief Financial Officer in ensuring that Laurentian Bank's unaudited interim consolidated financial statements are fairly presented.

During the last quarter ended July 31, 2008, there were no changes in the Bank's policies or procedures and other processes that comprise its internal control over financial reporting, which have materially affected, or are reasonably likely to materially affect, the Bank's internal control over financial reporting.

#### NON-GAAP FINANCIAL MEASURES

The Bank uses both generally accepted accounting principles ("GAAP") and certain non-GAAP measures to assess performance, such as return on common shareholders' equity, net interest margin and efficiency ratios. In addition, net income excluding significant items has been presented at certain points in the document. Non-GAAP measures do not have any standardized meaning prescribed by GAAP and are unlikely to be comparable to any similar measures presented by other companies. The Bank believes that these non-GAAP financial measures provide investors and analysts with useful information so that they can better understand financial results and analyze the Bank's growth and profitability potential more effectively.

#### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

In this document and in other documents filed with Canadian regulatory authorities or in other communications, Laurentian Bank of Canada may from time to time make written or oral forward-looking statements within the meaning of applicable securities legislation, including statements regarding the Bank's business plan and financial objectives. These statements typically use the conditional, as well as words such as prospects, believe, estimate, forecast, project, expect, anticipate, plan, may, should, could and would, or the negative of these terms, variations thereof or similar terminology.

By their very nature, forward-looking statements are based on assumptions and involve inherent risks and uncertainties, both general and specific in nature. It is therefore possible that the forecasts, projections and other forward-looking statements will not be achieved or will prove inaccurate.

Although the Bank believes that the expectations reflected in these forward-looking statements are reasonable, it can give no assurance that these expectations will prove to have been correct.

The Bank cautions readers against placing undue reliance on forward-looking statements when making decisions, as the actual results could differ considerably from the opinions, plans, objectives, expectations, forecasts, estimates and intentions expressed in such forward-looking statements due to various material factors. Among other things, these factors include capital market activity, changes in government monetary, fiscal and economic policies, changes in interest rates, inflation levels and general economic conditions, legislative and regulatory developments, competition, credit ratings, scarcity of human resources and technological environment. The Bank cautions that the foregoing list of factors is not exhaustive. For more information on the risks, uncertainties and assumptions that would cause the Bank's actual results to differ from current expectations, please also refer to the Bank's public filings available at www.sedar.com.

The Bank does not undertake to update any forward-looking statements, whether oral or written, made by itself or on its behalf, except to the extent required by securities regulations.

#### **ABOUT LAURENTIAN BANK**

Laurentian Bank of Canada is a banking institution operating across Canada and offering its clients diversified financial services. Distinguishing itself through excellence in service, as well as through its accessibility, the Bank serves individual consumers and small and medium-sized businesses. The Bank also offers its products to a wide network of independent financial intermediaries through B2B Trust and provides full-service brokerage solutions through Laurentian Bank Securities.

Laurentian Bank is well established in the Province of Quebec, operating the third-largest retail branch network there. Elsewhere in Canada, it operates in specific market segments, where it holds an enviable position. Laurentian Bank of Canada has more than \$19 billion in balance sheet assets and more than \$15 billion in assets under administration. Founded in 1846, the Bank employs nearly 3,400 people.

#### CONFERENCE CALL

Laurentian Bank invites media representatives and the public to listen to the financial analysts' conference call to be held Friday, September 5, 2008, at 2 p.m. Eastern daylight saving time. The live, listen-only, toll-free call-in number is 1-866-225-0198.

You may listen to a playback of the call at any time from 6:00 p.m., Friday, September 5, 2008, to midnight, Friday, September 26, 2008, by dialling the following number: 1-800-408-3053 Code 3247668#.

The conference call can also be heard through the Investor Relations section of the Laurentian Bank website at www.laurentianbank.ca. The website also offers additional financial information.

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Chief Financial Officer: Robert Cardinal, 514-284-4500 #7535 Media and Investor Relations, Gladys Caron, 514-284-4500 #7511; cell 514-893-3963

# FINANCIAL HIGHLIGHTS

								FOR THE				
IN MILLIONS OF DOLLARS, UNLESS OTHERWISE INDICATED (UNAUDITED)		Q3-08		Q3-07	VARIATION		_	JULY 31 2008	DŞ END	JULY 31 2007	VARIATI	ON
	(Pinkeye)	CONTRACTOR AND	arantak	SA TOROSONIAN		ne de la companya de	Street Street			<b>650,900,08</b> 02.093	MOSSIFFEED A	STATE DOG
Earnings												
Net income	\$	30.9	\$	23.2	33	%	\$	75.2	\$	64.4	1	7 %
Net income available to												
common shareholders	\$	28.0	\$	20.2	39	%	\$	66.3	\$	55.4	2	0 %
Return on common shareholders'												
equity		13.4	%	10.5 %	6			10.9	%	9.9	%	
Per common share												
Diluted net income	\$	1.17	\$	0.85	38	%	\$	2.78	\$	2.34	1	9 %
Dividends declared	\$	0.32	\$	0.29	10	%	\$	0.96	\$	0.87	1	0 %
Book value							\$	35.15	\$	32.50	1	8 %
Share price - close							\$	42.00	\$	38.00	1	1 %
Financial position												
Balance sheet assets							\$	19,301	\$	18,011		7 %
Assets under administration							\$	15,490	\$	15,339		1 %
Loans, bankers' acceptances and assets												
purchased under reverse repurchase												
agreements, net							\$	14,825	\$	14,111		5 %
Personal deposits							\$	12,466	\$	11,480		9 %
Shareholders' equity and debentures							\$	1,211	\$	1,120		8 %
Number of common shares (in thousands)								23,844		23,700		1 %
Net impaired loans as a % of loans, bankers'												
acceptances and assets purchased												
under reverse repurchase agreements								(0.1)	%	(0.1)	%	
Risk-weighted assets							\$	9,505	\$	9,575	(	1) %
Capital ratios												
Tier I BIS capital ratio								10.1	%	9.7	%	
Total BIS capital ratio								12.1	%	11.6	%	
Assets to capital multiple								16.9	(	16.3	x	
Tangible common equity												
as a percentage of												
risk-weighted assets								8.1		7.3		
FINANCIAL RATIOS		的改成的现在分词	S. Sart (NAS)	distriction designation (CA)				New York Section 1	kn-regente			(24)(200)
Per common share												
Price / earnings ratio (trailing four quarters)								10.7	(	11.9	X	
Market to book value								119	%	117	%	
Dividend yield		3.05	%	3.05 %	6			3.05	%	3.05	%	
Dividend payout ratio		27.3	%	34.0 %	6			34.5	%	37.1	%	
As a percentage of average assets												
Net interest income		2.20		2.39 %	-			2.23		2.33		
Provision for credit losses		0.39		0.23 %				0.28		0.24		
Net income		0.66	%	0.54 %	6			0.56	%	0.51	%	
Net income available to common shareholders		0.50	0/	0.47 %	/.			0.49	0/.	0.44	0/_	
Profitability		0.59	70	0.47 %	0			0.49	70	0.44	70	
Other income (as a % of total revenue)		39.6	0/	32.6 %	,			36.8	0/-	33.3	0/_	
Efficiency ratio (non-interest expenses		39.0	70	32.0 7	0			30.0	/0	55.5	70	
as a % of total revenue)		66.4	%	71.8 %	6			69.7		73.4		
OTHER INFORMATION	Line Patrick po	<del>des delse serdines ser</del> d	<u>Vianteensis</u>	a Organie des Pa	राजनेत्रीयो पर काला संदर्श		NEWSTRONG .	treng Assessors	RC Knockforda	n profesional	#164533105884	<b>EXPERIENCE</b>
- · · · - · · · · · · · · · · · · · · ·								2 524		2 400		
Number of full-time equivalent employees  Number of branches								3,521 156		3,400 158		
Number of branches  Number of automated banking machines								340		340		
Number of automated banking machines	igwaessa.	Kovensen)	Negation of the	ing desirance Plants	Note: The second second	3.660 (K. N. N. A.	at week open to	STATES OF THE	an orange and			or or servi

# CONSOLIDATED BALANCE SHEET

IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES	Name of the same	JULY 31 2008	Profest Antonia	OCTOBER 31 2007	manalous (Notice Provide	JULY 31 2007
ASSETS				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			and the second process of the second
Cash and non-interest-bearing deposits with other banks		\$	63,756	\$	65,245	\$	69,394
Interest-bearing deposits with other banks			292,085		283,255		231,781
Securities accounts			_				
Available-for-sale			1,111,747		917,676		1,067,569
Held-for-trading			1,129,552		1,086,958		1,225,572
Designated as held-for-trading			1,018,698		669,745		504,402
3		_	3,259,997		2,674,379		2,797,543
Assets purchased under reverse repurchase agreements			843,068		540,304		755,846
Loans	3 and 4						
Personal			5,265,562		4,958,176		4,789,477
Residential mortgage			6,109,648		6,232,778		6,349,418
Commercial mortgage			883,401		684,625		670,918
Commercial and other			1,727,105		1,556,831		1,533,864
			13,985,716		13,432,410		13,343,677
Allowance for loan losses			(115,504)		(115,322)		(116,915)
			13,870,212		13,317,088		13,226,762
Other							
Customers' liabilities under acceptances			111,966		111,891		128,234
Property, plant and equipment			138,000		13 <b>7</b> ,691		126,556
Derivative financial instruments			110,370		62,745		72,705
Future tax assets	8		50,045		86,534		96,258
Goodwill			53,790		53,790		53,790
Other intangible assets			13,201		14,114		14,419
Other assets			494,494		439,810		437,895
			971,866		906,575		929,857
		\$	19,300,984	\$	17,786,846	\$	18,011,183
LIABILITIES AND SHAREHOLDERS' EQUITY							
Deposits							
Personal		\$	12,465,740	\$	11,564,530	\$	11,480,114
Business, banks and other			2,688,225		2,314,178		2,387,252
			15,153,965		13,878,708		13,867,366
Other							
Obligations related to assets sold short			933,839		868,675		934,089
Obligations related to assets sold under							
repurchase agreements			1,013,995		928,987		1,141,420
Acceptances			111,966		111,891		128,234
Derivative financial instruments			70,981		70,851		106,730
Other liabilities			805,422		773,053		712,982
			2,936,203		2,753,457		3,023,455
Subordinated debentures			150,000		150,000	_	150,000
Shareholders' equity							
Preferred shares	5		210,000		210,000		210,000
Common shares	5		257,360		256,445		253,240
Contributed surplus			158		105		75
Retained earnings			580,703		537,254		516,996
Accumulated other comprehensive income (loss)	10	_	12,595		877		(9,949)
		_	1,060,816	•	1,004,681	<u></u>	970,362
SANS PROMOTE BURGANO MANUAL SANS SANS SANS SANS SANS SANS SANS SA		<u>\$</u>	19,300,984	\$	17,786,846	\$	18,011,183

The accompanying notes are an integral part of the interim consolidated financial statements.

# CONSOLIDATED STATEMENT OF INCOME

		F	FOR THE NINE-MONTH PERIODS ENDED							
IN THOUSANDS OF DOLLARS. EXCEPT PER SHARE AMOUNTS (UNAUDITED)	NOTES	JULY 31		APRIL 30	-	JULY 31		JULY 31		JULY 31
EXCEPT FOR SHARE AMOUNTS (ORADDITED)	NOTES	2008	Kitara	2008	one espe	2007	georgy (1980)	2008		2007
Interest income										
Loans	\$	204,237	\$	206,420	\$	214,778	\$	631,375	\$	615,050
Securities	•	16,161	•	14,831	•	13,386	*	44,398	•	44,996
Deposits with other banks		6,815		6,952		3,453		21,187		8,685
Other		13,148		4,391		-		17,539		0,000
- III.		240,361		232,594		231,617		714,499		668,731
Interest expense										000,101
Deposits		128,264		125,249		118,675		380,233		341,570
Other liabilities		6,739		6,421		9,225		26,500		28,903
Subordinated debentures		1,945		1,903		1,950		5,796		5,788
		136,948		133,573		129,850		412,529		376,261
Net interest income		103,413		99,021		101,767		301,970		292,470
Other income				<u>-</u>						
Fees and commissions on loans and deposits		23,660		22,535		23,206		67,775		66.383
Income from brokerage operations		8,973		6,965		7,664		23,330		25,905
Income from treasury and financial market operations		13,159		6,482		6,516		26,294		15.374
Income from sales of		•		,		,		,		-,-
mutual funds		3,943		3,456		3,521		10,841		9,913
Credit insurance income		3,957		3,217		2.453		10,230		9.065
Income from registered self-directed plans		2,249		2,368		2.490		6,797		7.421
Securitization income	4	9,933		9,304		1,236		25,078		5,011
Other		1,808		2,157		2,189		5,355		6,762
		67,682		56,484		49,275		175,700		145,834
Total revenue		171,095		155,505		151,042		477,670		438,304
Provision for credit losses	3	18,500		10,000		10,000		38,000		30,000
Non-interest expenses										
Salaries and employee benefits		60,668		58, <b>7</b> 98		58,602		177,733		172,988
Premises and technology		29,937		29,154		27,758		88,321		83,082
Other		22,942		22,898		22,013		66,897		65,583
		113,547		110,850		108,373		332,951		321,653
Income before income taxes		39,048		34,655		32,669		106,719		86,651
Income taxes	8	8,111		9,506		9,491		31,521		22,264
Net income	\$	30,937	\$	25,149	\$	23,178	\$	75,198	\$	64,387
Preferred share dividends, including										
applicable taxes		2,967		2,967		2,990		8,864		8,970
Net income available to common shareholders	\$	27,970	\$	22,182	\$	20,188	\$	66,334	\$	55,417
Average number of common shares										
outstanding (in thousands)										
Basic		23,842		23,837		23,662		23,834		23,642
Diluted		23,888		23,882		23,728		23,877		23,690
Net income per common share						_				
Basic	\$	1.17	\$	0.93	\$	0.85	\$	2.78	\$	2.34
Diluted	\$	1.17	\$	0.93	\$	0.85	\$	2.78	\$	2.34

The accompanying notes are an integral part of the interim consolidated financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

			FOR THE T	тн		FOR THE PERIO	NINE-MO		
IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES	ar in the second	JULY 31 2008		JULY 31 2007	JULY 31 2008			JULY 31 2007
Net income		\$	30,937	\$	23,178	\$	75,198	\$	64,387
Other comprehensive income,	10								
net of income taxes  Net change in unrealized gains (losses)									
on available-for-sale securities			(2,851)		(2,816)		(5,583)		16,476
Reclassification of realized (gains) and losses on									
available-for-sale securities to net income  Net change in gains (losses) on derivative instruments			(7,938)		(336)		(10,068)		(1,790)
designated as cashflow hedges			(641)		(4,686)		27.369		(6,083)
			(11,430)		(7,838)		11,718		8,603
Comprehensive income		\$	19,507	\$	15,340	\$	86,916	\$	72,990

The accompanying notes are an integral part of the interim consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

		FOR THE NINE-MONTH						
		PERIODS JULY 31	JULY 31					
IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES	2008	2007					
Preferred shares								
Balance at beginning and end of period		\$ 210,000	\$ 210,000					
Common shares	5	<del></del>						
Balance at beginning of period		256,445	251,158					
Issued during the period under the stock option purchase plan	6	915	2,082					
Balance at end of period		257,360	253,240					
Contributed surplus								
Balance at beginning of period		105	518					
Shares awarded under the performance-based share plan	6		(590)					
Stock-based compensation	6	53	147					
Balance at end of period		158	75					
Retained earnings								
Balance at beginning of period		537,254	482,149					
Net income		75,198	64,387					
Dividends								
Preferred shares, including applicable taxes		(8,864)	(8,970)					
Common shares		(22,885)	(20,570)					
Balance at end of period		580,703	516,996					
Treasury shares								
Balance at beginning of period			(590)					
Shares granted	6		590					
Balance at end of period								
Accumulated other comprehensive income	10							
Balance at beginning of period		877	-					
Effect of adopting the new accounting policy on financial instruments,								
net of income taxes		-	(18,552)					
Other comprehensive income, net of income taxes		11,718	8,603					
Balance at end of period		12,595	(9,949)					
Shareholders' equity		\$ 1,060,816	\$ 970,362					

# CONSOLIDATED STATEMENT OF CASH FLOWS

	_			THE THREE-MONT		PERIO	E NINE-MONTH ODS ENDED		
IN THOUSANDS OF DOLLARS (UNAUDITED)	NOTES	JULY 31 2008		APRIL 30 2008	JULY 31 2007		JULÝ 31 2008		JULY 31 2007
	See Control of the Co				2007	(4.11kg)	AND THE REST	in the second	
Cash flows relating to operating activities									
Net income	9	30,937	\$	25,149	\$ 23,178	\$	75,198	\$	64,387
Adjustments to determine net cash flows					,		,	•	,
relating to operating activities:									
Provision for credit losses		18,500		10,000	10,000		38,000		30,000
Gains on securitization operations	4	(8,208)		(9,163)	(1,055)		(23,393)		(3,680)
Net loss (gain) on disposal of		, , ,		,	, , ,		, , ,		, , ,
non-trading securities		(11,637)		(1,016)	(711)		(15,340)		2,371
Future income taxes		6,505		8,169	8,943		26,655		18,983
Depreciation and amortization		7,708		7,667	7,187		23,048		21,180
Net change in held-for-trading									
securities		1,597		155,250	(100,836)		(42,594)		99,599
Change in accrued interest receivable		8,592		(9,093)	11,914		1,830		15,132
Change in assets relating to derivative				, , ,					
financial instruments		14,987		(28,916)	(18,981)		(47,625)		24,275
Change in accrued interest payable		(8,783)		(6,886)	(21,213)		(14,289)		(26,171)
Change in liabilities relating to derivative		.,,		,-,,	` ' '		, ,,		(==,==,
financial instruments		(10,886)		14,372	39,159		130		24,923
Other, net		5,574		35,415	40,750		45,035		(36,714)
	-	54,886		200,948	(1,665)		66,655		234,285
Cash flows relating to financing activities	_				3-11				
Net change in deposits		712,043		236,682	371,471		1,275,257		772,865
Change in obligations related to assets		•			•				,-
sold short		(11,916)		(300,933)	26,091		65,164		(142,920)
Change in obligations related to assets		, ,		(//	, ,		,		(,,
sold under repurchase agreements		126,272		178,956	(165,752)		85,008		41,035
Issuance of common shares		82		312	1,5 <b>7</b> 3		915		2,082
Dividends, including applicable taxes		(10,599)		(10.595)	(9,856)		(31,750)		(29,540)
	-	815,882		104,422	223,527	_	1,394,594		643,522
Cash flows relating to investing activities	_			,			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,
Change in securities available-for-sale									
and designated as held-for-trading									
Acquisitions		(1,113,345)		(424,575)	(2,015,904)		(2,326,740)		(6,454,221)
Proceeds on sale and at maturity		1,058,878		173,038	2,221,718		1,789,738		6,798,377
Change in loans		(722,644)		(509,506)	(963,207)		(1,690,453)		(1,590,911)
Change in assets purchased under		, , ,		, , , , , , ,	, , ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		( ,===,==,
reverse repurchase agreements		(363,748)		(36.942)	255,362		(302,764)		46,700
Proceeds from mortgage loan securitizations		262,707		405,200	310,904		1,068,956		488,761
Additions to property, plant and equipment		(8,725)		(7,586)	(14,257)		(22,380)		(36, 192)
Proceeds from disposal of property, plant and equipment				19	` 1		` ´103´		1,225
Net change in interest-bearing deposits									.,
with other banks		14,567		100,919	(13,596)		(8,830)		(133,059)
Net cash flows from the sale		,		,	(11,010)		(-,,		(,,
of a loan portfolio	2			-	_		29,632		_
or a roan portions		(872,310)		(299,433)	(218,979)		(1,462,738)		(879,320)
Net change in cash and non-interest-bearing	-	(072,310)		(233,433)	(210,913)		(1,402,730)		(079,320)
deposits with other banks during the period		(1,542)		5,937	2,883		(1,489)		(1,513)
Cash and non-interest-bearing deposits with		(1,012)		3,337	2,000		(1,400)		(1,515)
other banks at beginning of period		65,298		59,361	66,511		65,245		70.907
Cash and non-interest-bearing deposits with	-	30,200		00,001			00,240		10,901
other banks at end of period		63,756	\$	65,298	\$ 69, <b>3</b> 94	\$	63,756	\$	69, <b>3</b> 94
Supplemental disclosure relating	3	03,700	Φ	05,290	Ψ 09,394	<u> </u>	03,/30	Φ	09,394
to cash flows:									
Interest paid during the period		140,480	6	141,444	e 150.074	•	420 422	•	400 207
Income taxes paid (recovered) during the period	3		\$ \$	5,089	\$ 150,074 \$ 5,895	\$	428,133 (3,470)	\$ \$	409,387 15,085
income taxes paid (recovered) during the period		(4,300)	Ф	3,009	φ 5,095	\$	(3,470)	Ф	19,009

The accompanying notes are an integral part of the interim consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

### 1 ACCOUNTING POLICIES

The unaudited interim consolidated financial statements of Laurentian Bank have been prepared by management who is responsible for the integrity and fairness of the financial information presented. These interim consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles "GAAP" for interim financial statements. The significant accounting policies used in the preparation of these interim consolidated financial statements, except for changes to accounting policies stated below, are the same as those in the Bank's annual consolidated audited financial statements as at October 31, 2007. These accounting policies conform to GAAP. However, these interim consolidated financial statements do not reflect all of the information and disclosures required by GAAP for complete financial statements. Accordingly, these interim consolidated financial statements should be read in conjunction with the annual consolidated audited financial statements as at October 31, 2007. These interim consolidated financial statements reflect amounts which are based on the best estimates and judgment of management. Actual results may differ from these estimates. Certain comparative figures have been reclassified to conform to the current period presentation.

#### Changes to accounting policies

#### Capital Disclosures and Financial Instruments – Disclosures and Presentation

On December 1, 2006, the CICA issued three new accounting standards: Section 1535, Capital Disclosures, Section 3862, Financial Instruments – Disclosures, and Section 3863, Financial Instruments – Presentation. The Bank adopted these reporting standards on November 1, 2007. The adoption of these new accounting standards had no impact on accounting or measurement of financial instruments or capital.

Section 1535 specifies the disclosure of (i) the entity's objectives, policies and processes for managing capital; (ii) quantitative data about what the entity regards as capital; (iii) and whether the entity has complied with any capital requirements and the consequences of non-compliance with such requirements. Note 5 to the consolidated interim financial statements includes the information related to this new standard.

Sections 3862 and 3863 replace Section 3861, Financial Instruments — Disclosure and Presentation, detailing all the disclosure requirements and presentation rules applicable to financial instruments. These new sections require additional disclosure about the nature and extent of risks arising from financial instruments to which the Bank is exposed and how it manages those risks. These consolidated interim financial statements, notably note 11, include information related to these new standards. Moreover, certain relevant information related to these new requirements are included in the annual consolidated financial statement as at October 31, 2007.

### 2. DISPOSALS

#### Sale of a personal line of credit portfolio

During the first quarter of 2008, the Bank sold a personal line of credit portfolio of \$30,058,000, generating a \$426,000 loss which was recognized in other income. The Bank has not retained any rights or obligations in respect of these loans.

### 3. LOANS

#### Loans and impaired loans

									T JULY 31, 2008
	A PERSONAL PROPERTY AND ADDRESS OF THE PERSONAL	THE PERSON OF THE PERSON NAMED IN			THE RESERVE AND THE RESERVE AN	OTHER DE	Annual Court of the April 1987	2.022	CALL CONTRACTOR SALES TO COLUMN TO
			(	GROSS AMOUNT					
	(	GROSS AMOUNT		OF IMPAIRED	SPECIFIC		GENERAL		TOTAL
IN THOUSANDS OF DOLLARS		OF LOANS		LOANS	ALLOWANCES		ALLOWANCES		ALLOWANCES
Personal loans	\$	5,265,562	\$	18,973 \$	6,431	\$	32,289	\$	38,720
Residential mortgages		6,109,648		21,033	1,625		4,433		6,058
Commercial mortgages		883,401		4,029	1,657		4,716		6,373
Commercial and other loans		1,727,105		58,639	32,541		31,812		64,353
N. 1. 2004 Consequences and the second secon	\$	13,985,716		102,674 \$	42,254		73,250		115,504

AS AT OCTOBER 31, 2007										
1900 - 19	1849.EU/1823C	30.2.3. M. 2.2.3. M. 10.0.		GROSS AMOUNT		M. S. Maria (Santa Santa				
	GRO	OSS AMOUNT		OF IMPAIRED	SPECIFIC	GENERAL	TOTAL			
IN THOUSANDS OF DOLLARS		OF LOANS		LOANS	ALLOWANCES	ALLOWANCES	ALLOWANCES			
Personal loans	\$ 4	4,958,176	\$	16,237 \$	6,039 \$	28,446 \$	34,485			
Residential mortgages	(	6,232,778		20,395	1,419	5,144	6,563			
Commercial mortgages		684,625		4,342	1,532	4,144	5,676			
Commercial and other loans		1,556,831		62,964	41,082	27,516	68,598			
**************************************		3,432,410		103,938 \$	50,072 \$	65,250 \$				

AS AT JULY 31, 2007										
				GROSS AMOUNT						
	(	GROSS AMOUNT		OF IMPAIRED	SPECIFIC		GENERAL		TOTAL	
IN THOUSANDS OF DOLLARS		OF LOANS		LOANS	ALLOWANCES		ALLOWANCES		ALLOWANCES	
Personal loans	\$	4,789,47 <b>7</b>	\$	18,627 \$	7,167	\$	26,663	\$	33,830	
Residential mortgages		6,349,418		20,288	1,850		4,404		6,254	
Commercial mortgages		670,918		4,855	1,563		3,811		5,374	
Commercial and other loans	_	1,533,864		65,516	41,085		30,372		71,457	
	\$	13,343,677	\$	109,286 \$	51,665	\$	65,250	\$	116,915	

#### Specific allowances for loan losses

FOR THE NINE-MONTH PERIODS ENDED JULY 31

		nam				2008	2007
		*****	The state of the s		COMMERCIAL	TOTAL	TOTAL
	PERSONAL		RESIDENTIAL	COMMERCIAL	AND OTHER	SPECIFIC	SPECIFIC
IN THOUSANDS OF DOLLARS	LOANS		MORTGAGES	MORTGAGES	LOANS	ALLOWANCES	ALLOWANCES
Balance at beginning of period \$	6,039	\$	1,419 \$	1,532 \$	41,082 \$	50,072 \$	59,903
Provision for credit losses recorded in							
the consolidated statement of income	21,464		619	284	7,633	30,000	30,000
Write-offs	(24,749)		(458)	(159)	(16,576)	(41,942)	(41,813)
Recoveries	3,677		45		402	4,124	3,575
Balance at end of period \$	6,431	\$	1,625 \$	1,657 \$	32,541 \$	42,254 \$	51,665

#### General allowances for loan losses

FOR THE NINE-MONTH PERIODS ENDED JULY 31

						2008	2007
	Sections in	<sup>লা</sup> চন্ <sub>য চন্দ্ৰ</sub> কৰা <u>চন্দ্ৰ কিছে চন্দ্ৰী</u>	Entrance Control of the Control of t	<u> Adam og Statistica i mensist til</u>		的数据数据的图1986年的60°-人。1985年	a production for the first and the
					COMMERCIAL	TOTAL	TOTAL
		PERSONAL	RESIDENTIAL	COMMERCIAL	AND OTHER	GENERAL	GENERAL
IN THOUSANDS OF DOLLARS		LOANS	MORTGAGES	MORTGAGES	LOANS	ALLOWANCES	ALLOWANCES
Balance at beginning of period	\$	28,446 \$	\$ 5,144 \$	4,144 \$	27,516 \$	65,250 \$	65,250
Provision for credit losses recorded in							
the consolidated statement of income		3,843	(711)	572	4,296	8,000	
Balance at end of period	\$	32,289	\$ 4,433 \$	4,716 \$	31,812 \$		65,250

#### 3. LOANS (CONTINUED)

#### Loans past due but not impaired

Personal and residential mortgage loans shown in the table below are not classified as impaired because they are less than 90 days past due or they are secured in order to reasonably expect full repayment. Commercial loans past due but not impaired are not significant.

	· ON CONTRACTION THE	ov Senentin i elle mente sa Moltyc-S		JULY 31, 2008
		32 TO	OVER	
IN THOUSANDS OF DOLLARS		90 DAYS	90 DAYS	TOTAL
Personal loans	\$	19,471 \$	5,883 \$	25,354
Residential mortgages		29,578	10,868	40,446
A STATE OF THE PROPERTY OF T	\$	49,049 \$	16,751 \$	65,800

## 4. LOAN SECURITIZATION

The Bank securitizes residential mortgage loans insured by the Canadian Mortgage and Housing Corporation, as well as conventional mortgages. The gains before income taxes, net of transaction related costs, are recognized in securitization income.

The following table summarizes the residential mortgage loan securitization transactions carried out by the Bank:

	_		HE THREE-MONTH ERIODS ENDED		FOR THE NINE-MONTH PERIODS ENDED		
		JULY 31	APRIL 30	JULY 31	JULY 31	JULY 31	
IN THOUSANDS OF DOLLARS	mananana torus	2008	2008	2007	2008	2007	
Cash proceeds, net of transaction related costs	\$	262,707 \$	405,200 \$	310,904 \$	1,068,956 \$	447,681	
Rights to future excess interest		14,353	21,516	8,504	48,978	13,234	
Servicing liability		(2,225)	(3,284)	(2,123)	(8,875)	(3,214)	
Cash reserve accounts		-	-	7,419	-	8,495	
Other		(3,039)	(8,023)	(4,514)	(16,395)	(5,671)	
		271,796	415,409	320,190	1,092,664	460,525	
Residential mortgages securitized and sold		263,588	406,246	319,135	1,069,271	457,269	
Gains before income taxes,							
net of transaction related costs	\$	8,208 \$	9,163 \$	1,055 \$	23,393 \$	3,256	

With regard to the transfer of residential mortgages, the key assumptions used to determine the initial fair value of retained interests at the securitization date for transactions carried out during the quarter are summarized as follows:

Rate of prepayment	26.7 %
Discount rate	4.0 %
	The state the series of the state of the sta

No loss is expected on insured residential mortgages.

As at July 31, 2008, the Bank held rights to future excess interest of \$66,612,000 [of which \$58,108,000 related to insured mortgages] and cash reserve accounts of \$17,124,000.

The total principal amount of securitized residential mortgages outstanding amounted to \$2,306,163,000 as at July 31, 2008 (\$1,561,901,000 as at October 31, 2007).

In order to mitigate interest rate risk related to a commercial mortgage loan portfolio to be disposed by way of a securitization transaction, the Bank entered into certain hedging transactions. As securitization activities were disrupted by unfavorable market conditions and the hedging transactions did not meet GAAP requirements for hedge accounting, changes in the fair value of the hedging instruments resulted in a loss of \$1,971,000 during the first quarter of 2008. This loss was recognized in other income, under securitization income.

During the quarter ended April 30, 2008, the Bank recorded a \$1,200,000 downward adjustment in the value of interest rate swaps contracted in connection with the securitization of residential mortgage loans, subsequent to the liquidity and credit crisis affecting asset backed commercial paper. This adjustment was charged against securitization income.

## 5. CAPITAL STOCK

#### Issuance of common shares

During the quarter, 4,205 common shares (33,237 common shares during the nine-month period ended July 31, 2008) were issued under the employee share purchase option plan for the management of the Bank for a cash consideration of \$82,000 (\$915,000 during the nine-month period ended July 31, 2008).

ISSUED AND OUTSTANDING		T JULY 31, 2008	AS AT OCT	OBER 31, 2007
IN THOUSANDS OF DOLLARS, EXCEPT NUMBER OF SHARES	NUMBER OF SHARES	AMOUNT	NUMBER OF SHARES	AMOUNT
Class A Preferred Shares <sup>(1)</sup>				
Series 9	4,000,000 \$	100,000	4,000,000 \$	100,000
Series 10	4,400,000	110,000	4,400,000	110,000
Total preferred shares	8,400,000 \$	210,000	8,400,000 \$	210,000
Common shares	23,844,050 \$	257,360	23,810,813 \$	256,445

<sup>(1)</sup> The preferred shares are convertible into common shares at the Bank's option. However, the number of shares issuable on conversion is not determinable until the date of conversion.

#### Capital management

#### Common shareholders' equity

Common shareholders' equity consists of common shares, retained earnings, contributed surplus and accumulated other comprehensive income. Capital management contributes to the Bank's profitability, as capital is allocated to business segments based on profitability objectives and criteria. The Bank maintains capital to support its activities while generating a return for its shareholders, in relation to industry standards and the Bank's risk profile.

#### Regulatory capital

The Bank's regulatory capital consists primarily of common shareholders' equity, preferred shares and subordinated debentures. Regulatory capital is a factor which allows management to assess the Bank's stability and security in relation to the overall risks inherent in its activities. The Bank's policy is to maintain its regulatory capital ratios consistent with regulatory requirements as defined by the Office of the Superintendent of Financial Institutions Canada (OSFI). Regulatory guidelines issued by OSFI require banks to maintain a minimum Tier 1 capital ratio of at least 7% and a total capital ratio of at least 10%. As of November 1, 2007, the Bank is now monitoring its regulatory capital based on the Bank for International Settlements (BIS) regulatory risk-based capital framework (Basel II). The Bank has decided to use the Standard Approach for the credit risk and the Basic Indicator Approach for operational risk. Since November 1, 2007, the Bank has complied with these requirements.

A capital plan prepared annually specifies target capital ratios by taking into account projected risk weighted asset levels and expected capital management initiatives. Regulatory capital ratios are reported monthly to management. Regulatory capital ratio monitoring reports are provided on a quarterly basis to the Board of Directors' Risk Management Committee.

#### Regulatory capital®

IN THOUSANDS OF DOLLARS		AS AT JULY 31 2008	AS AT OCTOR	2007		2007
Tier 1 capital	205743 80	and the state of t		ges, as equal of	3 - 2 - 2 - 3 - 3 - 3 - 3 - 3 - 3 - 3 -	ACTIVITY OF
Common shares	\$	257,360	\$ 256	445	\$ 253,2	240
Contributed surplus		158		105		75
Retained earnings		580,703	537,	254	516,9	996
Non-cumulative preferred shares		210,000	210,	,000	210,0	000
Less: goodwill, securitization and other		(91,498)	(53,	790)	(53,7	790)
Total - Tier 1 capital	_	956,723	950,	014	926,5	521
Tier 2 capital						
Subordinated debentures		150,000	150,	,000	150,0	000
General allowances		73,250	65,	250	65,2	250
Less: securitization and other		(31,447)	(33,	827)	(31,8	395)
Total - Tier 2 capital		191,803	181,	423	183,3	355
Total - capital	\$	1,148,526	\$ 1,131,	437 \$	1,109,8	

<sup>(1)</sup> Regulatory capital as of November 1, 2007 is based on capital adequacy requirements under Basel II. Prior year's figures are based on the previous Basel I framework.

# 6. STOCK-BASED COMPENSATION

#### Stock Option Purchase Plan

There were no new grants during the first nine months of 2008. Information on outstanding number of options is as follows:

	AS AT JULY 31, 2008	AS AT OCTOBER 31, 2007
	NUMBER	NUMBER
Share purchase options		
Outstanding at end of period	130,990	170,027
Exercisable at end of period	93,490	120,027

#### **Restricted Share Unit Program**

During the first quarter of 2008, under the restricted share unit program, annual bonuses for certain employees amounting to \$1,486,000 were converted into 45,786 entirely vested restricted share units during the first quarter of 2008. The Bank also granted 27,472 additional restricted share units which will vest in December 2010.

#### Performance-based share units program

During the first quarter of 2008, under the performance-based share units program, the Bank granted 35,816 performance-based share units valued at \$40.07 each. Rights to 37.5% of these units will vest after 3 years. The rights to the remaining units will vest after 3 years, upon meeting certain financial objectives.

#### Stock appreciation rights plan

During the third quarter of 2008, under the stock appreciation rights plan, the Bank granted 135,600 rights with an exercise price of \$41.02. There were no grants during the first six months of 2008.

#### Performance-based share agreement

In accordance with the 2005 performance-based share agreement, all rights to the 20,000 common shares initially granted vested in January 2007, as objectives were met. Consequently, the shares were issued to the employee.

#### Charge related to stock-based compensation plans

The following table presents the charge related to all stock-based compensation plans, net of the effect of the related hedging transactions.

		FC	R THE THREE-MONT	FOR THE NINE-MONTH PERIODS ENDED		
		JULY 31 APRIL 30 JULY 31				JULY 31
IN THOUSANDS OF DOLLARS		2008	2008	2007	2008	2007
	Stranger of the second	1909-5-107-2	er til frå vilk vil vil til kritisk i Syder f		(後載などの) Priving ボー・バット・バー・ウル	A SANGER OF THE PROPERTY OF THE PROPERTY OF
Charge related to stock-based compensation plans	\$	595	<b>\$</b> 4,319	\$ 4,158	\$ 801	\$ 6,398
Effect of hedges		121	(4,386)	(3,199)	1,374	(2,947)
Total	\$	716	· \/	<b>\$</b> 959	· _,	

# **7.** EMPLOYEE FUTURE BENEFITS

				HREE-MONTH RIODS ENDED			
IN THOUSANDS OF DOLLARS	productor (w)	JULY 31 2008	APRIL 30 2008	JULY 31 2007	JULY 31 2008	JULY 31 2007	
Defined benefit pension plans expense	\$	2,659 \$	2,583 \$	4,158 \$	7,882 \$	12,517	
Defined contribution pension plans expense		1,000	929	771	2,745	2,201	
Other plans expense		830	812	807	2,472	2,394	
Total	\$	4,489 \$	4,324 \$	5,736 \$	13,099 \$	17,112	

## 8. INCOME TAXES

For the quarter ended July 31, 2008, the income tax expense was \$8,111,000 and the effective tax rate was 20.8%. This lower tax rate, compared to the statutory tax rate of 31.6%, mainly results from the lower taxation of the gain on sale of the Montreal Exchange shares, as well as from the favorable effect of holding investments in Canadian securities which generate non-taxable income and the lower taxation level on revenues from credit insurance operations.

For the quarter ended April 30, 2008, the income tax expense was \$9,506,000 and the effective tax rate was 27.4%. This lower tax rate, compared to the statutory tax rate of 31.6%, mainly reflects the favorable effect of holding investments in Canadian securities which generate non-taxable income, as well as the lower taxation level on revenues from credit insurance operations.

For the quarter ended July 31, 2007, the income tax expense was \$9,491,000 and the effective tax rate was 29.1%. This lower tax rate, compared to the statutory tax rate of approximately 33%, results from investments in Canadian securities that generate tax-exempt dividend income, as well as the lower taxation level on revenues from credit insurance operations.

For the nine-month period ended July 31, 2008, the income tax expense was \$31,521,000 and the effective tax rate was 29.5%. This lower tax rate for this nine-month period, compared to the statutory tax rate of 31.6%, resulted from the items discussed above, partially offset by the \$5,657,000 decrease of the Bank's future income tax assets related to further reductions in the federal income tax rates recorded during the first quarter.

For the nine-month period ended July 31, 2007, the income tax expense was \$22,264,000 and the effective tax rate was 25.7%. This lower tax rate for this nine-month period, compared to the statutory tax rate of 33.0%, resulted from the items discussed above during the third quarter, as well as to the following items: during the first quarter, a \$900,000 adjustment to reflect the increase in value of the future tax assets following the adoption, in December 2006, of Federal fiscal measures which provided for raising the threshold of the federal minimum tax on financial institutions to \$1 billion; and favorable adjustments of \$1,558,000, during the second quarter.

## 9 weighted average number of outstanding common shares

	FOR	FOR THE THREE-MONTH					
		PERIOD\$ ENDED		PERIOD\$ ENDED			
	JULY 31	APRIL 30	JULY 31	JULY 31	JULY 31		
	2008	2008	2007	2008	2007		
					ed to a green was a supplied to		
Average number of outstanding common shares	23,841,767	23,836,734	23,661,820	23,834,150	23,642,412		
Dilutive share purchase options	46,261	45,108	66,522	43,106	47,466		
Weighted average number of outstanding							
common shares	23,888,028	23,881,842	23,728,342	23,877,256	23,689,878		
Average number of share purchase options not							
taken into account in the calculation of diluted							
net income per common share <sup>(1)</sup>			<u>-</u>	-	30,150		

<sup>(1)</sup> The average number of share purchase options was not taken into account in the calculation of diluted net income per common share since the average exercise price of these options exceeded the average market price of the Bank's shares during these periods.

# 10. SUPPLEMENTAL INFORMATION ON OTHER COMPREHENSIVE INCOME

#### Other comprehensive income

			FOR THE	THREE-MONTH		FOR THE	THREE-MONTH
				PERIOD ENDED			ERIOD ENDED
				JULY 31 2008			JULY 31 2007
	MARCHARD TO THE		gyrepetare, systemet, sametare, america	NET OF		AND SOURCE STREET, SOURCE STREET, STRE	NET OF
	BEF	ORE INCOME	INCOME	INCOME	BEFORE INCOME	INCOME	INCOME
IN THOUSANDS OF DOLLARS		TAXES	TAXES	TAXES	TAXES	TAXES	TAXES
Unrealized gains and (losses) on available-for-sale se Unrealized gains and (losses) during the period	\$	(4,202) \$	1,351 \$	(2,851) \$	(4,134) \$	1,318 \$	(2,816)
Less: reclassification to net income of realized (ga and losses during the period	ins) 	(8,325)	387	(7,938)	(498)	162	(336)
Unrealized gains and (losses) on available-for-sale securities		(12,527)	1,738	(10,789)	(4,632)	1,480	(3,152)
Gains and (losses) on derivatives designated as cash flow hedges		(894)	253	(641)	(7,094)	2,408	(4,686)
Other comprehensive income	\$	(13,421) \$	1,991 \$	(11,430) \$	(11,726) \$	3,888 \$	(7,838)

			FOR TE	HE NINE-MONTH		FOR T	HE NINE-MONTH
				PERIOD ENDED			PERIOD ENDED
				JULY 31			JULY 31
				2008			2007
是一个人,我们就是一个人的人,我们就是一个人的人,但是一个人的人,但是一个人的人,但是一个人的人,也不是一个人的人,也不是一个人的人,也不是一个人的人,也不是一		Mikari Dimesi ya Karaman	# <b>47</b> 0.7 <u>761.75 * {</u> \$ } } } } } # \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	NET OF	SECULO DE COMP <b>ENDADO DE COMPE</b>		NET OF
	BEF	ORE INCOME	INCOME	INCOME	BEFORE INCOME	INCOME	INCOME
IN THOUSANDS OF DOLLARS		TAXES	TAXES	TAXES	TAXES	TAXES	TAXES
Unrealized gains and (losses) on available-for-sale secu	rities						
Unrealized gains and (losses) during the period	\$	(8,117) \$	2,534 \$	(5,583) \$	19,200 \$	(2,724) \$	16,476
Less : reclassification to net income of realized (gains	)						
and losses during the period	,	(10,850)	782	(10,068)	(1,561)	(229)	(1,790)
Unrealized gains and (losses) on available-for-sale						-	
securities		(18,967)	3,316	(15,651)	17,639	(2,953)	14,686
Gains and (losses) on derivatives designated as cash							
flow hedges		40,518	(13,149)	27,369	(9,232)	3,149	(6,083)
Other comprehensive income	\$	21,551 \$	(9,833) \$	11,718 \$	8,407 \$	196 \$	8,603

#### Accumulated other comprehensive income (net of income taxes)

	EUROPANIE PROBERO (C. C. C. C. C.	: क्षेत्रक्षीयकीयाः स्थापनः <u>वर्तान्यः</u>	ACCUMULATED
	CASH	AVAILABLE-	OTHER
	FLOW	FOR-SALE	COMPREHENSIVE
IN THOUSANDS OF DOLLARS	HEDGING	SECURITIES	INCOME
Balance at October 31, 2007	\$ (10,255) \$	11,132	\$ 877
Change during the three-month period ended January 31, 2008	22,732	(3,931)	18,801
Change during the three-month period ended April 30, 2008	5,278	(931)	4,347
Change during the three-month period ended July 31, 2008	 (641)	(10,789)	(11,430)
Balance at July 31, 2008	\$ 17,114 \$	(4,519)	\$ 12,595

			ACCUMULATED
	CASH	AVAILABLE-	OTHER
	FLOW	FOR-SALE	COMPREHENSIVE
IN THOUSANDS OF DOLLARS	HEDGING	SECURITIES	INCOME
Balance at October 31, 2006	\$ - \$	-	\$ -
Impact of adopting the new accounting policy	(15,932)	(2,620)	(18,552)
Change during the three-month period ended January 31, 2007	(358)	(180)	(538)
Change during the three-month period ended April 30, 2007	(1,039)	18,018	16,979
Change during the three-month period ended July 31, 2007	(4,686)	(3,152)	(7,838)
Balance at July 31, 2007	(22,015)	12,066	(9,949)
Change during the three-month period ended October 31, 2007	11,760	(934)	10,826
Balance at October 31, 2007	\$ (10,255) \$	11,132	\$ 877

## 11. SUPPLEMENTAL INFORMATION ON FINANCIAL INSTRUMENTS AND HEDGING RELATIONSHIPS

#### Risk management related to financial instruments

The Bank is exposed to various types of risks owing to the nature of the business activities it carries on, including those related to the use of financial instruments. In order to manage the risks associated with using financial instruments, including loan and deposit, security and derivative financial instrument portfolios, controls such as risk management policies and various risk limits have been implemented. These measures aim to optimize the return/risk ratio in all operating segments. A corporate governance structure was also designed to insure global risk tolerance is consistent with the Bank's strategies and objectives. The main risks to which the Bank is exposed are set out below.

#### (a) Market risk

Market risk corresponds to the financial losses that the Bank could incur because of unfavorable fluctuations in the value of financial instruments, following variations in the parameters underlying their evaluation, such as interest rates, exchange rates or quoted stock market prices. The Bank has implemented policies and limits designed to mitigate exposure to market risk arising from trading, investment and asset and liability management activities.

Asset and liability management activities allow the oversight of structural interest rate risk, which corresponds to the potential negative impact of interest rate movements on the Bank's revenues and economic value. This risk is mainly attributable to differences in maturity dates or revaluation dates of balance sheet and off-balance sheet items along with the options embedded in certain banking products, notably clauses on early loan repayment, deposit redemption and mortgage commitments. The Bank periodically measures the effect on the economic value of common shareholders' equity and on its net interest income before taxes of a sudden and sustained 1% increase in interest rates. As at July 31, 2008, a 1% increase in interest rate would have triggered an increase of approximately \$667,000 in net interest income before taxes over the next 12 months and a \$36,690,000 decrease in the economic value of common shareholders' equity.

With regard to trading and investment activities, the Bank mainly relies on a combination of two groups of measures: i) value at risk (VAR) and the application of stress tests; and ii) notional limits, which allow for the management of the risks that are not captured by the VAR measures and stress tests.

The Bank has a limited exposure to exchange rate variations as a result of the nature of its operations.

#### (b) Credit risk

The use of financial instruments, including derivatives, can result in credit risk exposure representing the risk of financial loss arising from a counterparty's inability or refusal to fully honour its contractual obligations. The credit risk management policies adopted by the Bank provide for an appropriate assessment of this risk. These policies cover the approval of credit applications by the line of authority concerned, attribution of risk ratings, management of impaired loans, establishment of provisions, and pricing based on risk. With respect to diversification, the credit policy sets the guidelines intended to limit credit concentration by counterparty and sector of activity, and identifies sectors that are considered risky and should thus be avoided. The policies are periodically reviewed and approved by the Board of Directors' Risk Management Committee. The Bank ensures a follow-up of its financial instrument accounts in terms of both quality and quantity through mechanisms and policies related to the review of various types of files and risk rating updating system, and pricing analysis. Note 3 to these interim consolidated financial statements, provides additional information on the Bank's loan portfolios.

The majority of the Bank's credit concentration with respect to derivative financial instruments is with financial institutions, primarily Canadian banks. Credit risk in derivative transactions arises from a potential default by a counterparty on its contractual obligations when one or more transactions have a positive market replacement cost for the Bank. Replacement cost represents what it would cost to replace transactions at prevailing market rates in the event of a default. The credit equivalent amount arising from a derivative financial instrument transaction is defined as the sum of the replacement cost plus an estimated amount reflecting the potential change in market value of the transaction through to maturity.

Derivative-related credit risk is generally managed using the same credit approval, limit and monitoring standards as those used for managing other credit transactions. Moreover, the Bank negotiates derivative master netting agreements with counterparties with which it contracts. These agreements reduce credit risk exposure in the event of a default by providing for the simultaneous netting of all transactions with a given counterparty.

The amount that best represents the maximum exposure to credit risk of the Bank as at July 31, 2008, without taking account of any collateral held or other credit enhancements, essentially corresponds to the sum of financial assets on the consolidated financial statement to which are added credit-related commitments as set-out below.

IN MILLIONS OF DOLLARS	ULY 31, 2008
Financial assets, as reported on balance sheet	\$ 19,065
Credit commitments and other off-balance sheet items(1)	4,148
Total	\$ 23,213

(1) including \$2,011,000,000 related to personal credit facilities and credit card lines.

#### 11. SUPPLEMENTAL INFORMATION ON FINANCIAL INSTRUMENTS AND HEDGING RELATIONSHIPS (CONTINUED)

#### (c) Liquidity risk

Liquidity risk represents the possibility that the Bank may not be able to gather sufficient cash resources, when required and under reasonable conditions, to meet its financial obligations.

The Bank's overall liquidity risk is managed by the Corporate Treasury and supervised by the Asset and Liability Management Committee, in accordance with the policies for management of collateral, liquidity and financing. The main purpose of these policies is to ensure that the Bank has sufficient cash resources to meet its current and future financial obligations, both under normal and unusual conditions.

The Bank monitors cash resources daily and ensures that liquidity indicators are in compliance with limits established. Liquidity management pays particular attention to deposit and loan maturities, as well as to funding availability and demand when planning financing. The Bank maintains a reserve of unencumbered liquid assets that are readily available to face contingency. It defines its cash requirements based on scenarios evaluating survival horizons that measure the period during which liquid assets could cover the withdrawal of wholesale financing and deposits. The Bank strives to maintain a stable volume of base deposits originating from its retail and deposit brokerage clientele, as well as to ensure the diversification of its financing sources. Financing strategies also include the securitization of loans and the use of capital markets, either through the issuance of capital stock or debt instruments. A financing and liquidity emergency plan provides for measures to fulfill the Bank's obligations in the event of high demand for liquid assets.

#### Fair value of financial instruments

The fair value of a financial instrument is defined as the amount of consideration for a financial instrument that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act. Quoted market prices are not available for a significant portion of the Bank's financial instruments. As a result, for these instruments, the fair values presented are estimates derived using present value or other valuation techniques and may not be indicative of the net realizable value.

When fair value is determined using valuation models, it may be necessary to use assumptions as to the amount and timing of estimated future cash flows and discount rates. These assumptions reflect the risks inherent in financial instruments.

As at July 31, 2008, the fair value of financial assets and liabilities approximate their carrying amount, except for the assets and liabilities presented below.

	ustativa, kida i			AS AT JULY 31, 2008 FAVORABLE	LIST FATOUR H		AT OCTOBER 31, 2007 FAVORABLE
		воок	FAIR	(UNFAVORABLE)	воок	FAIR	(UNFAVORABLE)
IN MILLIONS OF DOLLARS		VALUE	VALUE	VARIANCE	VALUE	VALUE	VARIANCE
Assets							
Loans	\$	13,870	\$ 13,941	\$ 71	\$ 13,317	\$ 13,316	\$ (1)
Liabilities							
Deposits		15,154	15,289	(135)	13,879	13,901	(22)
Subordinated debentures	\$	150	\$ 153	\$ (3)	\$ 150	\$ 150	\$ -

#### Methods and assumptions used in estimating the fair value of financial instruments

#### Loans

The fair value of loans is estimated by discounting cash flows adjusted to reflect the prepayments, if any, at the prevailing interest rates in the marketplace for new loans with substantially similar terms. For certain variable rate loans subject to frequent rate revisions and loans with indeterminate maturities, the fair value is deemed to represent the carrying amount.

#### Deposits

The fair value of fixed rate deposits is estimated using discounted cash flows based on current market interest rates for deposits with substantially similar terms. The fair value of deposits without stated maturities or variable rate deposits is deemed to represent their carrying amount.

#### Subordinated debentures

The fair value of subordinated debentures is estimated using discounted cash flows based on current market interest rates for similar issues or rates currently offered for debt securities with the same term to maturity.

#### Financial instruments designated as held-for-trading

For the three-month period ended July 31, 2008, a loss of \$4,347,000 (a loss of \$4,777,000 for the three-month period ended July 31, 2007) was recognized in income from treasury and financial market operations for financial instruments designated as held-for-trading under the fair value option. These financial instruments were used as part of the Bank's overall interest rate risk management and provide for an economic hedge for other financial instruments which are measured at fair value. In accordance with the Bank's accounting policy, they were designated as held-for-trading in order to significantly reduce a recognition inconsistency that would otherwise have arisen from recognizing gains and losses on different basis. This loss was therefore essentially offset by gains incurred on other financial instruments.

The Bank designated certain deposits for a nominal amount of \$68,560,000 (\$62,815,000 as at July 31, 2007) as held-for-trading. The difference between the amount the Bank would be contractually required to pay at maturity to the holder of the deposits and the carrying amount of \$68,704,000 (\$62,652,000, as at July 31, 2007), is \$144,000 (\$163,000, as at July 31, 2007).

#### 11. SUPPLEMENTAL INFORMATION ON FINANCIAL INSTRUMENTS AND HEDGING RELATIONSHIPS (CONTINUED)

#### Contractual maturities of financial liabilities

The following table presents the principal obligations related to financial liabilities by their contractual maturities.

	on of the Askertage of the Section o	STATE OF STA	aktinate terror i suprestation access		S AT JULY 31, 2008
	Demand		Term		
IN THOUSANDS OF DOLLARS	and notice	Within 1 year	1 to 5 years	Over 5 years	TOTAL
Deposits	\$ 2,984,544 \$	6,059,271 \$	6,105,200 \$	4,950 \$	15,153,965
Obligations related to assets sold short	-	933,839	-	-	933,839
Obligations related to assets sold under repurchase agreeements	-	1,013,995	-		1,013,995
Subordinated debentures		-	150,000		150,000
	\$ 2,984,544 \$	8,007,105 \$	6,255,200 \$	4,950 \$	17,251,799

#### **Derivative financial instruments**

#### Ineffectiveness related to hedging relationships

The following table presents the ineffective portion of accumulated changes in the fair value of hedging instruments recognized in the consolidated income statement.

		FOR TH	E THREE-MONTH		FOR THE NINE-MONTH			
		PEF	RIODS ENDED		PERIODS ENDED			
		JULY 31 APRIL 30 JULY 31			JULY 31	JULY 31		
IN THOUSANDS OF DOLLARS		2008	2008	2007	2008	2007		
	Springer Philosophy	Charles Productive Const	TERROLEN HE ARRESTMEN	<b>ははない。またかれいなかないという</b>		ele el consessione		
Formal la (or formal la ) 'a ffe I'		40.0	7.0	(000)	075 0	(000)		
Favorable (unfavorable) ineffectiveness on cash flow hedging	\$	12 \$	7 \$	(220) \$	275 \$	(280)		
Favorable (unfavorable) ineffectiveness on fair value hedging		(317)	(352)	(47)	(569)	(76)		
	\$	(305) \$	(345) \$	(267) \$	(294) \$	(356)		
	Security (Appendix	Profesional Company of the Company o	ar and the first that the second	WATER STREET,	STATE OF THE PARTY	MARKET THE TOTAL PROPERTY.		

#### Breakdown of swap contracts designated as hedging instruments, by category

The following table presents the Bank's swap contracts between those designated as cash flow hedging instruments and those designated as fair value hedging instruments.

The swap contracts designated as hedging instruments are used by the Bank primarily for balance sheet matching purposes and to mitigate net interest revenue volatility. The fair value of such swap contracts may vary considerably. Accordingly, changes in the fair value of the swap contracts designated as cash flow hedging instruments could result in significant changes in accumulated other comprehensive income and in shareholders' equity.

		AS	AT JULY 31, 2008			
	er Cristelliga	NOMINAL	FAIR VALUE	NOMINAL	FAIR VALUE	
IN THOUSANDS OF DOLLARS		AMOUNT	NET AMOUNT	AMOUNT	NET AMOUNT	
Interest rate swap contracts designated as hedging instruments						
Swaps used for cash flow hedging	\$	2,653,000 \$	28,580	\$ 3,891,000 \$	(4,748)	
Swaps used for fair value hedging		3,798,750	31,523	2,436,000	(784)	
	\$	6,451,750 \$	60,103	6,327,000 \$	(5,532)	

#### Other information on hedging relationships

Net deferred losses of \$1,396,000, included in accumulated other comprehensive income as at July 31, 2008, are expected to be transferred into net income over the next twelve months.

The maximum term of cash flow hedging relationships was 5 years as at July 31, 2008.

# 12. SEGMENTED INFORMATION

Since November 1, 2007, activities related to small-medium enterprises in Quebec are now grouped with those of Retail Financial Services in the new Retail & SME Quebec segment. These commercial activities were previously included in the Commercial Financial Services segment. The latter now includes real estate financing throughout Canada and commercial financing in Ontario, as well as National accounts. The other business segments, B2B Trust and Laurentian Bank Securities were not affected by this reorganization. Comparative figures were reclassified to conform to the current period presentation.

IN THOUSANDS OF DOLLARS	 R & SME Quebec	RE&C	B2B_	LBS	OTHER	TOTAL
Net interest income	\$ 77,033	\$ 14,256	\$ 21,992	\$ 709	\$ (10,577)	\$ 103,413
Other income <sup>(2)</sup>	30,467	4,044	2,740	9,203	21,228	67,682
Total revenue	107,500	18,300	24,732	9,912	10,651	171,095
Provision for credit losses (3)	9,343	1,003	154		8,000	18,500
Non-interest expenses	82,789	5,786	10,628	8,346	5,998	113,547
Income (loss)	 _					
before income taxes	15,368	11,511	13,950	1,566	(3,347)	39,048
Income taxes						
(recovered)	3,812	3,808	4,710	458	(4,677)	8,111
Net income	\$ 11,556	\$ 7,703	\$ 9,240	\$ 1,108	\$ 1,330	\$ 30,937
				<u>-</u>		
Average assets <sup>(1)</sup>	\$ 10.250.590	\$ 2,117,407	\$ 3.966.095	\$ 1,587,308	\$ 802,582	\$ 18,723,982

IN THOUSANDS OF DOLLARS	R	& SME Quebec	RE&C	B2B	_	LBS	OTHER	 TOTAL
Net interest income	\$	72,690	\$ 13,692	\$ 22,297	\$	703	\$ (10,361)	\$ 99,021
Other income	·	28,331	3,890	2,737		7,141	14,385	56,484
Total revenue		101,021	17,582	25,034		7,844	4,024	155,505
Provision for credit losses		8,545	997	<b>4</b> 58		-	-	10,000
Non-interest expenses		81,182	5,526	10,651		7,322	6,169	110,850
Income (loss)								
before income taxes		11,294	11,059	13,925		522	(2,145)	34,655
Income taxes								
(recovered)		2,728	3,672	4,700		141	(1,735)	9,506
Net income	\$	8,566	\$ 7,387	\$ 9,225	\$	381	\$ (410)	\$ 25,149
Average assets (1)	\$	9,917,143	\$ 2,110,641	\$ 3,806,798	\$	1,431,709	\$ 809,073	\$ 18,075,364

and regional to the property of the property o			 A TO MAKE STREET	San Alberta	C STOCKERS SERVICE CONSTITUTE	THE PERSON		<u>Yeshi</u> r. 3	A S - A C - A C - A C - C - C - C - C - C -	4-71.2	Constitution and the second
N THOUSANDS OF DOLLARS	R	& SME Quebec	RE&C		B2B		LBS		OTHER	_	TOTAL
Net interest income	\$	72,827	\$ 11,532	\$	20,863	\$	570	\$	(4,025)	\$	101,767
Other income		27,756	3,871		3,014		8,005		6,629		49,275
Total revenue		100,583	15,403		23,877		8,575		2,604		151,042
Provision for credit losses		7,143	1,701		1,156		-		-		10,000
Non-interest expenses		78,946	5,527		10,497		7,826		5,577		108,373
ncome (loss)											
before income taxes		14,494	8,175		12,224		749		(2,973)		32,669
ncome taxes		4,062	2,739		4,136		170		(1,616)		9,49
Net income	\$	10,432	\$ 5,436	\$	8,088	\$	579	\$	(1,357)	\$	23,178
Average assets (1)	\$	9.411.440	\$ 1,867,297	\$	3.213.020	\$	1,479,992	\$	948.407	\$	16,920,15

#### 12. SEGMENTED INFORMATION (CONTINUED)

FOR THE NINE-MONTH PERIOD ENDED

IN THOUSANDS OF DOLLARS	R	& SME Quebec	RE&C	B2B	 LBS	 OTHER	 TOTAL
Net interest income	\$	222,707	\$ 41,581	\$ 66,293	\$ 2,146	\$ (30,757)	\$ 301,970
Other income <sup>(2)</sup>		86,177	11,447	8,138	23,894	46,044	175,700
Total revenue		308,884	53,028	74,431	26,040	15,287	477,670
Provision for credit losses (3)		25,726	3,497	777		8,000	38,000
Non-interest expenses		244,362	16,850	31,623	23,286	16,830	332,951
ncome (loss)							
before income taxes		38,796	32,681	42,031	2,754	(9,543)	106,719
ncome taxes							
(recovered) (4)		9,596	10,815	14,182	797	(3,869)	31,521
Net income	\$	29,200	\$ 21,866	\$ 27,849	\$ 1,957	\$ (5,674)	\$ 75,198
Average assets <sup>(1)</sup>	\$	9,985,127	\$ 2,107,511	\$ 3,817,668	\$ 1,481,166	\$ 702,311	\$ 18,093,783

FOR THE NINE-MONTH PERIOD ENOED

Manager and the Section of Local Control of the Con		JOSEP MUTABLISMO	e de la companya de		Marine A		TYTURY	New York (State Control of the	and the con-	are on the second of the second of the second	JULY 31, 2007
IN THOUSANDS OF DOLLARS	R	& SME Quebec		RE&C_		B2B		LBS		OTHER	TOTAL
Net interest income	\$	210,830	\$	34,318	\$	60,170	\$	1,239	\$	(14,087)	\$ 292,470
Other income (5)		81,134		12,935		8,806		30,931		12,028	145,834
Total revenue		291,964		47,253		68,976		32,170		(2,059)	438,304
Provision for credit losses		22,481		4,310		3,209		-		-	30,000
Non-interest expenses		233,075		17,113		31,674		23,421		16,370	321,653
Income (loss)											
before income taxes		36,408		25,830		34,093		8,749		(18,429)	86,651
Income taxes											
(recovered)		9,195		8,651		11,529		1,890		(9,001)	22,264
Net income	\$	27,213	\$	17 <u>,1</u> 79	\$	22,564	\$	6,859	\$	(9,428)	\$ 64,387
		_									
Average assets (1)	\$	9,231,019	\$	1,809,575	\$	2,994,672	\$	1,539,471	\$	1,180,157	\$ 16,754,894

R & SME Quebec - The Retail & SME Quebec segment covers the full range of savings, investment, financing and transactional products and services offered through its direct distribution network, which includes branches, the electronic network and the call centre, as well as Point-of-Sale financing across Canada. This business segment also offers Visa credit card services, insurance products and trust services. As well, it offers all commercial financial services to the small and medium enterprises in Quebec.

RE&C - The Real Estate & Commercial segment handles real estate financing throughout Canada, commercial financing in Ontario and National

B2B - The B2B Trust business segment supplies generic and complementary banking and financial products to financial advisors and non-bank financial institutions across Canada. This business segment also consists of deposit brokerage operations.

LBS - LBS segment consists of the activities of the subsidiary Laurentian Bank Securities Inc.

(4)

Other - The category "Other" includes treasury and securitization activities and other activities of the Bank including revenues and expenses that are not attributable to the above-mentioned segments.

(1) Assets are disclosed on an average basis as this measure is most relevant to a financial institution.

Other income in the other segment includes i) a \$12.9 million (\$11.1 million net of income taxes) gain on the sale of shares of the Montréal Exchange as a result of the business combination of the Montréal Exchange with the TSX Group; ii) losses of \$5.3 million (\$3.6 million net of income taxes) resulting from the sale of other securities.

(3) The provision for credit losses in the Other segment includes a \$8.0 million (\$5.5 million net of income taxes) charge resulting from an increase in the general allowance for loan losses.

The other segment income taxes include a \$5.6 million tax adjustment reflecting the decrease in the Bank's future income tax assets as a result of further reductions in federal income tax rates.

(5) Other income in the LBS segment included a \$4.4 million (\$3.7 million net of income taxes) gain on the sale of a portion of the holding of the Montréal Exchange shares held by the Bank. Other income for the other segment also included a \$4.3 million loss (\$3.0 million net of income taxes) on sale of securities.

### **OTHER INCOME**

N THOUSANDS OF DOLLARS (UNAUDITED)		Q4		Q3		Q2		2008 Q1
	रब्रह्म साम्बर्धक		(00) Heleson	Were the control	K \$500 61964	CALLEGE STATES OF	190000000000000000000000000000000000000	
Fees and commissions on loans and deposits			•	40.000	•	40.400	•	40.500
Deposit service charges	\$	-	\$	13,286	\$	13,180	\$	12,562
Lending fees Card service revenues		-		5,936 4,438		5,466 3,889		5,078 3,940
		<u>·</u>			_			
Sub-total - fees and commissions on loans and deposits				<u>23,</u> 660		22,535		21,580
Other				0.070		0.005		7.000
Income from brokerage operations		-		8,973		6,965 6,482		7,392 6,653
Income from treasury and financial market operations Income from sales		-		13,159		0,402		0,053
of mutual funds		_		3,943		3,456		3,442
Credit insurance income		_		3,957		3,217		3,056
Income from registered self-directed plans				2,249		2,368		2,180
Securitization income				9,933		9,304		5,841
Other		-		1,808		2,157		1,390
Sub-total - other				44,022		33,949		29,954
Total - other income	\$		\$	67,682	\$	56,484	\$	51,534
	_							
As a % of average assets			%	1.44	%	1.27	%	1.17 %
	<u>PÉGISUPÉ</u> (P <u>RÉ</u>	AND COLUMN TO SERVED AND SERVED A	METER TO	~7350 <b>220430</b> 2	10 11 12 14 15 N	· · · · · · · · · · · · · · · · · · ·		
	rindos selectivado	AND THE PROPERTY OF THE PARTY O				<u>实现1966年</u> 的中央的企业社会企业。		2007
N THOUSANDS OF DOLLARS (UNAUDITED)	nikan wide ingg	Q4		Q3		Q2		2007 Q1
N THOUSANDS OF DOLLARS (UNAUDITED)								2007 Q1
N THOUSANDS OF DOLLARS (UNAUDITED)				Q3		er mer operation over		2007 Q1
n thousands of dollars (unaudited)  Fees and commissions on loans and deposits  Deposit service charges	\$	12,675		Q3 13,083	\$	12,599	\$	2007 Q1 12,291
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees		12,675 5,904		Q3 13,083 5,963		12,599 5,663		2007 Q1 12,291 5,882
n THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues		12,675 5,904 3,7 <b>4</b> 1		Q3 13,083 5,963 4,160		12,599 5,663 3,345		2007 Q1 12,291 5,882 3,397
n thousands of dollars (unaudited)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits		12,675 5,904		Q3 13,083 5,963		12,599 5,663		2007 Q1 12,291 5,882
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits  Other		12,675 5,904 3,7 <b>41</b> 22,320		Q3 13,083 5,963 4,160 23,206		12,599 5,663 3,345 21,607		2007 Q1 12,291 5,882 3,397 21,570
n THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits  Other  Income from brokerage operations		12,675 5,904 3,7 <b>41</b> 22,320 6,454		Q3 13,083 5,963 4,160 23,206 7,664		12,599 5,663 3,345 21,607		2007 Q1 12,291 5,882 3,397 21,570 8,548
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits  Other		12,675 5,904 3,7 <b>41</b> 22,320		Q3 13,083 5,963 4,160 23,206		12,599 5,663 3,345 21,607		2007 Q1 12,291 5,882 3,397 21,570
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits  Other  Income from brokerage operations Income from treasury and financial market operations		12,675 5,904 3,741 22,320 6,454 3,912 3,493		13,083 5,963 4,160 23,206 7,664 6,516 3,521		12,599 5,663 3,345 21,607 9,693 4,274 3,318		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584 3,074
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits  Other  Income from brokerage operations Income from treasury and financial market operations Income from sales		12,675 5,904 3,741 22,320 6,454 3,912		13,083 5,963 4,160 23,206 7,664 6,516		12,599 5,663 3,345 21,607 9,693 4,274		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits  Deposit service charges  Lending fees  Card service revenues  Sub-total - fees and commissions on loans and deposits  Other  Income from brokerage operations  Income from treasury and financial market operations  Income from sales  of mutual funds		12,675 5,904 3,741 22,320 6,454 3,912 3,493 3,492 2,231		13,083 5,963 4,160 23,206 7,664 6,516 3,521 2,453 2,490		12,599 5,663 3,345 21,607 9,693 4,274 3,318 3,030 2,572		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584 3,074 3,582 2,359
Fees and commissions on loans and deposits Deposit service charges Lending fees Card service revenues Sub-total - fees and commissions on loans and deposits Other Income from brokerage operations Income from treasury and financial market operations Income from sales of mutual funds Credit insurance income Income from registered self-directed plans Securitization income		12,675 5,904 3,741 22,320 6,454 3,912 3,493 3,492 2,231 1,407		13,083 5,963 4,160 23,206 7,664 6,516 3,521 2,453		12,599 5,663 3,345 21,607 9,693 4,274 3,318 3,030		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584 3,074 3,582
Principal Properties (Inaudited)  Fees and commissions on loans and deposits Deposit service charges Lending fees Card service revenues  Sub-total - fees and commissions on loans and deposits Other Income from brokerage operations Income from treasury and financial market operations Income from sales of mutual funds Credit insurance income Income from registered self-directed plans Securitization income Gain on change in ownership interest		12,675 5,904 3,741 22,320 6,454 3,912 3,493 3,492 2,231 1,407 4,000		7,664 6,516 3,521 2,453 2,490 1,236		12,599 5,663 3,345 21,607 9,693 4,274 3,318 3,030 2,572 3,215		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584 3,074 3,582 2,359 560
Fees and commissions on loans and deposits Deposit service charges Lending fees Card service revenues Sub-total - fees and commissions on loans and deposits Other Income from brokerage operations Income from treasury and financial market operations Income from sales of mutual funds Credit insurance income Income from registered self-directed plans Securitization income		12,675 5,904 3,741 22,320 6,454 3,912 3,493 3,492 2,231 1,407		13,083 5,963 4,160 23,206 7,664 6,516 3,521 2,453 2,490		12,599 5,663 3,345 21,607 9,693 4,274 3,318 3,030 2,572		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584 3,074 3,582 2,359
N THOUSANDS OF DOLLARS (UNAUDITED)  Fees and commissions on loans and deposits Deposit service charges Lending fees Card service revenues  Sub-total - fees and commissions on loans and deposits Other Income from brokerage operations Income from treasury and financial market operations Income from sales of mutual funds Credit insurance income Income from registered self-directed plans Securitization income Gain on change in ownership interest		12,675 5,904 3,741 22,320 6,454 3,912 3,493 3,492 2,231 1,407 4,000		7,664 6,516 3,521 2,453 2,490 1,236		12,599 5,663 3,345 21,607 9,693 4,274 3,318 3,030 2,572 3,215		12,291 5,882 3,397 21,570 8,548 4,584 3,074 3,582 2,359 560
Fees and commissions on loans and deposits Deposit service charges Lending fees Card service revenues Sub-total - fees and commissions on loans and deposits Other Income from brokerage operations Income from treasury and financial market operations Income from sales of mutual funds Credit insurance income Income from registered self-directed plans Securitization income Gain on change in ownership interest Other		12,675 5,904 3,741 22,320 6,454 3,912 3,493 3,492 2,231 1,407 4,000 583		7,664 6,516 3,521 2,453 2,490 1,236 2,189		12,599 5,663 3,345 21,607 9,693 4,274 3,318 3,030 2,572 3,215 - 2,456		2007 Q1 12,291 5,882 3,397 21,570 8,548 4,584 3,074 3,582 2,359 560

### **NON - INTEREST EXPENSES**

IN THOUSANDS OF DOLLARS (UNAUDITED)	- V-2657 - De 1214 - DE 2016	Q4	energraphical	Q3	W-02 - 20 - 11 - 12 - 12 - 12 - 12 - 12 -	Q2		2008 Q1
1		ACCOUNT SECURITY SECURITY	350 M. A. F. F. F. S.		- TO THE COURT OF			ACT CHEMICAL AND CONTRACT CONTRACTOR
Salaries and employee benefits			•					
Salaries	\$	-	\$	39,270	\$	38,515	\$	39,165
Employee benefits Performance-based compensation		•		12,825 8,573		12,762 7,521		12,521 6,581
·								
Sub-total - salaries and employee benefits				60,668		58,798		58,267
Premises and technology								
Equipment and computer services		-		12,304		11,173		11,175
Rent and property taxes		-		8,419		8,760		8,768
Depreciation Maintenance and repairs		-		7,402		7,364		7,368
Public utilities		•		1,415 293		1,372 385		1,290 310
Other		-		104		100		319
Sub-total - premises and technology				29,937		29,154		29,230
Othor								
Other Fees and commissions		_		5,384		5,088		3,607
Taxes and insurance				4,432		4,587		4,466
Communications and travelling expenses		_		5,083		4,686		4,572
Advertising and business development		-		4,738		4,050		3,912
Stationery and publications		-		1,580		1,756		1,655
Recruitment and training		-		850		853		1,564
Other				875		1,878		1,281
Sub-total - other				22,942		22,898		21,057
Total - non-interest expenses	\$		\$	113,547	\$	110,850	\$	108,554
As a % of average assets		-	%	2.41	%	2.49	%	2.47 %
As a % of average assets	and the state of t	- 	% 	2.41	%			2.47 %
	"中华 <b>发</b> 恋"《华沙····································		% 	HARLING CONTROL	%	5、1475年中的公司第四次共享的		2007
As a % of average assets  N THOUSANDS OF DOLLARS (UNAUDITED)		- Q4	% 	<b>2.41</b> Q3	%			HELTSKEINSTEIN AND
N THOUSANDS OF DOLLARS (UNAUDITED)			% Lourence	HARLING CONTROL	%	5、1475年中的公司法律公司法书的公司		2007 Q1
N THOUSANDS OF DOLLARS (UNAUDITED)		Q4	ucher	Q3	STORY COLLEGE	Q2		2007 Q1
N THOUSANDS OF DOLLARS (UNAUDITED)  Salaries and employee benefits	\$	Q4 36,882	% 	Q3 37,606	% \$	Q2 36,266		2007 Q1 36,160
N THOUSANDS OF DOLLARS (UNAUDITED)  Salaries and employee benefits Salaries		Q4	ucher	Q3	STORY COLLEGE	Q2		2007 Q1
Salaries Employee benefits Employee benefits Performance-based compensation		Q4 36,882 12,617	ucher	Q3 37,606 13,655	STORY COLLEGE	Q2 36,266 13,809		2007 Q1 36,160 12,965
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits		Q4 36,882 12,617 6,803	ucher	Q3 37,606 13,655 7,341	STORY COLLEGE	Q2 36,266 13,809 8,045		2007 Q1 36,160 12,965 7,141
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits		Q4 36,882 12,617 6,803 56,302	ucher	37,606 13,655 7,341 58,602	STORY COLLEGE	36,266 13,809 8,045 58,120		2007 Q1 36,160 12,965 7,141 56,266
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services		Q4 36,882 12,617 6,803 56,302	ucher	Q3 37,606 13,655 7,341 58,602	STORY COLLEGE	36,266 13,809 8,045 58,120		2007 Q1 36,160 12,965 7,141 56,266
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes		24 36,882 12,617 6,803 56,302 10,655 8,715	ucher	37,606 13,655 7,341 58,602 10,402 8,617	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750		2007 Q1 36,160 12,965 7,141 56,266
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services		Q4 36,882 12,617 6,803 56,302 10,655 8,715 7,127	ucher	Q3 37,606 13,655 7,341 58,602	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814		2007 Q1 36,160 12,965 7,141 56,266
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation		Q4 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595	ucher	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs		Q4 36,882 12,617 6,803 56,302 10,655 8,715 7,127	ucher	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814		2007 Q1 36,160 12,965 7,141 56,266
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other		Q4 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262	ucher	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities		Q4  36,882 12,617 6,803 56,302  10,655 8,715 7,127 1,595 262 123	uchere	23 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology		Q4  36,882 12,617 6,803 56,302  10,655 8,715 7,127 1,595 262 123	uchere	23 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology		Q4 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477	uchere	23 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477	uchere	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology Other Fees and commissions Taxes and insurance		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477 5,251 4,094	uchere	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology Dither Fees and commissions Taxes and insurance Communications and travelling expenses Advertising and business development Stationery and publications		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477 5,251 4,094 4,634	uchere	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758 5,208 4,431 4,631	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568 4,845 4,590 4,677		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756 3,649 5,641 4,373
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology Other Fees and commissions Taxes and insurance Communications and travelling expenses Advertising and business development Stationery and publications Recruitment and training		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477 5,251 4,094 4,634 4,143 1,420 419	uchere	23 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758 5,208 4,431 4,631 4,631 4,634 1,418 684	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568 4,845 4,590 4,677 4,433 1,691 708		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756 3,649 5,641 4,373 3,660 1,705 982
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology Other Fees and commissions Taxes and insurance Communications and travelling expenses Advertising and business development Stationery and publications Recruitment and training Other		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477 5,251 4,094 4,634 4,143 1,420	uchere	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758 5,208 4,431 4,631 4,534 1,418 684 1,107	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568 4,845 4,590 4,677 4,433 1,691 708 1,319		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756 3,649 5,641 4,373 3,660 1,705 982 1,297
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Premises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology Other Fees and commissions Taxes and insurance Communications and travelling expenses Advertising and business development Stationery and publications Recruitment and training		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477 5,251 4,094 4,634 4,143 1,420 419	uchere	23 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758 5,208 4,431 4,631 4,631 4,634 1,418 684	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568 4,845 4,590 4,677 4,433 1,691 708		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756 3,649 5,641 4,373 3,660 1,705 982
Salaries and employee benefits Salaries Employee benefits Performance-based compensation Sub-total - salaries and employee benefits Permises and technology Equipment and computer services Rent and property taxes Depreciation Maintenance and repairs Public utilities Other Sub-total - premises and technology Other Fees and commissions Taxes and insurance Communications and travelling expenses Advertising and business development Stationery and publications Recruitment and training Other		24 36,882 12,617 6,803 56,302 10,655 8,715 7,127 1,595 262 123 28,477 5,251 4,094 4,634 4,143 1,420 419 1,017	uchere	Q3 37,606 13,655 7,341 58,602 10,402 8,617 6,883 1,424 296 136 27,758 5,208 4,431 4,631 4,534 1,418 684 1,107	STORY COLLEGE	36,266 13,809 8,045 58,120 11,291 8,750 6,814 1,208 417 88 28,568 4,845 4,590 4,677 4,433 1,691 708 1,319		2007 Q1 36,160 12,965 7,141 56,266 10,103 8,461 6,569 1,200 309 114 26,756 3,649 5,641 4,373 3,660 1,705 982 1,297

### **REGULATORY CAPITAL - BIS(1)**

IN THOUSANDS OF DOLLARS (UNAUDITED)	AS AT JULY 31 2008	AS	2007		AS AT JULY 31 2007	
	of the contract of the state of the contract o	(April 100)	TO SERVICE VERY PERSON			enches.
Tier 1 capital		_		_		
Common shares	\$ 257,360	\$	256,445	\$	253,240	
Contributed surplus	158		105		75	
Retained earnings	580,703		537,254		516,996	6
Non-cumulative preferred shares	210,000		210,000		210,000	)
Less: goodwill, securitization and other	 (91,498)		(53 <u>,</u> 790)		(53,790	))
Total - Tier 1 capital (A)	956,723		950,014		926,521	
Tier 2 capital						
Subordinated debentures	150,000		150,000		150,000	)
General allowances	73,250		65,250		65,250	)
Less: securitization and other	 (31,447)		(33,827)		(31,895	5)
Total - Tier 2 capital	191,803		181,423		183,355	<u> </u>
Total - capital (B)	\$ 1,148,526	\$	1,131,437	\$	1,109,876	<u> </u>
Total risk-weighted assets (C)	\$ 9,504,518	\$	9,723,950	\$	9,574,613	3
Tier I BIS capital ratio (A/C)	10.1	%	9.8	%	9.7	%
Total BIS capital ratio (B/C)	12.1	%	11.6	%	11.6	%
Assets to capital multiple	16.9	x	15.8	х	16.3	S x
Tangible common equity as a percentage						
of risk-weighted assets	8.1	%	7.5	%	,	%

<sup>(1)</sup> Regulatory capital as of November 1, 2007 is now based on capital adequacy requirements under Basel II. Prior year figures are based on the previous Basel I framework

#### **RISK-WEIGHTED ASSETS(1)**

		AS AT JULY 31	AS	AT OCTOBER 31		AS AT JULY 31
IN THOUSANDS OF DOLLARS (UNAUDITED)	Crimmentus to National	2008	cr. 24262550	2007	ndennen sa	2007
Balance sheet items	Potential (T) as Alberta		**************************************		waxe, a	
Cash resources	\$	53.319	\$	85,613	\$	58,449
Securities		359,413		328,325		466,062
Mortgage loans		2,357,319		2,636,531		2,507,632
Other loans and customers' liability under acceptances		4,950,176		5,906,449		5,778,736
Other assets		431,210		476,308		463,945
General allowances		n.a.		65,250		65,250
Total - balance sheet items		8,151,437		9,498,476		9,340,074
Off-balance sheet items						
Derivative financial instruments		34,608		28,647		25,998
Credit-related commitments		253,323		196,827		208,541
		287,931		225,474		234,539
Operational risk		1,065,150		<u>n</u> .a.		n.a
Total - risk-weighted assets	\$	9,504,518	\$	9,723,950	\$	9,574,613

<sup>(1)</sup> Regulatory capital as of November 1, 2007 is now based on capital adequacy requirements under Basel II Prior year figures are based on the previous Basel I framework

### **ASSETS UNDER ADMINISTRATION**

	AS AT JULY 31	AS	AT OCTOBER 31		AS AT JULY 31
IN THOUSANDS OF DOLLARS (UNAUDITED)	2008		2007		2007
The state of the s	AND SERVICE AND	De Milia	to a result in the transfer of the contraction of t	HOUSE SEE	ALTERNATION OF THE PROPERTY.
Self-directed RRSPs and RRIFs	\$ 7,852,656	\$	8,429,223	\$	8,458,832
Mortgage loans under management	2,472,855		1,742,466		1,423,358
Clients' brokerage assets	1,815,817		1,994,766		2,002,739
Institutional	1,765,541		1,823,965		1,814,975
Mutual funds	1,558,741		1,615,886		1,608,068
Other - Personal	24,672		29,988		30,823
Total - assets under administration	\$ 15,490,282	\$	15,636,294	\$	15,338,795